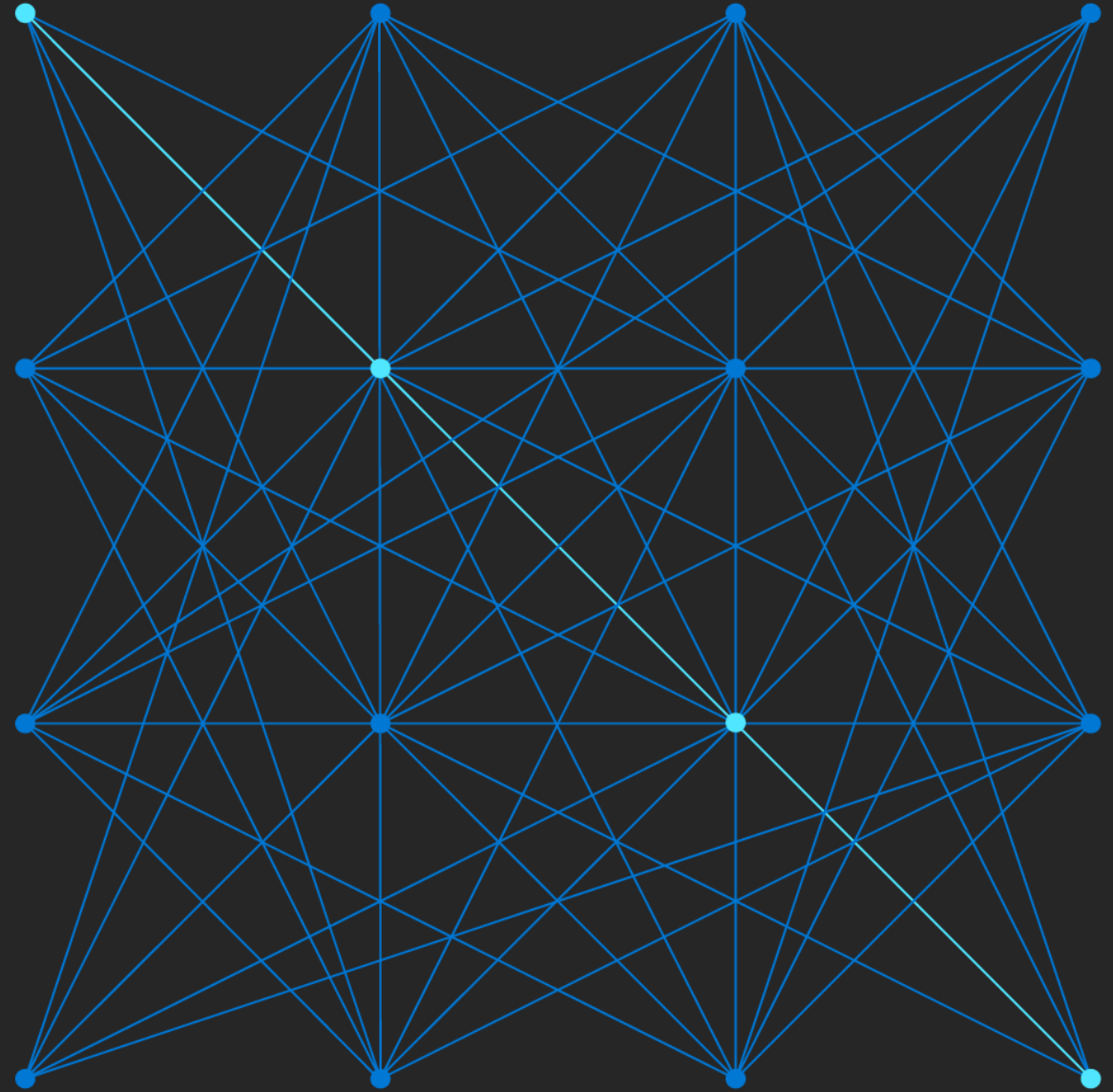


# Microsoft Cloud Native Summit

Welcome!

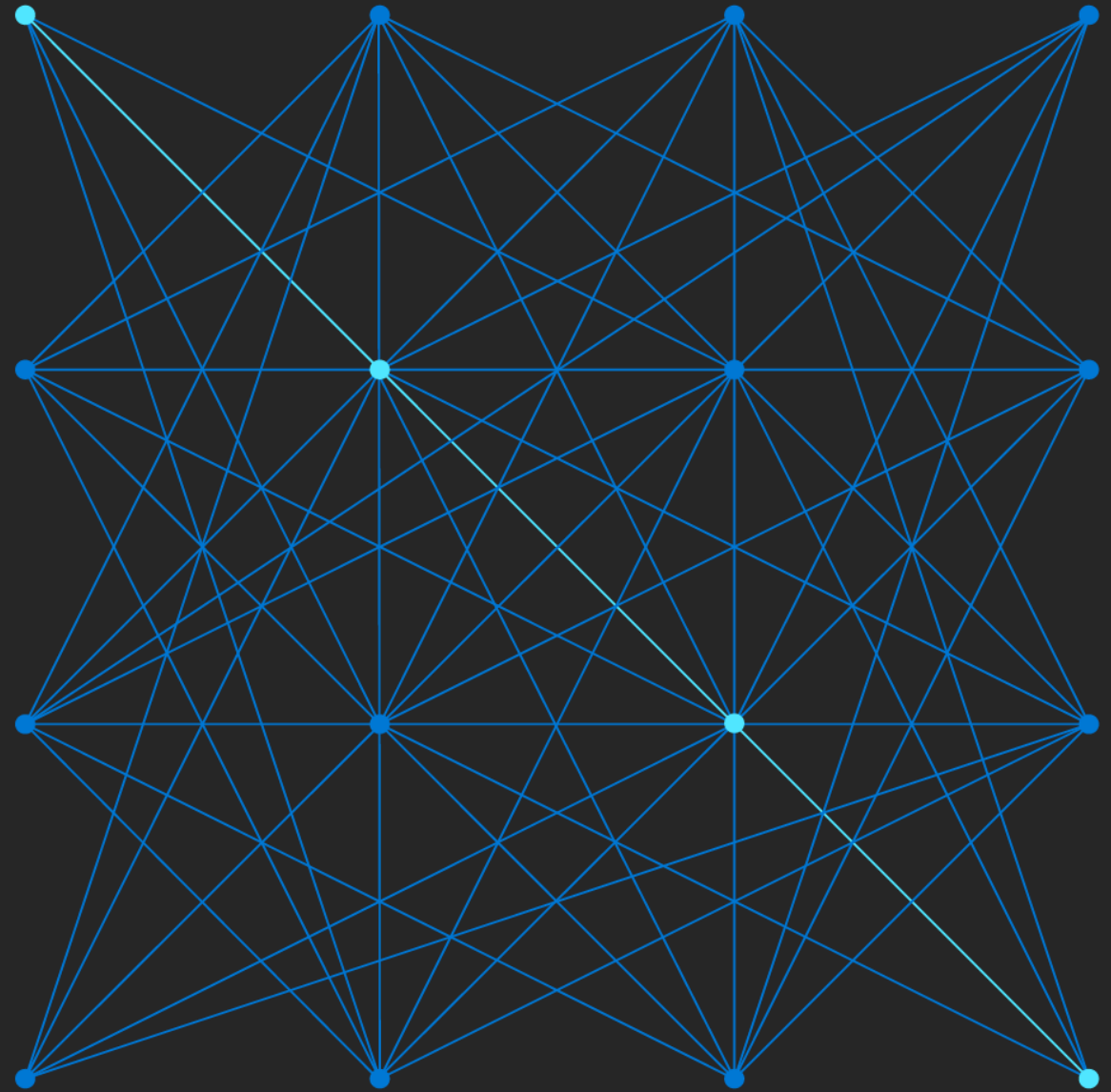
**Get comfortable and enjoy 😊**



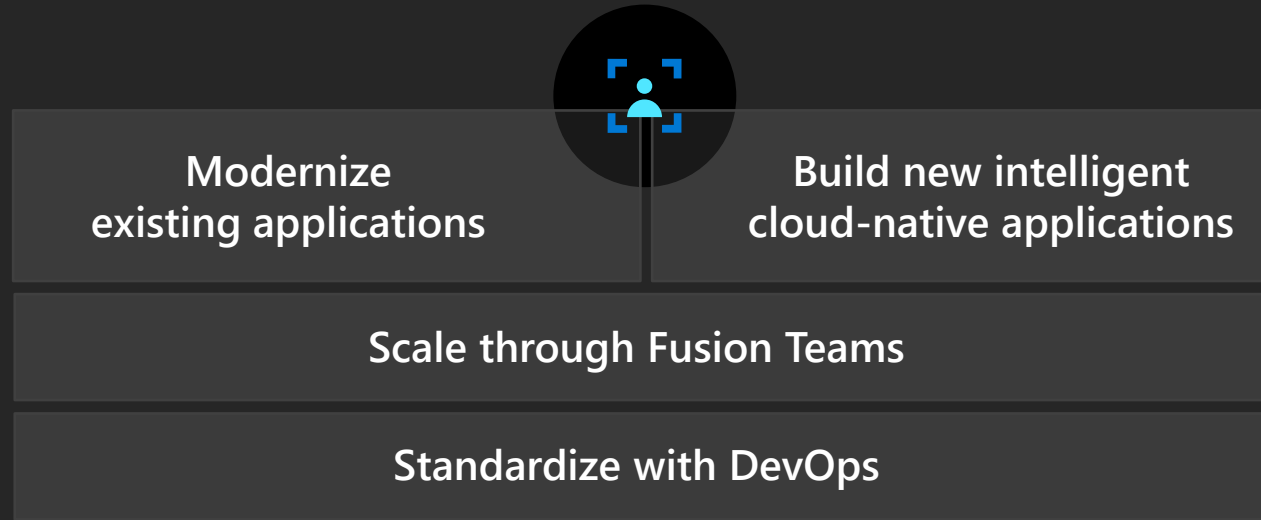
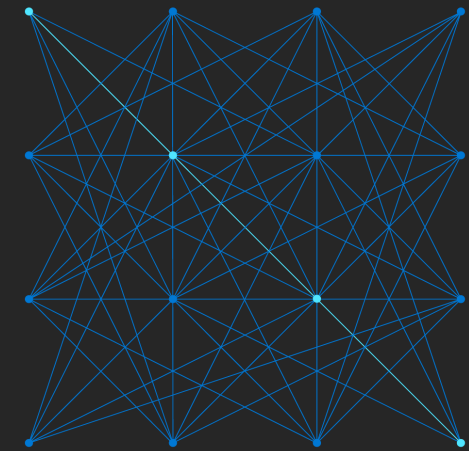
# Welcome + Introduction

***Andres Prieto***

*Digital & Application Innovation Lead  
Microsoft Western Europe*



# Our Digital & Application Innovation Vision



↓ **74%**  
Reduction in app development cost<sup>1</sup>

↑ **4–5x**  
Higher revenue growth<sup>2</sup>

↑ **55%**  
Higher innovation<sup>2</sup>

1. *The Total Economic Impact of Power Apps by Forrester Consulting, March 2020*

2. *Organizations with Developer Velocity in the top quartile | McKinsey & Company: Driving business outcomes through Developer Velocity 2020 and McKinsey Developer Velocity Survey, Expert Interview*

# Developer Velocity

Unleash the full potential of your developer teams and boost business performance



Companies with top Developer Velocity Index (DVI) outperform the market<sup>3</sup>

Best-in-class tools are the #1 driver of business performance<sup>3</sup>

**4–5x**

higher revenue growth

**55%**

higher innovation<sup>4</sup>

**+65%**

more innovative

**47%**

developer satisfaction and retention rates

**4x** business impact

Public cloud adoption is key for Developer Velocity for non-software companies<sup>3</sup>

**+33%** more innovative

Companies that empower developers with low-code platforms score higher on innovation<sup>3</sup>

**Best-in-class tools, platform and services**

**GitHub**  
65M+ developers

**Microsoft Azure**  
Leaders in developer platform<sup>1</sup>

**Microsoft Visual Studio**  
25M+ Monthly Active Users

**Power Apps**  
Leaders in low-code development platforms<sup>2</sup>

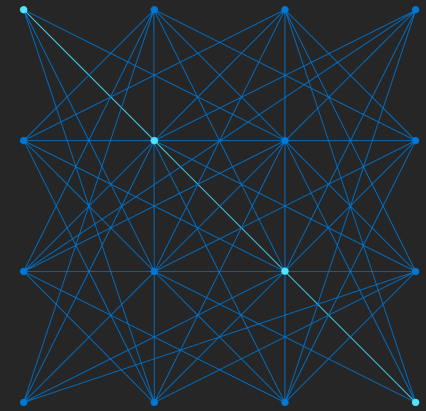
1. Forrester Wave for Public Cloud Development and Infrastructure Platforms, and, Public Cloud Development Platforms, Q1 2020

2. Forrester Wave for Low-Code Development Platforms, 2019

3. McKinsey & Company, Developer Velocity: How software excellence fuels business performance, 2020

4. McKinsey & Company, Developer Velocity: How software excellence fuels business performance, 2020, Measured by level of adoption of new technologies and ability to innovate faster and beat competition through innovation-led growth

# Agenda



**09h30 – 09h40** - Welcome & Introduction - **Andres Prieto**

**09h40 – 10h10** - AKS Must Know (AKS 101) – **Rita Silveira da Costa**

**10h10 – 10h40** - Hybrid World with Containers: Azure-enabled Arc – **Maria Jordan, Pamir Erdem**

**10h40 – 10h45** - *Break*

**10h45 – 11h30** - A glimpse of what's next: KEDA, DAPR, Azure Container App, Arc-enabled Azure application services - **Roy de Milde**

**11h30 – 11h35** - *Break*

**11h35 – 12h35** - Infuse AI into your applications: Speech, Language, Vision and OpenAI - **Xiaopeng Li, Francesco Tumiatti, Gabrielle Davelaar**

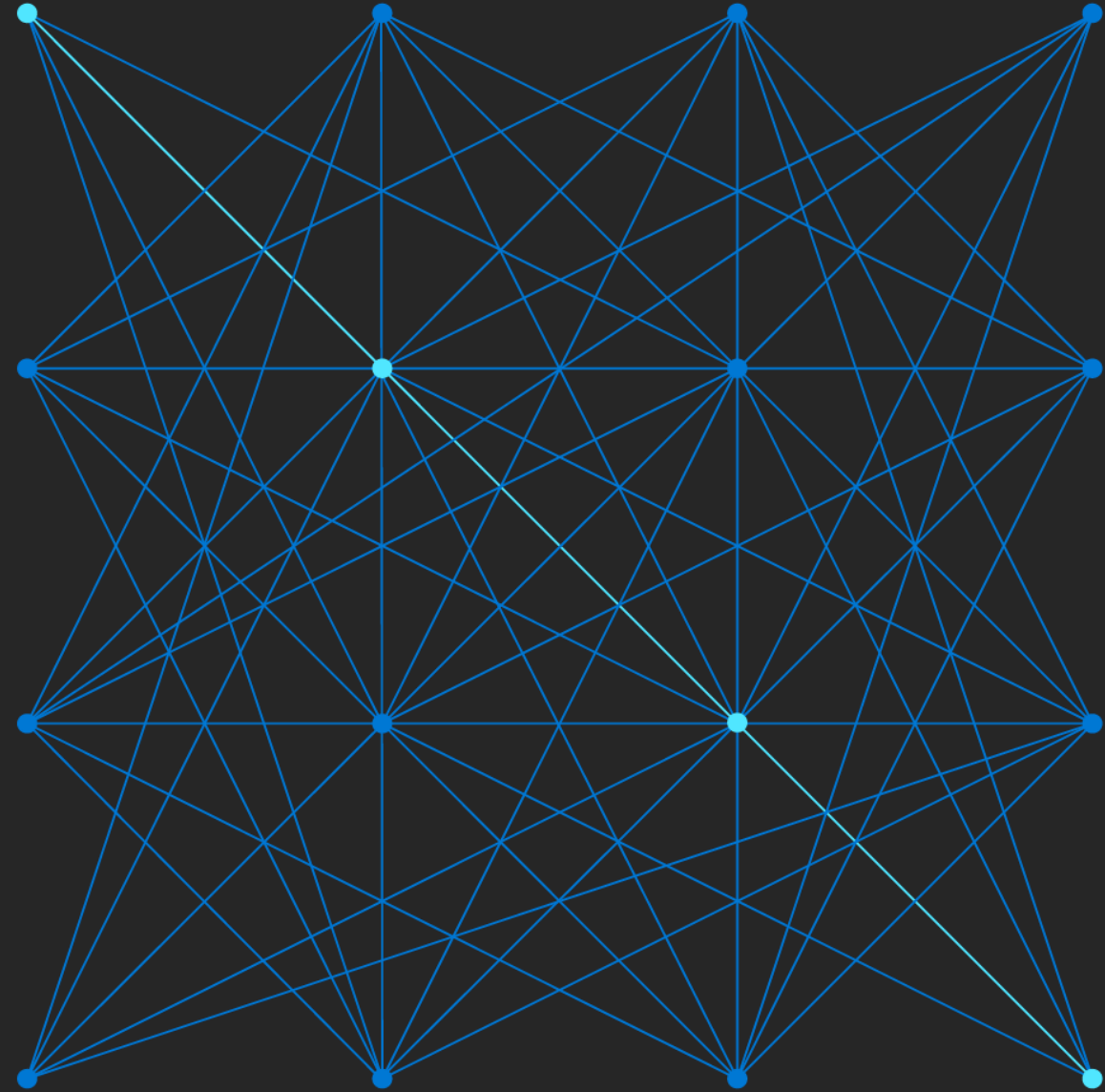
**12h35 – 12h40** - Thank You & Conclusion - **Andres Prieto**

**12h45 – 13h00** - *Q&A*

# AKS Must Know (AKS 101)



***Rita Silveira da Costa***  
*App Innovation Global Black Belt*  
*Microsoft*



# AGENDA

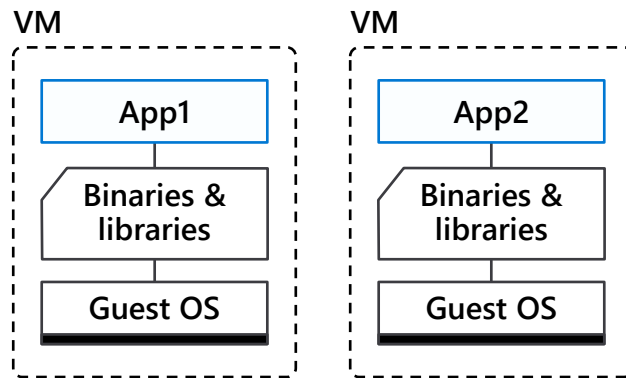
Why Containers?

Kubernetes

Azure Kubernetes Service

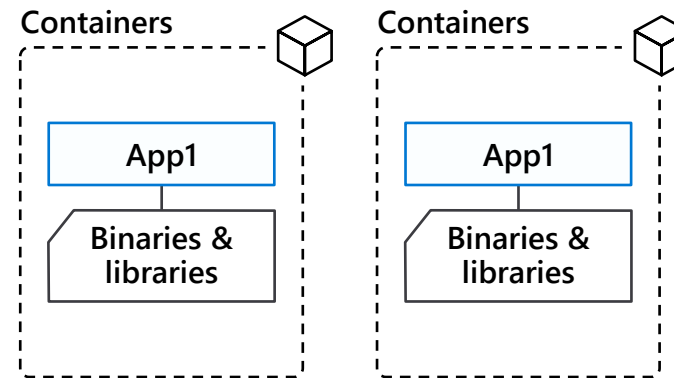
Customer Stories

# Why Containers?



## Virtual machines

Virtualize the hardware  
VMs as units of scaling



## Containers

Virtualize the **operating system**  
**Applications** as units of scaling



# Kubernetes: deploy and manage containerized workloads/services at scale

Kubernetes is...

## Portable

Public, private, hybrid, multi-cloud

## Extensible

Modular, pluggable, hookable, composable

## Self-healing

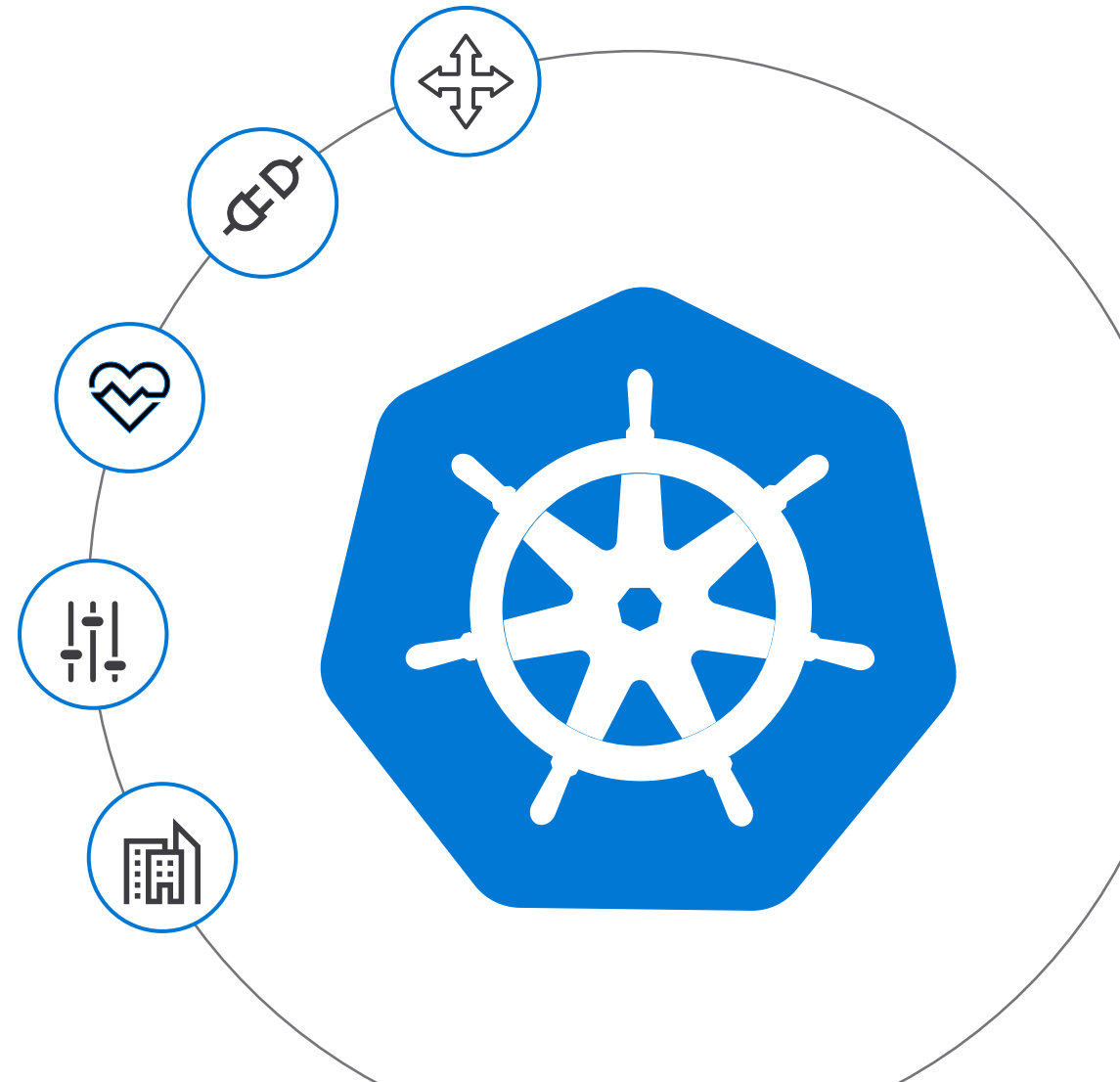
Auto-placement, auto-restart, auto-replication, auto-scaling

## Flexible

Facilitates both declarative and imperative configuration and automation

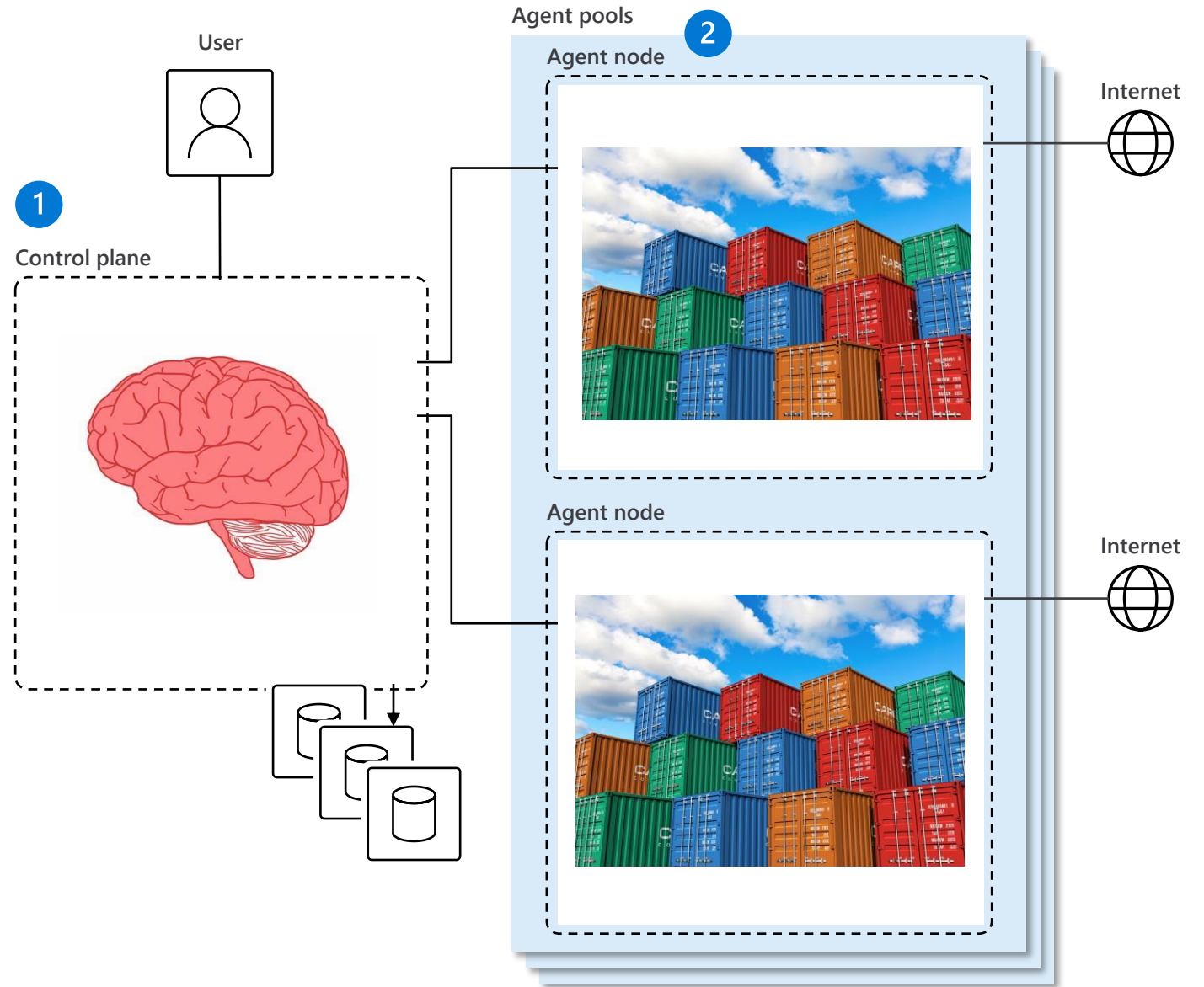
## Enterprise-ready

Supported by a large, and growing ecosystem



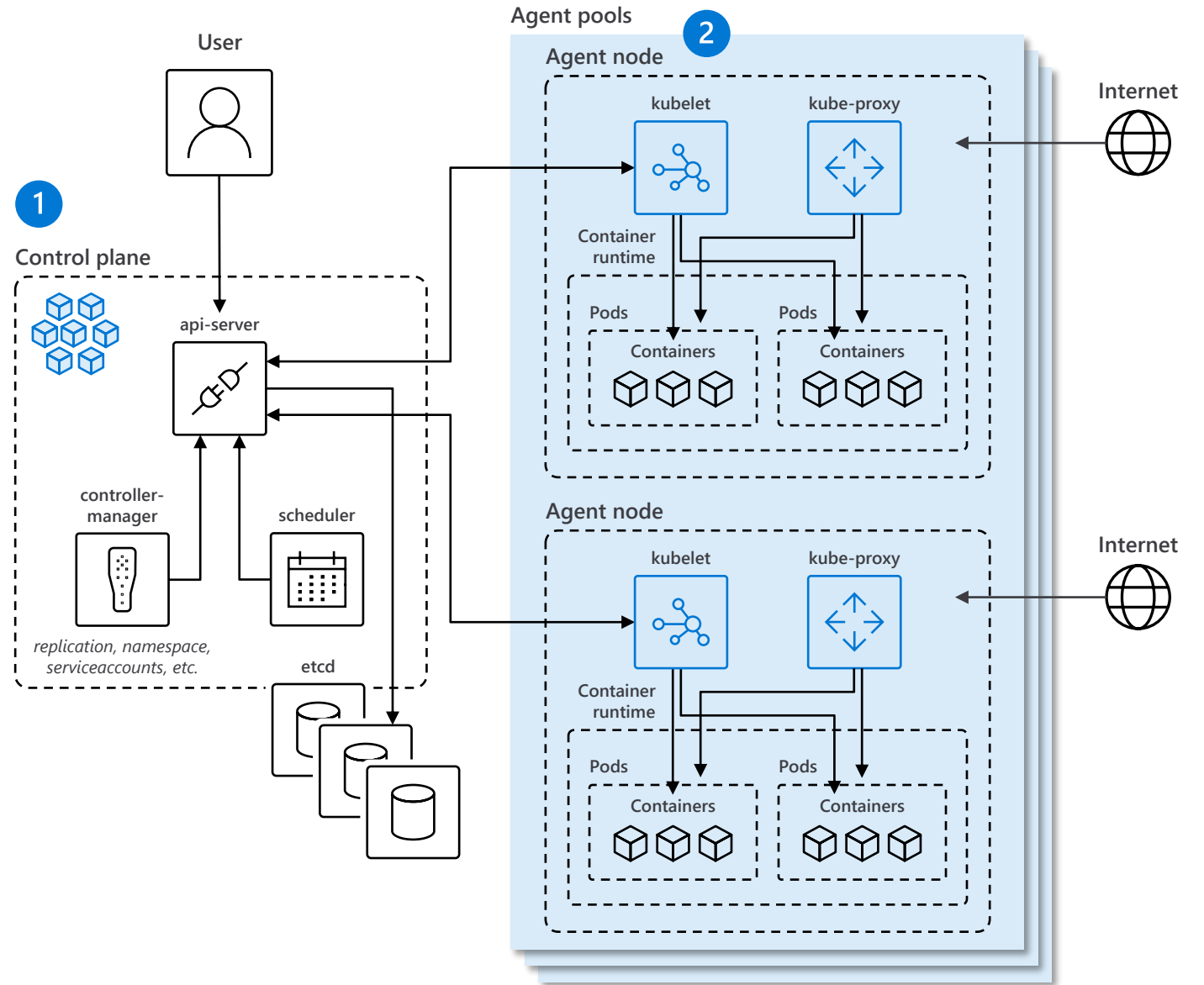
# Kubernetes is complex

- 1. Control Plane:** manages the agent nodes and the pods in the cluster
  - **api-server:** front end of the Kubernetes control plane; exposes Kubernetes API
  - **controller-manager:** runs the controller processes
  - **scheduler:** tracks newly created pods and selects node to run them on
  - **etcd:** stores the state of the cluster (config, running workloads status, etc.)
- 2. Agent nodes:** run your application workloads
  - **Pods:** a collection of containers co-located on a single machine
  - **kube-proxy:** a network proxy that runs on each node in a cluster
  - **kubelet:** agent that runs on each node in a cluster; ensures containers are running in a pod
  - **Containers:** software responsible for running containers



# Kubernetes is complex

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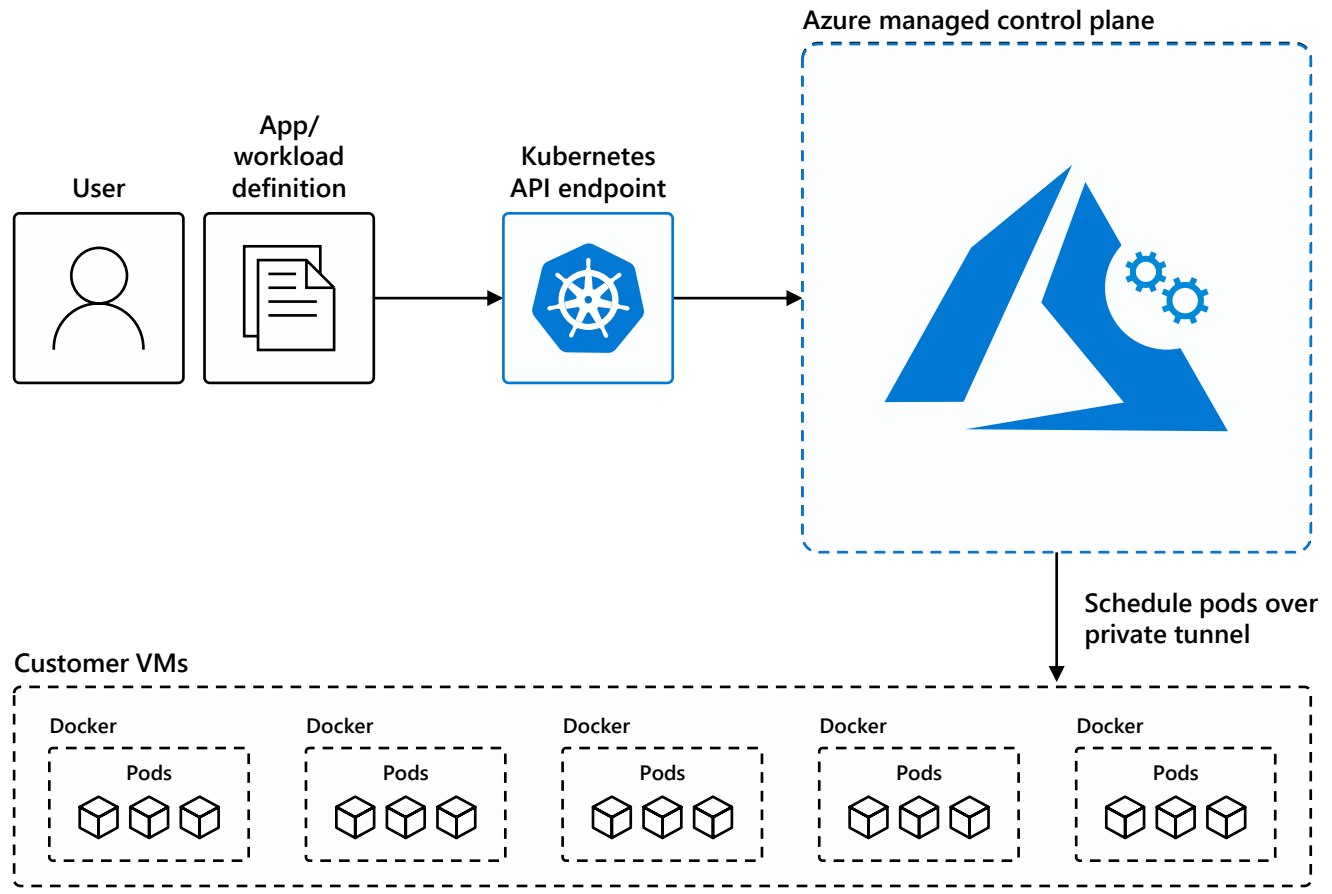


# Managed Kubernetes handles the complexity for you

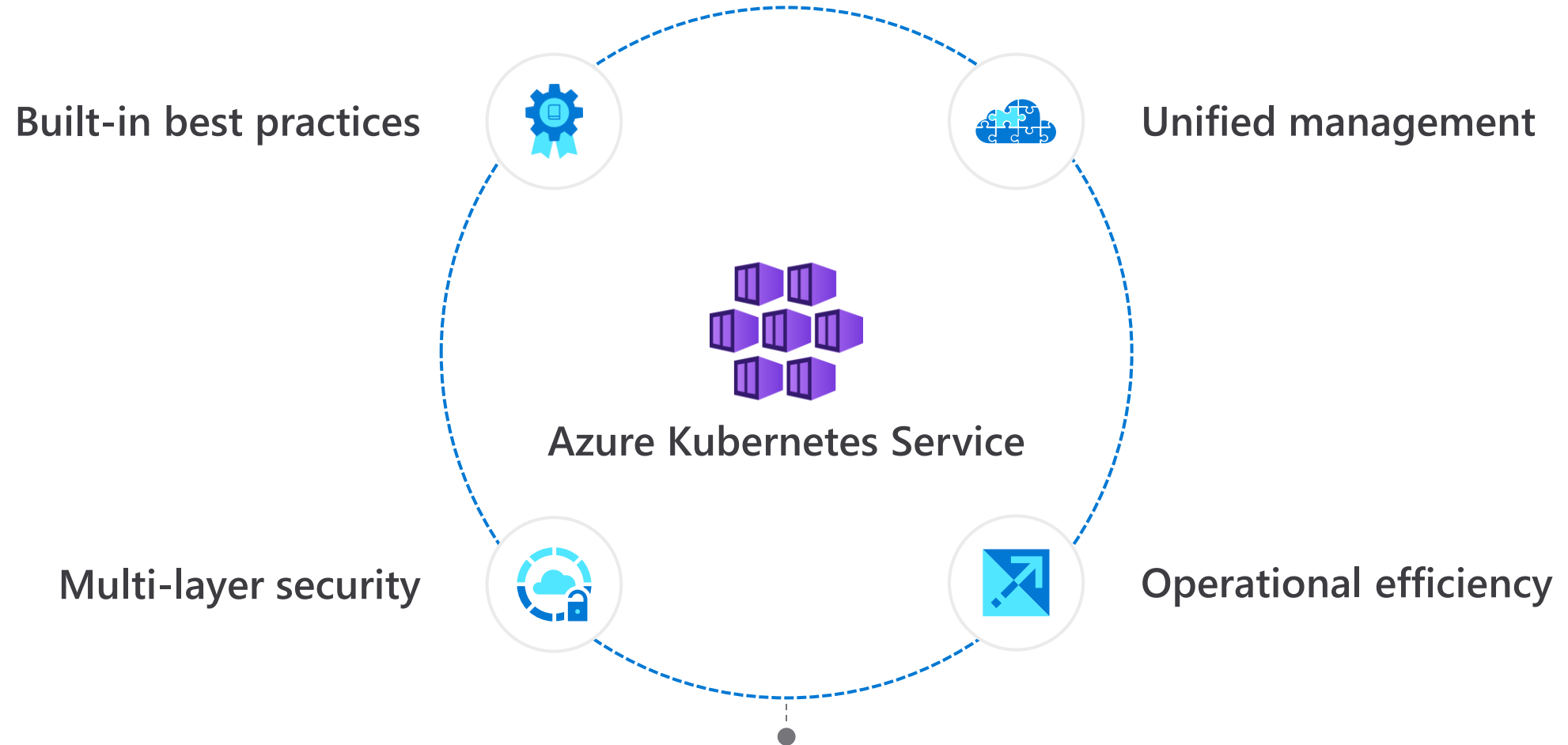
Focus on your containers and code, not the plumbing of them

Responsibilities	DIY with Kubernetes	Managed Kubernetes on Azure
Containerization	Customer	Microsoft
Application iteration, debugging	Customer	Microsoft
CI/CD	Customer	Microsoft
Provisioning, upgrades, patches	Customer	Microsoft
Reliability availability	Customer	Microsoft
Scaling	Customer	Microsoft
Monitoring and logging	Customer	Microsoft

Customer Microsoft



# Azure Kubernetes Service is the most advanced Kubernetes platform



Kubernetes innovations are built together with the community

Built-in  
best practices

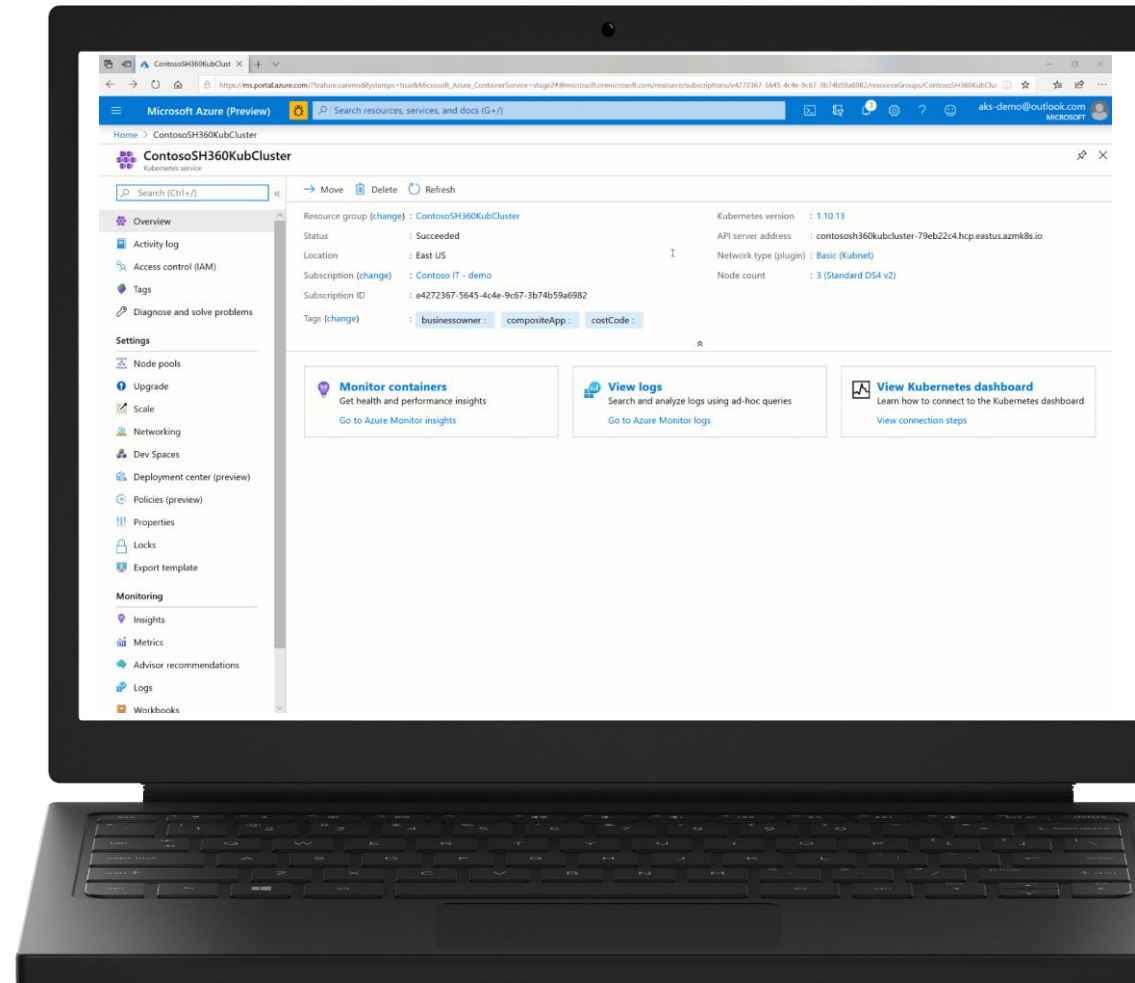
Multi-layer  
security

Operational  
efficiency

Unified  
management

# Built-in best practices

- Based on knowledge from thousands of customer engagements
- Proactive and actionable recommendations from Azure Advisor
- Proactively improve performance, availability, and security
- Intelligent, self-diagnostic portal-based experience
- Self-service troubleshooting with proven tools



Built-in  
best practices

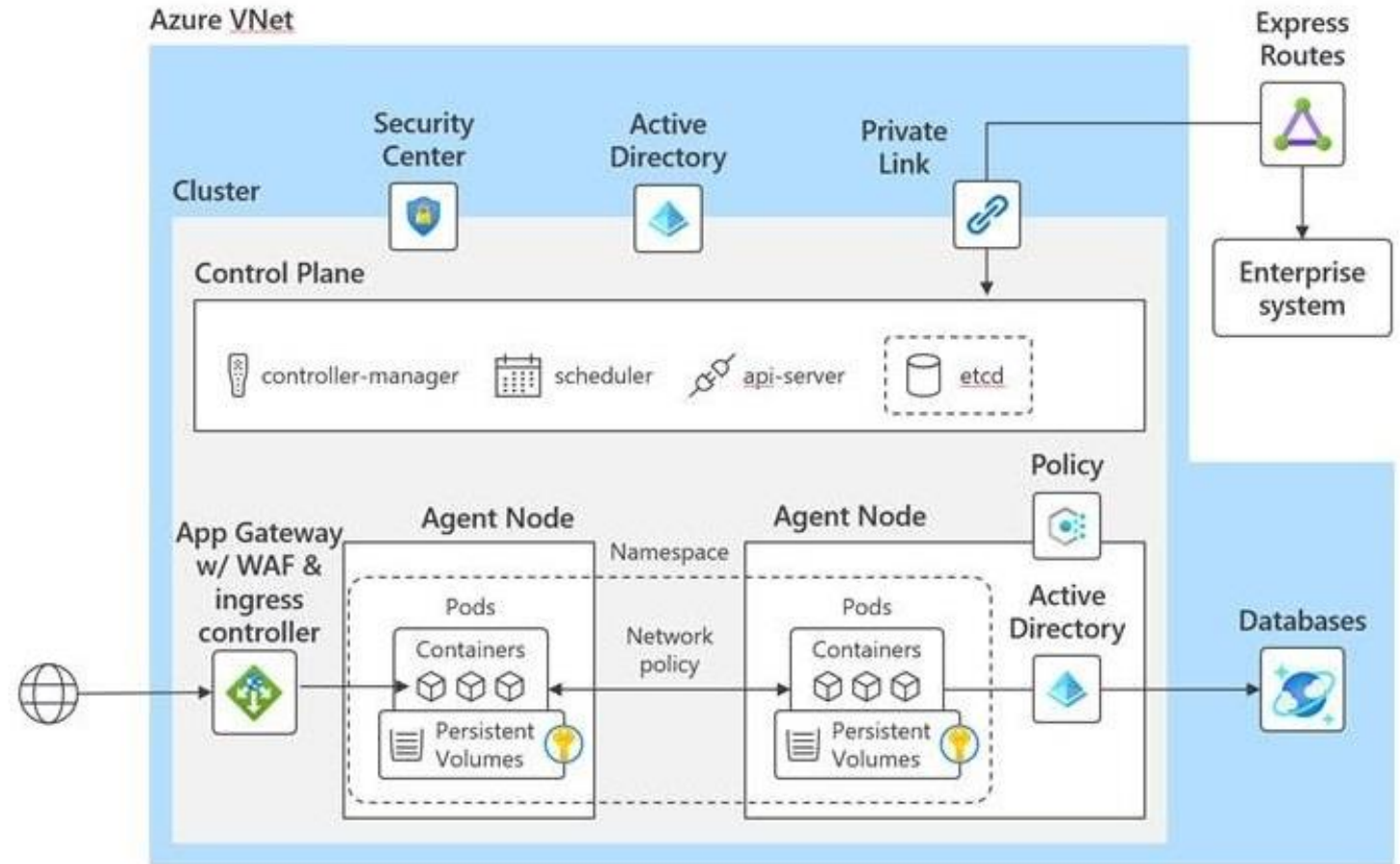
Multi-layer  
security

Operational  
efficiency

Unified  
management

# Multi-layer security

- Enforce compliance rules with Azure Policy
- Identity and access control using Azure Active Directory
- Encrypt using your own keys, stored in Azure Key Vault
- Gain unmatched security management with Azure Security Center integration
- Interact securely with Kubernetes API server using Azure Private Link



Built-in best practices

Multi-layer security

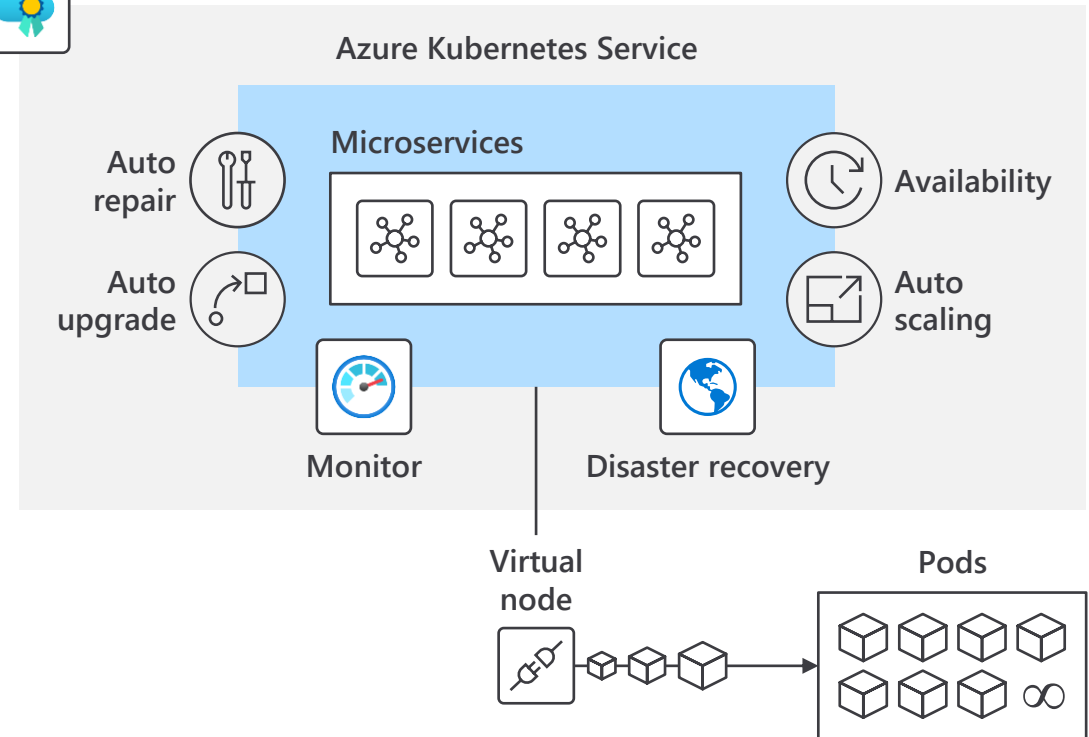
Operational efficiency

Unified management

# Operational efficiency

- Elastically add compute capacity with serverless Kubernetes
- Higher availability using redundancies across availability zones
- Paired region deployment for disaster recovery
- Real-time personalized recommendations with Azure Advisor
- Detailed insights via Azure Monitor
- Financially-backed opt-in Service Level Agreement (SLA)
- Workload specific cost savings options

Trusted Advisor





Built-in best practices

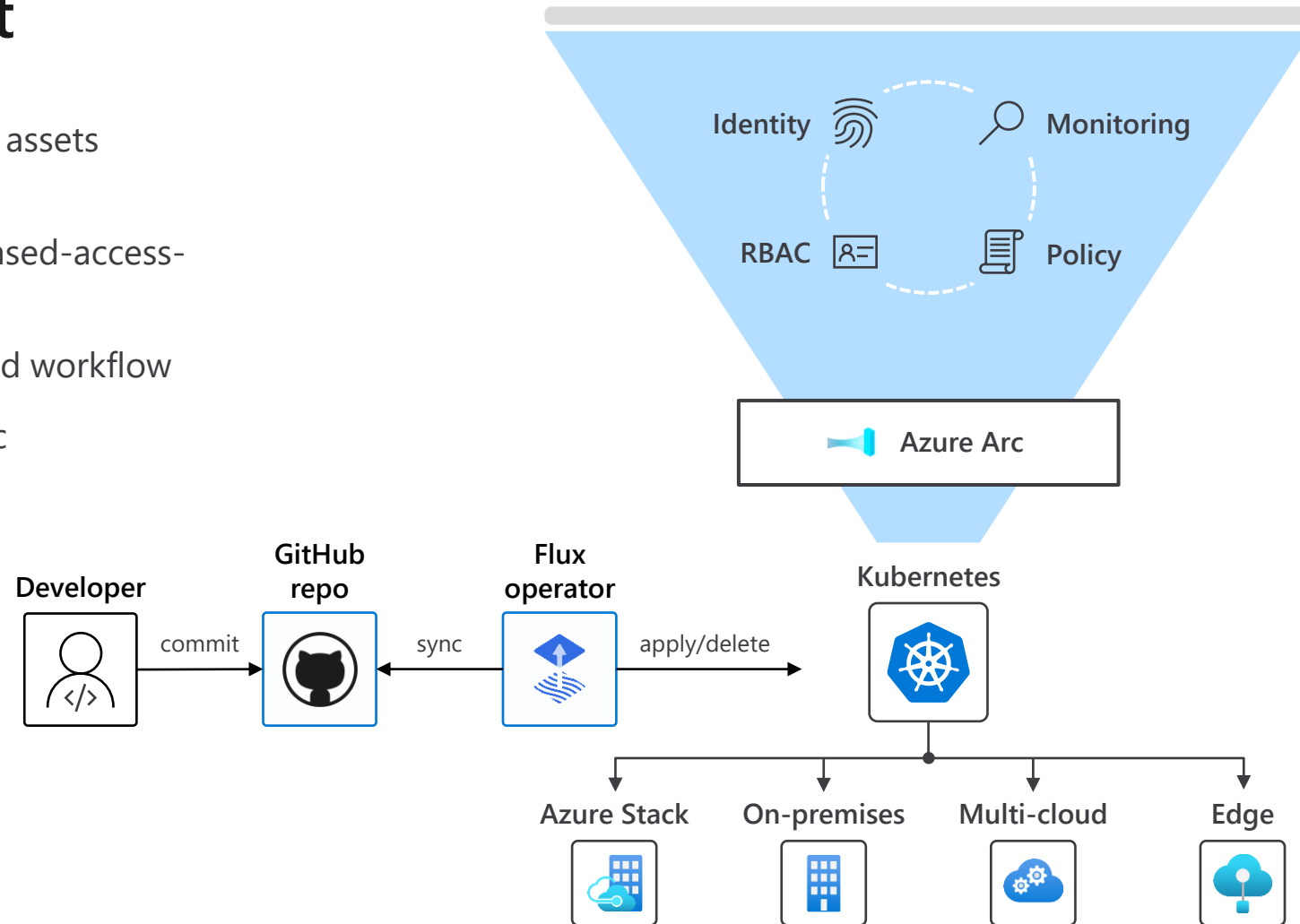
Multi-layer security

Operational efficiency

Unified management

# Unified management

- Central inventory and monitoring of assets running anywhere
- Consistently apply policies & role-based-access-controls (RBAC)
- Deploy resources using GitOps-based workflow
- Use Flux operator for automatic sync



# Bringing you the enterprise expertise



Best practices from  
**1000s**  
of enterprise engagements



**3,500**  
Security experts focused on  
your data security and privacy



**24x7x365**  
on-call support backed by  
Kubernetes certified experts

Built-in  
Best  
practices

Multi-layer  
Security

Enterprise  
support



Available in more regions  
than any other cloud provider



# Maersk uses AKS for a customer service process to elevate NSAT, an industry-wide challenge

**Needs:** Get near-real-time data to provide better customer service  
Collect data for future Machine Learning driven features

**Challenges:** Compute & memory intensive features  
Data integration difficulties  
Limited organisational experience in Cloud & Kubernetes

**Requirements:** Spend less time on container software management  
Automation and continuous delivery  
Full visibility to application, container and infrastructure  
Fine grained security and access control

**Outcomes:** Reduced environment provisioning time from 1+ weeks to 2.5 hours  
AKS and CaaS can potentially save 33% on run cost



Using Kubernetes on Azure satisfies our objectives for efficient software development. It aligns well with our digital plans and our choice of open-source solutions for specific programming languages."

— Rasmus Hald, Head of Cloud Architecture, A.P. Moller - Maersk



Click icon to learn more

# Mercedes-Benz R&D creates container-driven cars powered by Microsoft Azure

## Challenge:

The infotainment system in a car runs software that was flashed as a monolith when a vehicle rolled off the factory line. Developing an app for such system requires a deep understanding of the hardware architecture and the low-level functionality and coordination across multiple teams. Additionally, software updates would only be possible at authorized Mercedes-Benz service locations once or twice per year.

## Solution:

Using containers, developers can build, test and run apps on emulators. After these automated tests are run in simulated vehicles in the cloud, apps can run on a test car. The test car's head unit connects to the cloud during vehicle ignition, locates the newly assigned app, retrieves its metadata, pulls the described container image, and starts the app.

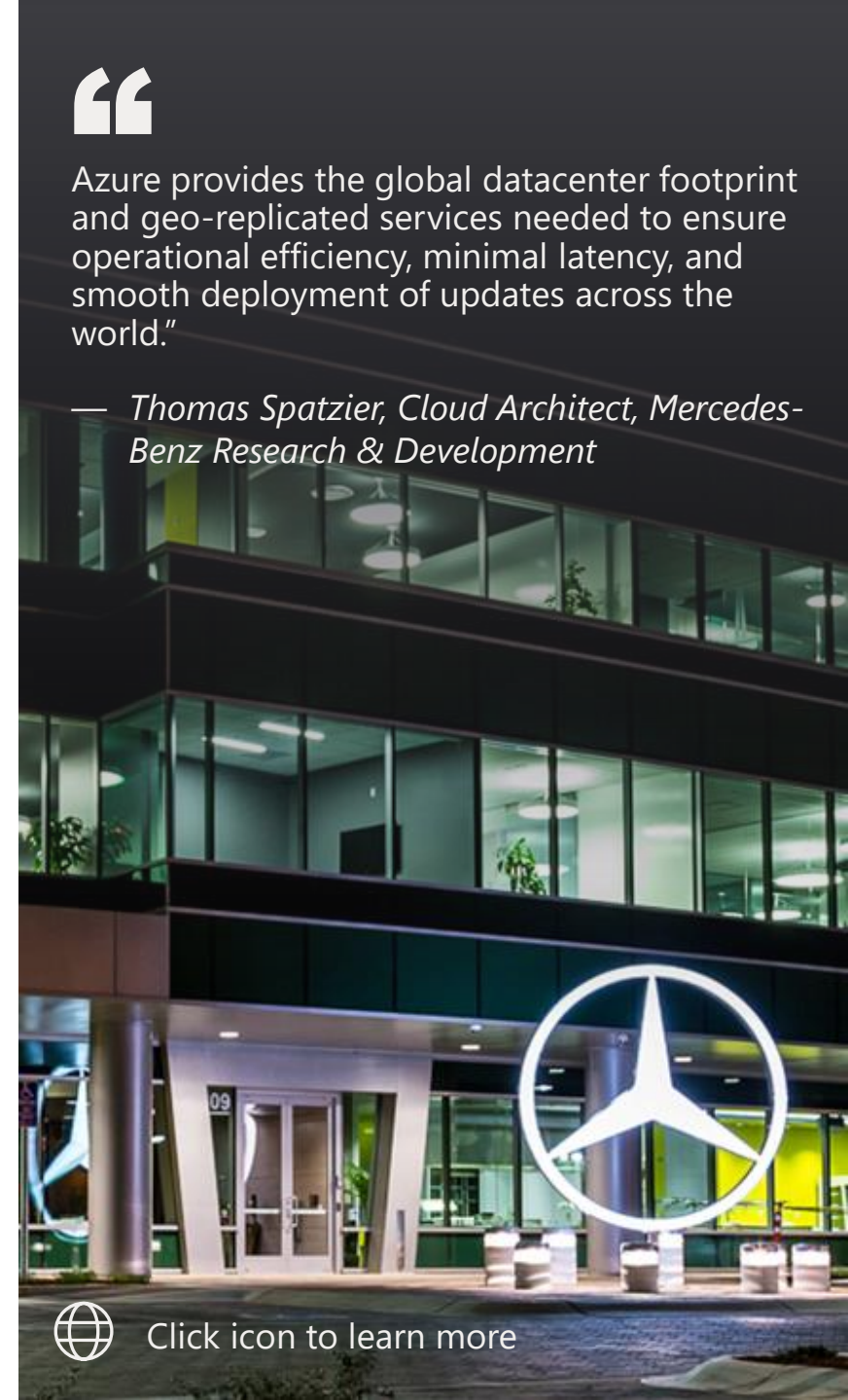
## Outcome:

By containerizing the head unit apps and using Azure application services, the team can keep the software inside of the cars updated and release new features in weeks instead of months, while preserving quality and security of vehicle and driver data.



Azure provides the global datacenter footprint and geo-replicated services needed to ensure operational efficiency, minimal latency, and smooth deployment of updates across the world."

— *Thomas Spatzier, Cloud Architect, Mercedes-Benz Research & Development*



[Click icon to learn more](#)



# Ernst & Young accelerates application delivery and innovation with Azure

## Challenge:

The Ernst & Young (EY) Client Technology team builds the software that EY uses to provide great services to customers. But with disparate processes in use across the organization, EY wanted to standardize development and create new solutions faster.

## Solution:

With Microsoft Azure DevOps and Azure Kubernetes Services, EY is creating more agile development practices and using containerization to drive more value in the solutions that it delivers.

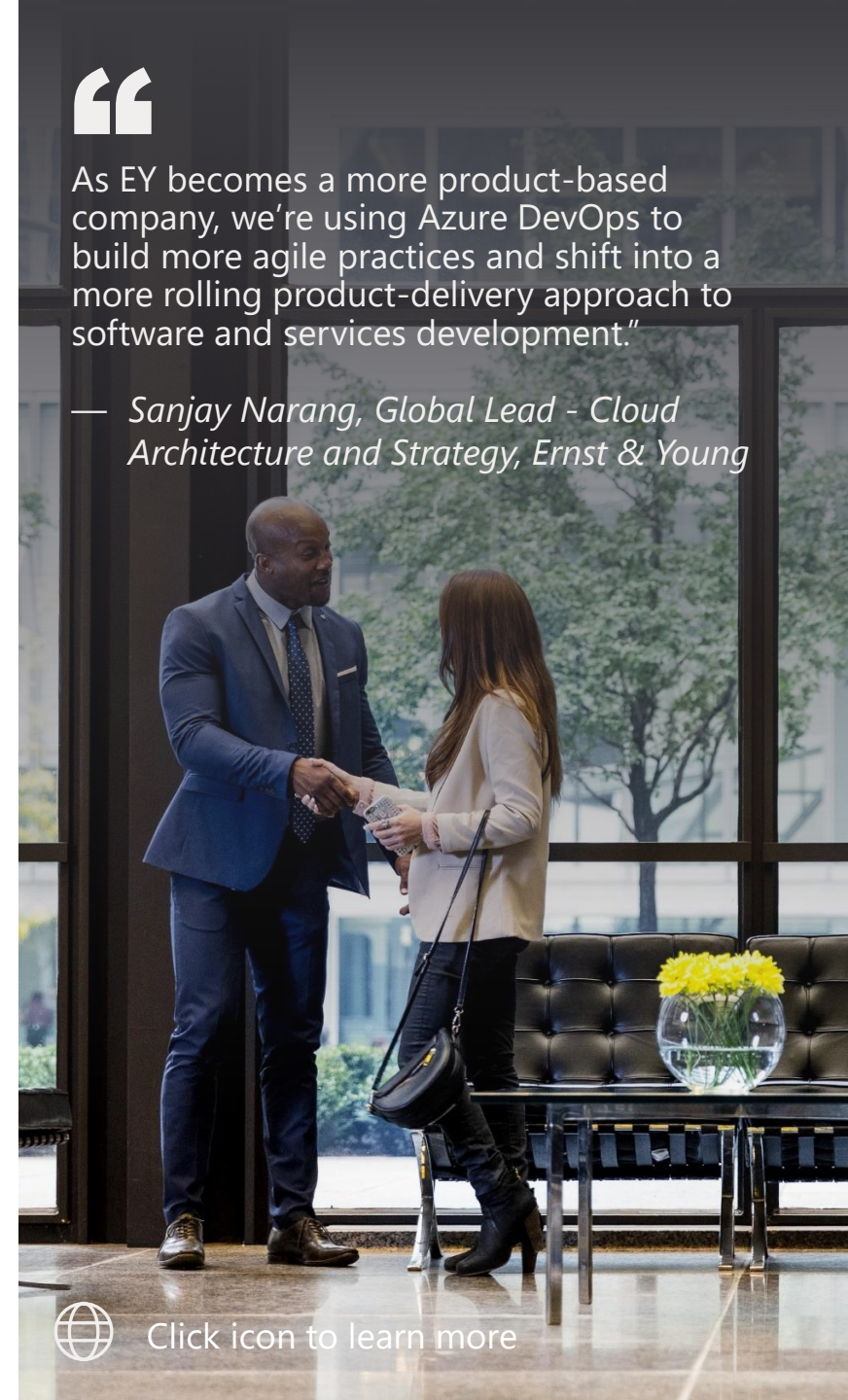
## Technology:

Since standardizing its development approach with Azure, EY is now delivering more consistent, secure, and innovative solutions to its employees and customers—and faster than ever before.



As EY becomes a more product-based company, we're using Azure DevOps to build more agile practices and shift into a more rolling product-delivery approach to software and services development."

— *Sanjay Narang, Global Lead - Cloud Architecture and Strategy, Ernst & Young*



Click icon to learn more

# Best support for your enterprise needs

**Container Adoption  
Best Practices**

[aka.ms/adopt/containers](https://aka.ms/adopt/containers)



**Kubernetes on Azure**

[aka.ms/K8sonAzure](https://aka.ms/K8sonAzure)



**Learning path**

[aka.ms/LearnKubernetes](https://aka.ms/LearnKubernetes)



**What is Kubernetes**

[aka.ms/k8sLearning](https://aka.ms/k8sLearning)



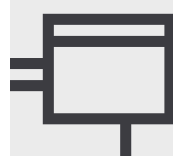
**Hear from experts**

[aka.ms/AKS/videos](https://aka.ms/AKS/videos)



**Case studies**

[aka.ms/AKS/casestudy](https://aka.ms/AKS/casestudy)



**See what's new**

[aka.ms/k8sroadmap](https://aka.ms/k8sroadmap)



**Try for free**

[aka.ms/AKS/trial](https://aka.ms/AKS/trial)



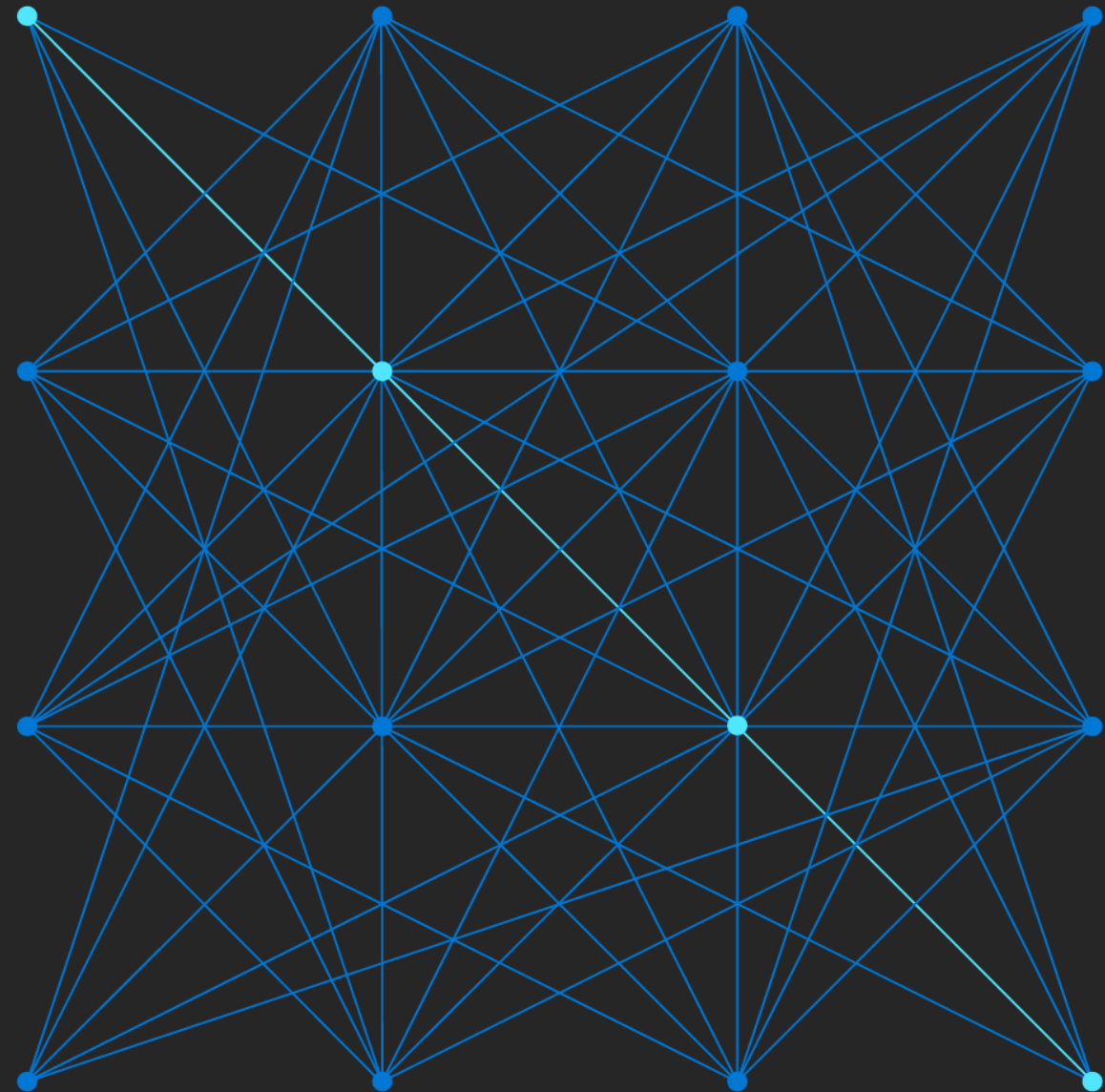
# Hybrid World with Containers: Azure-enabled Arc



**Maria Jordan**  
*EMEA GBB Azure Hybrid  
Microsoft*



**Pamir Erdem**  
*EMEA GBB Azure Hybrid  
Microsoft*



# Customer environments and application requirements are evolving

## Single control plane with **Azure Arc**

How to govern and operate across disparate environments?

How to ensure security across the entire organization?

How to best enable innovation and developer agility?

How to meet regulatory requirements and overcome technical hurdles?

100's–1,000's of apps



VMs



Databases



Containers



Serverless



Diverse infrastructure



Datacenters



Hosters



Branch offices



OEM hardware



IoT devices



Edge

Hybrid & Multi-Cloud



Microsoft Azure



Google Cloud



vmware®



IBM Cloud



# Customer challenges when hybrid

## Complexity

"I need to have health visibility in a single pane of glass to all my existing and future infrastructure and applications."

## Compliance

"I need to manage security and incident management across my public cloud and datacenter assets."

## Inconsistency

"I want my on-prem skills to work in the cloud, and my cloud skills to work on-prem."

## Regulation

"Our DB layer must remain on-premises due to sensitive patient data and data availability needs."

## Latency

"We can't take a dependency on the internet. If we lose connectivity, we still want to be able to access the data."

## Legacy

"Our older systems take too much maintenance. We want evergreen technology and to pay for it like a utility."



Multi-cloud

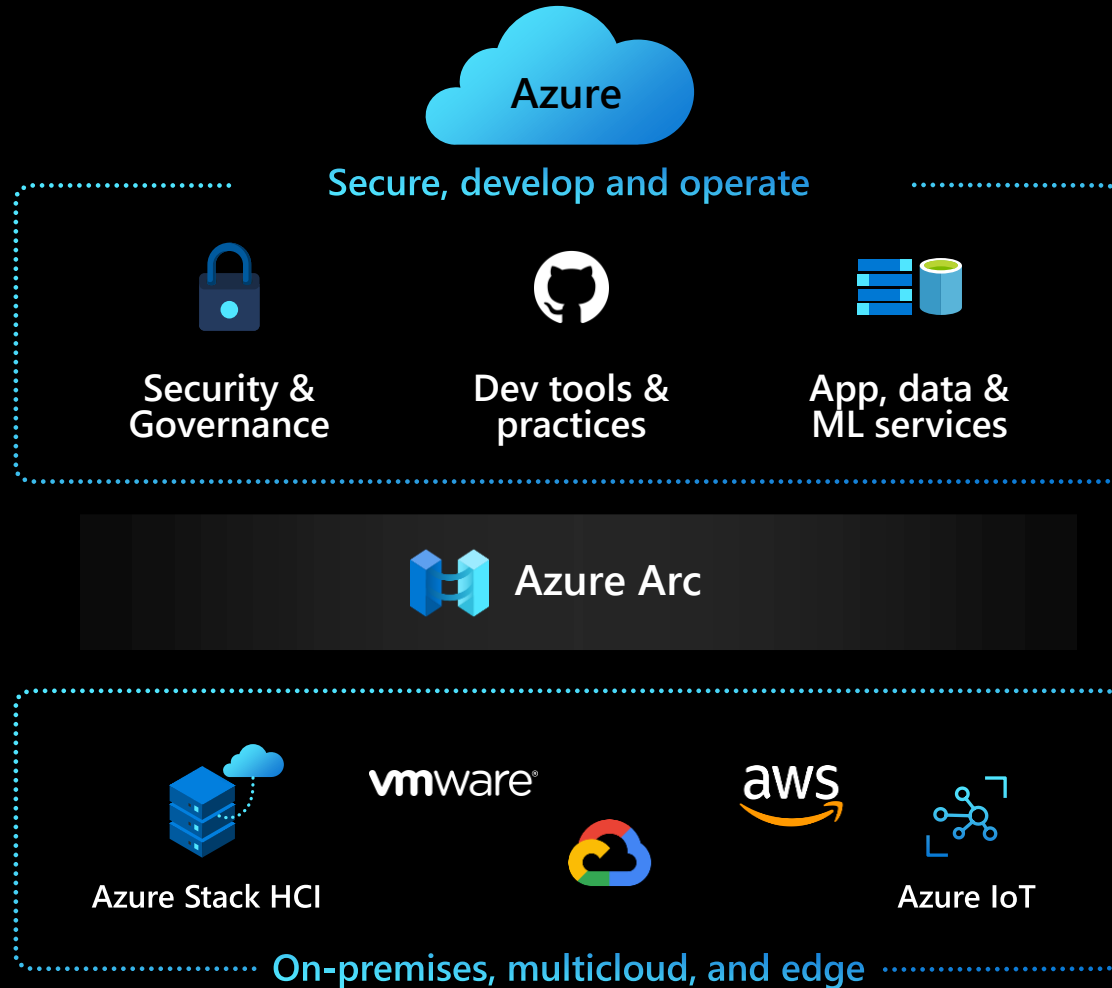


Datacenter



Edge

# Innovate anywhere with Azure Arc





## Single control plane with Azure Arc

**Azure Arc-enabled infrastructure**  
Connect and operate hybrid resources  
as native Azure resources

**Azure Arc-enabled services**  
Deploy and run Azure services outside of  
Azure while still operating it from Azure



  
Multi-cloud

  
Datacenter

  
Edge

## Azure Arc

**Azure Arc-enabled infrastructure**  
Connect and operate hybrid resources  
as native Azure resources

**Azure Arc-enabled services**  
Deploy and run Azure services outside of  
Azure while still operating it from Azure

### Visibility

Bring distributed Windows, Linux, SQL and  
Kubernetes together a single plane of glass

### Compliance

Reduce risk and cost by establishing a single  
governance frame for all your workloads without  
additional overhead or additional approval processes

### Consistency

Simplify the way you work by consolidating tooling and  
using cloud-native technology and practices everywhere

### Flexibility

Reduce risk and adhere to regulatory requirements  
by deploying cloud services on-premises

### Latency

Deploy data services on-premises, close to  
your data sources with support for both  
disconnected and connected workloads

### Always current

Get evergreen SQL and PostgreSQL Hyperscale  
on-premises with a cloud billing model



Multi-cloud



Datacenter



Edge

# Azure Arc-enabled infrastructure

Bring on-premises and multi-cloud infrastructure to Azure



Azure Arc-enabled servers



GENERALLY AVAILABLE



SQL Server on Arc-enabled servers



GENERALLY AVAILABLE



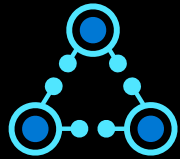
Azure Arc-enabled Kubernetes



GENERALLY AVAILABLE

# Azure Arc-enabled Kubernetes

Connect, manage, and operate Kubernetes clusters and applications running anywhere using Azure Arc



## Connect

Support for multiple flavors  
Deploy to an existing cluster  
OSS ecosystem friendly



## Configure

Configure GitOps workflows  
Enforce desired state across clusters  
Cluster & Namespace support



## Operate and Monitor

Azure Monitor Integration  
Health status reporting  
Cluster & App observability



## Govern and Secure

Built-in Azure Policies  
Cluster security baseline  
Role-Based Access Control  
Compliance across environments



Any infrastructure, any Kubernetes



kubeadm



AKS



OpenShift



EKS



GKE



VMware Tanzu

# Azure Arc-enabled Kubernetes validation program

Validated CNCF distributions



**Azure Arc  
validated**

Conformance testing and error resolution



**Azure Arc-enabled Kubernetes  
validation program**

**CNCF certified Kubernetes distributions**



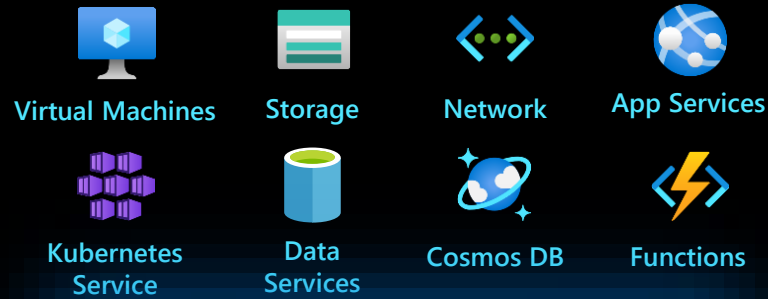
# Demo

- Arc-enabled Kubernetes
- Monitoring & Logs
- Policy
- Defender for Container

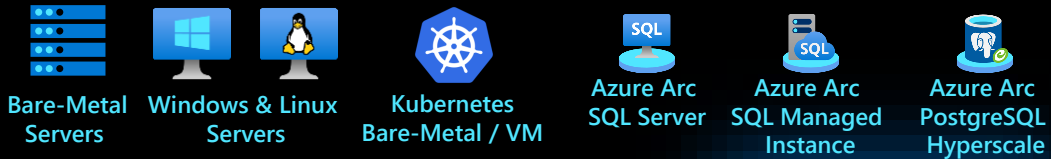


Microsoft Azure

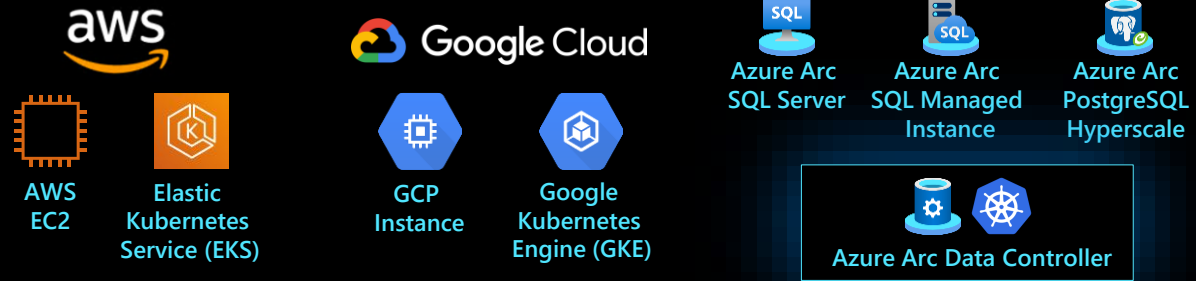
Fabrikam Azure Tenant



Azure Arc-enabled infrastructure & services



Fabrikam On-Premises Datacenter



Fabrikam Multi-Cloud Workloads

# App, Data & ML services

## Scenario

Real-time data analysis, predictions and decisions

Use familiar tools and frameworks for ML and app deployment

Meet latency and compliance needs



# Azure Arc-enabled data services

Cloud experience for data workloads anywhere

GENERALLY AVAILABLE

Azure SQL

PUBLIC PREVIEW

Azure Database for PostgreSQL

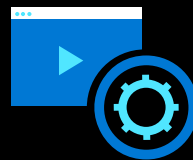


Support all connectivity modes



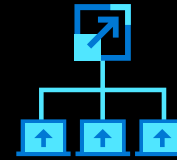
**Always current**

Automated updates  
Evergreen SQL



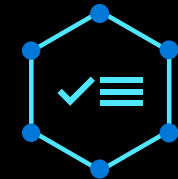
**As-a-Service**

Built in HA/DR  
Automation at scale



**Elastic scale**

Scale up and down  
Without app downtime



**Unified management**

Single pane of glass  
Consistent workflows



Any hardware, any Kubernetes



# Azure Arc-enabled application services

PREVIEW

Run your apps, anywhere



App  
Service



Functions



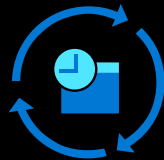
Logic  
Apps



API  
Management

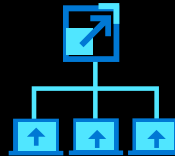


Event Grid



## Cloud-native, at scale

Manage applications running on  
Kubernetes at scale with modern  
cloud native practices



## Flexibility

Use the services you want with any  
CNCF-conformant Kubernetes cluster



## Unified Management

Single view across hybrid and  
multicloud environments



Any Kubernetes, anywhere



# Azure Arc-enabled machine learning

PREVIEW

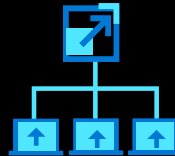
Build models on-premises, in multi-cloud, and at the edge with Azure Arc

## Azure Machine Learning



### Innovate rapidly

- Use familiar tools
- Meet regulatory compliance
- Auto scale compute anywhere



### Operate efficiently

- Get started in minutes
- No data movement
- Leverage existing infrastructure



### Unified Management

- Single view for on-premises and clouds
- Consistent workflows



Any Kubernetes, anywhere

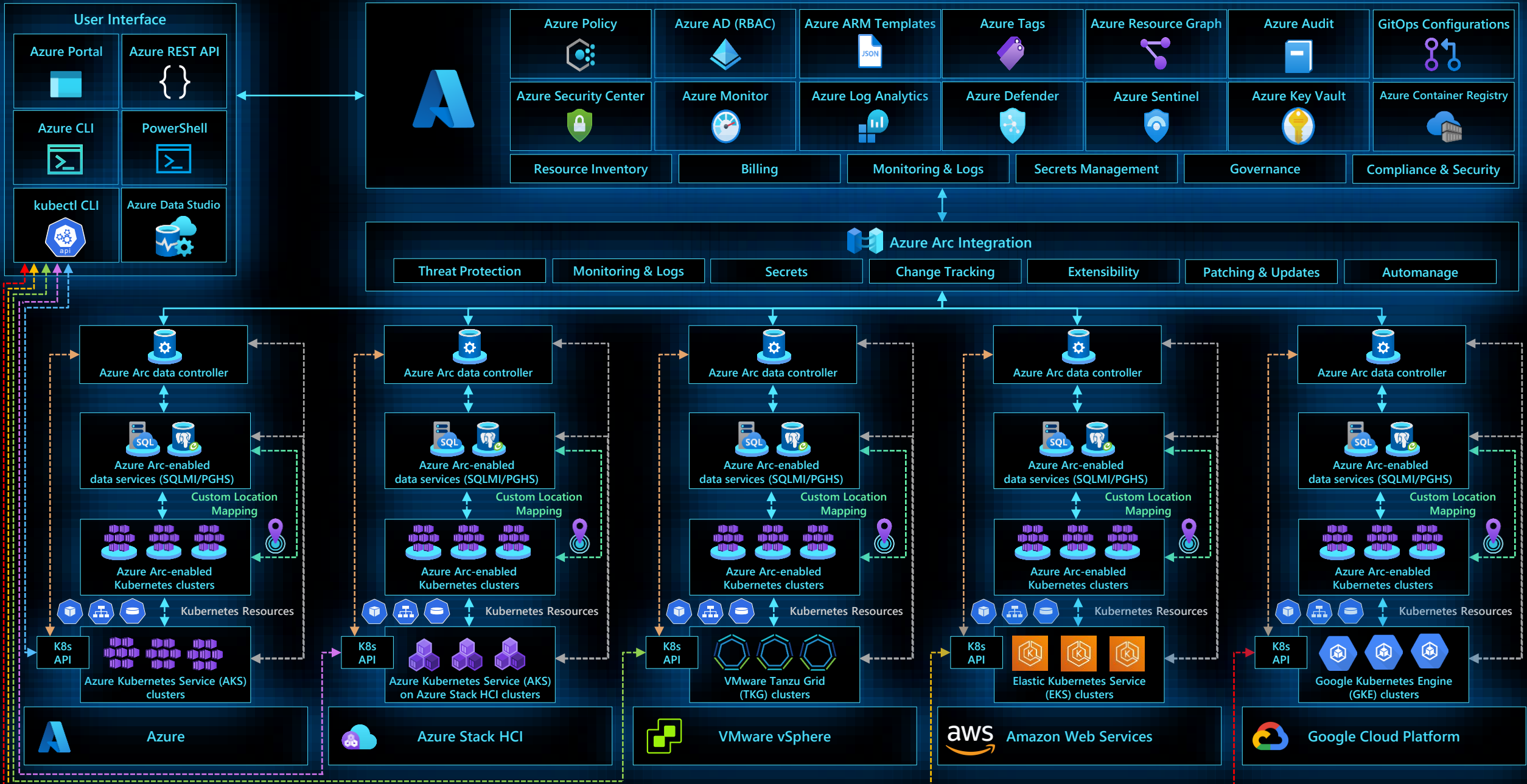


# Demo

- Arc-enabled App Services
  - Hiding Kubernetes Complexity
  - Reuse existing toolset
- Arc-enabled SQL Managed Instances

# Azure Arc-enabled data services

## On-premises and multi-cloud integration

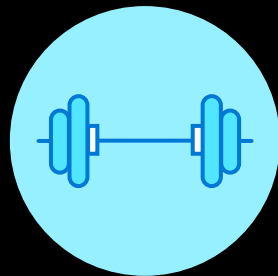


# Complete guidance for hybrid and multicloud approach



## Cloud Adoption Framework

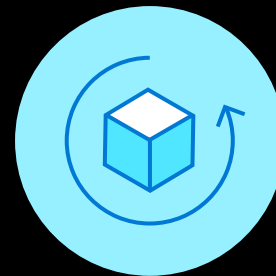
Guide your cloud journey across people, process and technology



Build skills across your team with **Microsoft Learn**



Accelerate deployment with **Reference Architectures**



Optimize workloads with **Azure Well-Architected**



Apply **best practices** to rapidly onboard



Review **technical documentation** on featured products

Start with the cloud adoption framework to guide your cloud journey and build on it using the hybrid adoption scenario guidance

<https://aka.ms/adopt/hybrid>



# Get started

Azure Arc-enabled servers generally available, get started today: <https://aka.ms/Azure-Arc>

Azure Arc-enabled Kubernetes generally available, get started today: <https://aka.ms/Azure-Arc-Kubernetes>

Try Azure Arc-enabled data services: <https://aka.ms/hybrid-data-services>

# Learn more

Azure Arc Jumpstart: <https://aka.ms/AzureArcJumpstart>

Technical documentation: <https://aka.ms/AzureArcDocs>

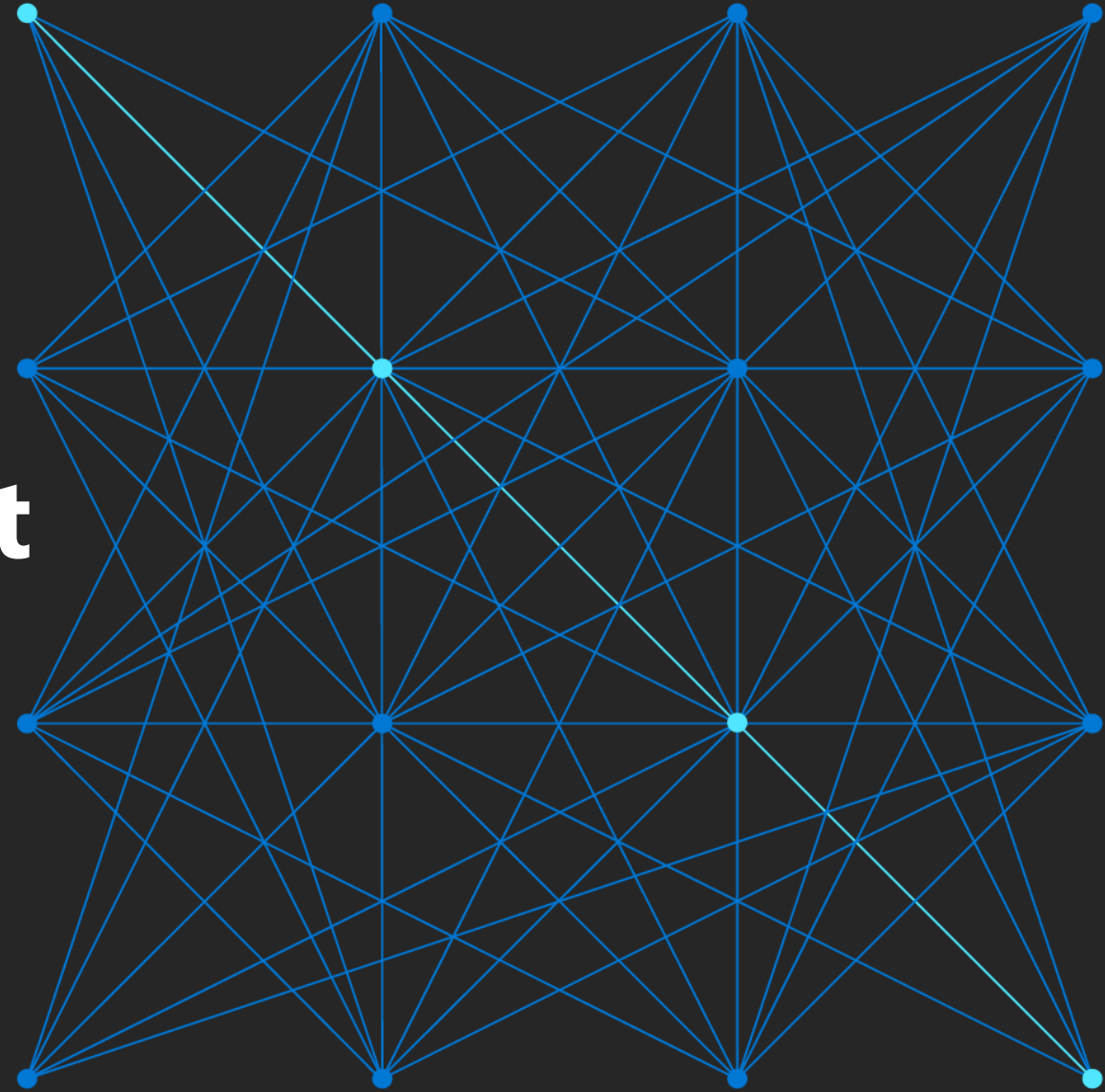
Azure Arc Learning Path: <https://aka.ms/AzureArcLearn>



# A glimpse of what's next



**Roy de Milde**  
*Global Black Belt  
Microsoft*



# Agenda

## **KEDA**

*Events here, event there...*

## **DAPR**

*Developer productivity to the max*

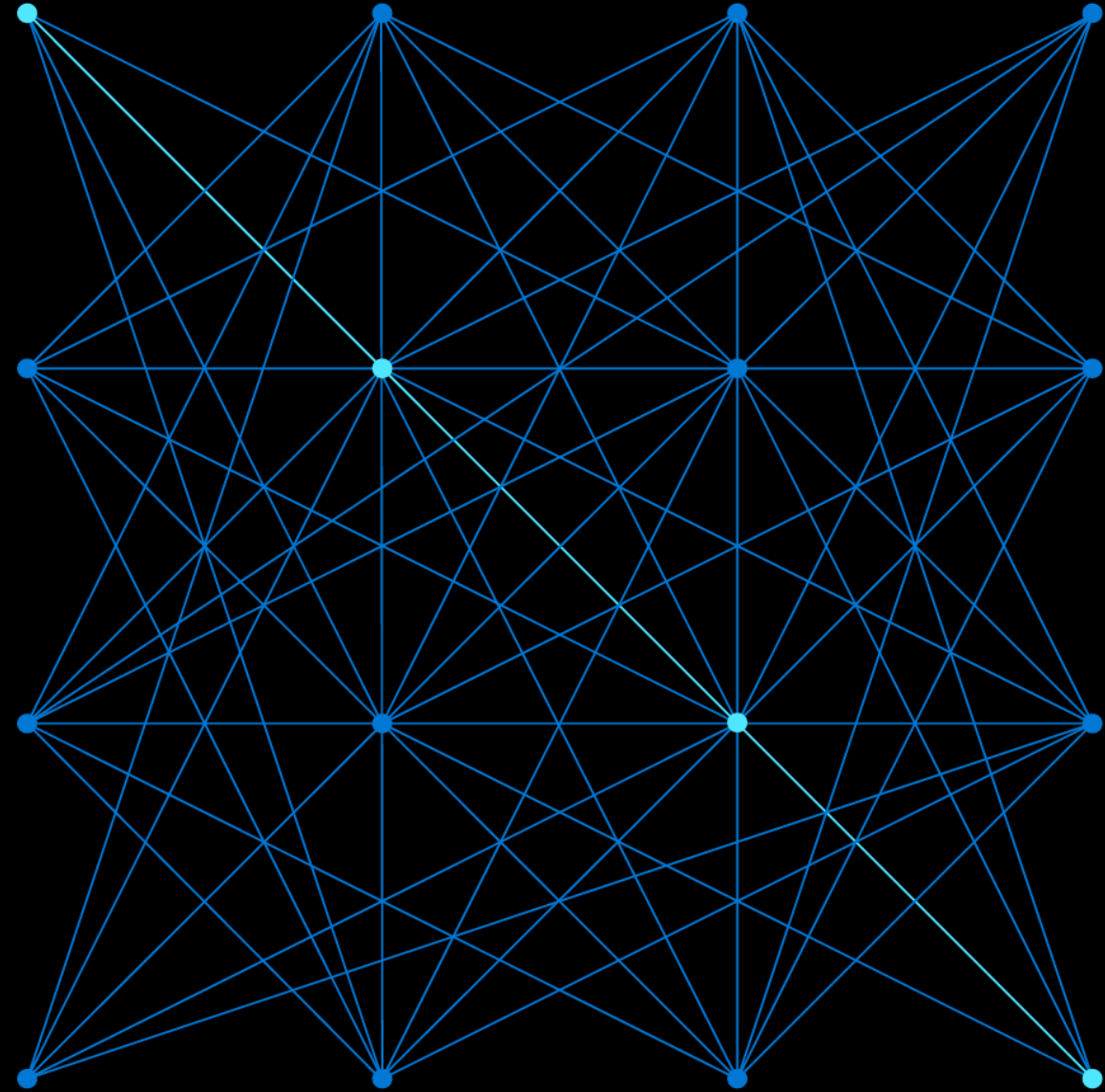
## **Container Apps**

*What is this?*

## **Arc-enabled application services**

*Build once, run everywhere!*

## **Closing and Q&A**





**KEDA** is a Kubernetes-based Event Driven Autoscaler.

With KEDA, you can drive the scaling of any container in Kubernetes based on the number of events needing to be processed.

## Features



### Event-driven

Intelligently scale your event-driven application



### Autoscaling Made Simple

Bring rich scaling to every workload in your [Kubernetes](#) cluster



### Built-in Scalers

Out-of-the-box scalers for various vendors, databases, messaging systems, telemetry systems, CI/CD, and more



### Multiple Workload Types

Support for variety of workload types such as deployments, jobs & custom resources with

`/scale` sub-resource



### Vendor-Agnostic

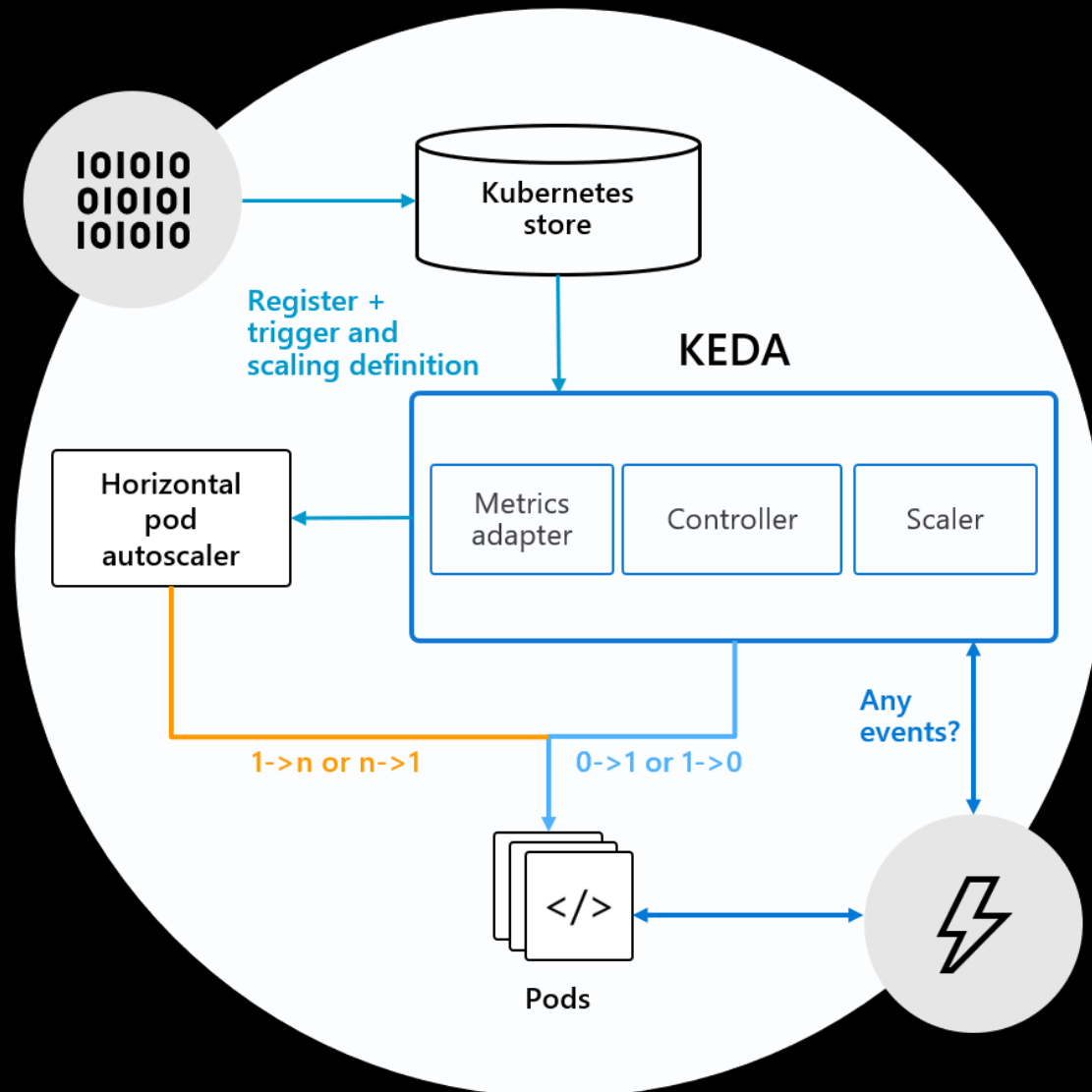
Support for triggers across variety of cloud providers & products



### Azure Functions Support

Run and scale your Azure Functions on Kubernetes in production workloads

# How KEDA Works



## Basics

- Scales to and from 0 on no events
- Acts as a K8s metrics server

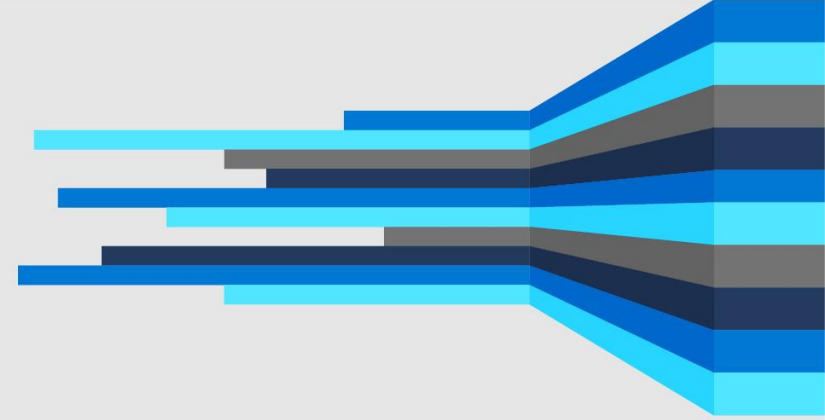
## Event Scalers

- Kafka
- RabbitMQ
- Azure Storage Queues
- Azure Service Bus Queues and Topics
- *More coming ...*

HTTP Scale leveraging K8s components

Integrates with Azure Function

# Distributed Application Runtime



# State of Enterprise Developers

Being asked to develop resilient, scalable, microservice-based apps that interact with services



Use multiple languages and frameworks during development



Focus on building apps not infrastructure



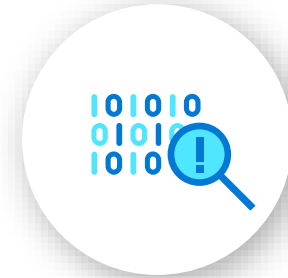
# What is holding back microservice development?



Have limited tools and programming model runtimes to build distributed applications



Programming model runtimes have narrow language support and tightly controlled feature sets



Runtimes only target specific infrastructure platforms with limited code portability across clouds and edge



# Dapr Goals



Best-practices building blocks



Any language or framework



Consistent, portable, open APIs



Adopt standards



Extensible and pluggable components



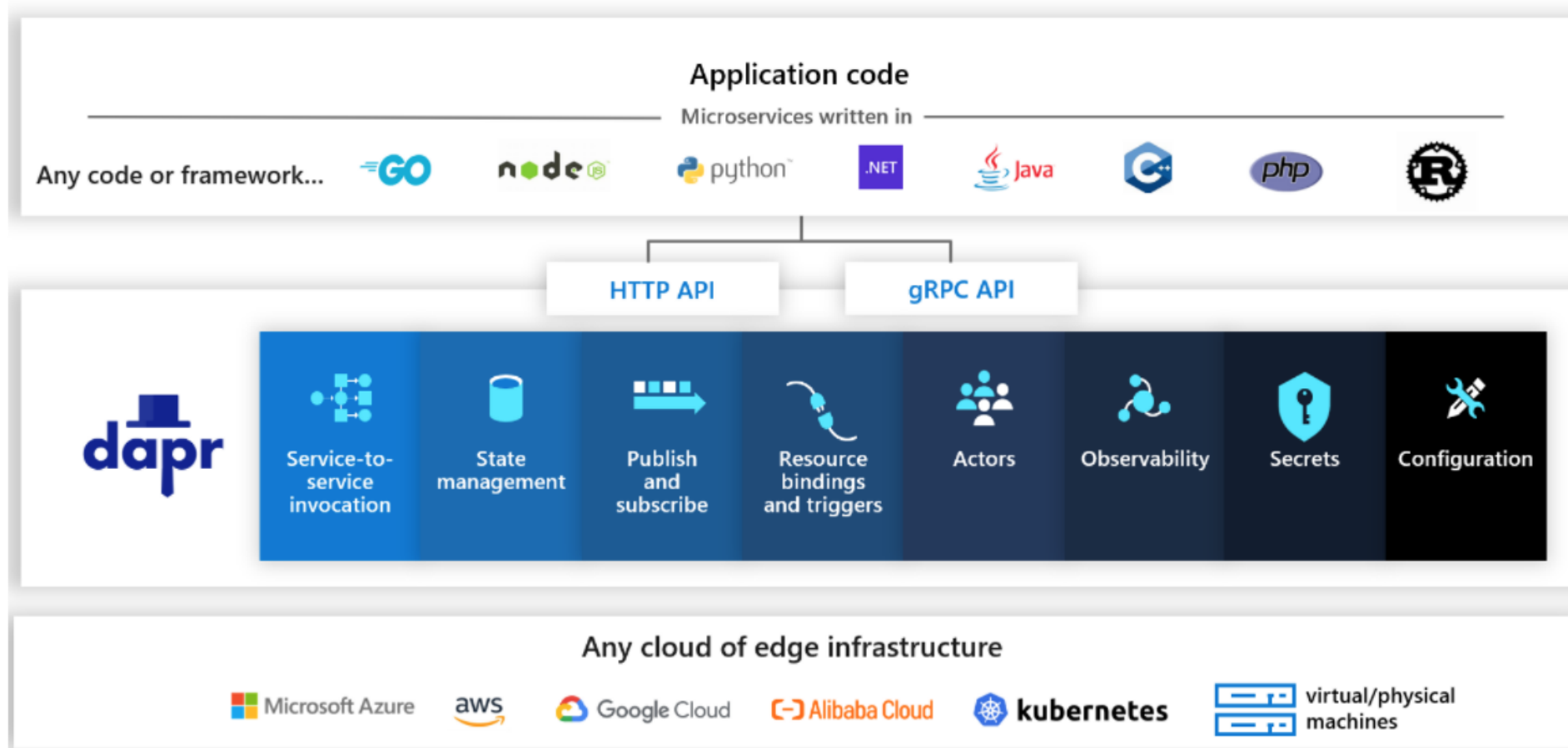
Platform agnostic cloud + edge



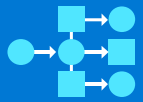
Community driven vendor neutral

# Overview...

Any language, any framework, anywhere



# Microservice building blocks



## Service-to-service invocation

Perform direct, secure, service-to-service method calls



## State management

Create long running, stateless and stateful services



## Publish and subscribe

Secure, scalable messaging between services



## Bindings (input/output)

Trigger code through events from a large array of inputs  
Input and output bindings to external resources including databases and queues



## Actors

Encapsulate code and data in reusable actor objects as a common microservices design pattern



## Observability

See and measure the message calls across components and networked services



## Secrets

Securely access secrets from your application

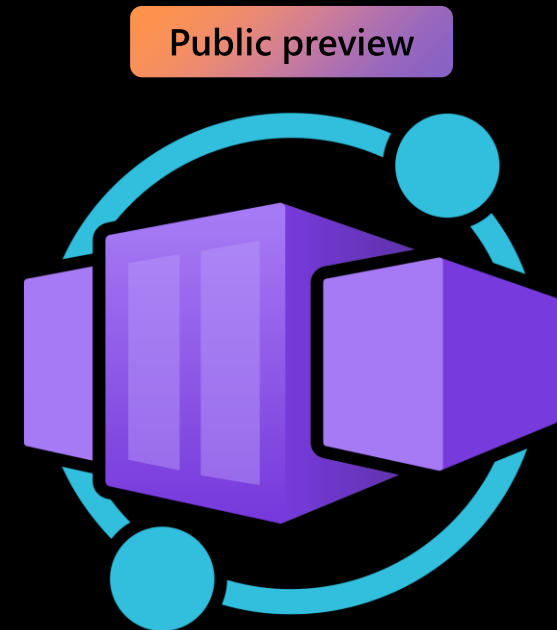
# Azure Container Apps

Serverless containers for microservices

Build modern apps on open source

Focus on apps, not infrastructure

Seamlessly port to Kubernetes



Run containers,  
at scale

Accelerate developer  
productivity

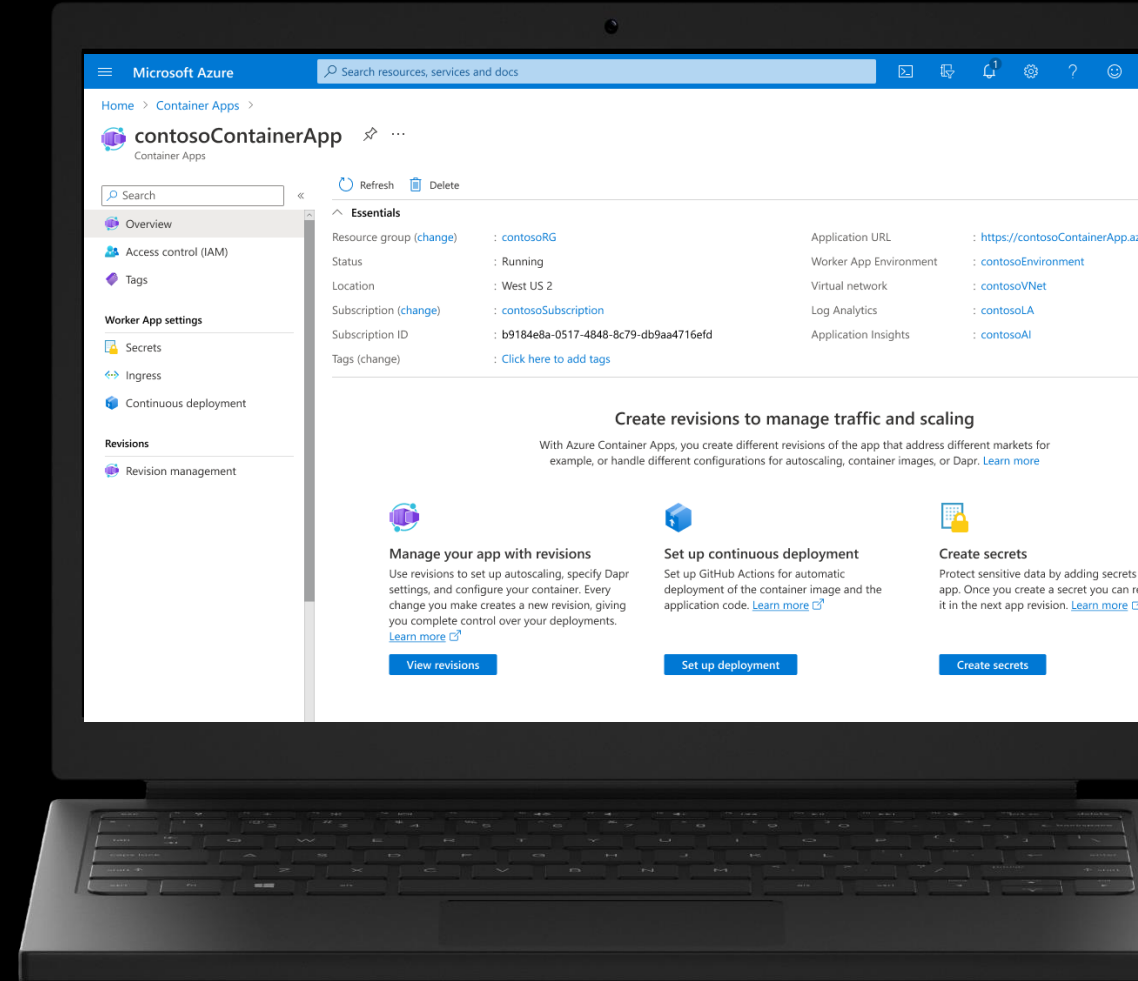
Build modern apps  
on open-source

# Scale with flexible serverless containers

Run containers and scale in response to HTTP traffic or a growing list of KEDA-supported scale triggers including Azure Event Hub, Apache Kafka, RabbitMQ Queue, MongoDB, MySQL, and PostgreSQL

Get robust autoscaling capabilities without the overhead of managing complex infrastructure.

Scale to zero and pay for only what you use, by the second.



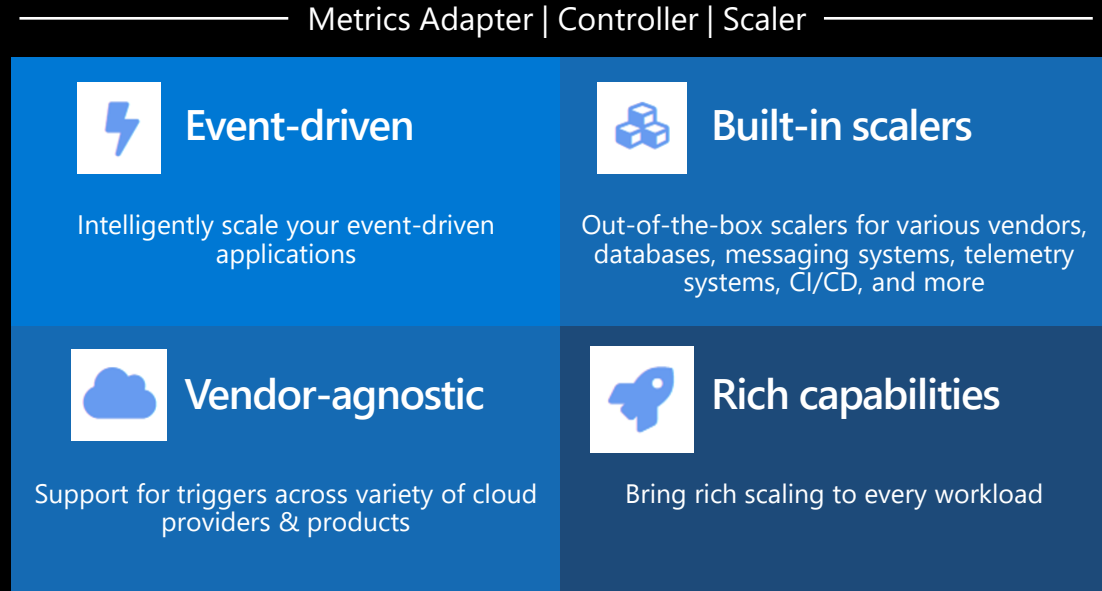
# Application autoscaling **made simple**

Open-source, extensible, and vendor agnostic



## Kubernetes-based Event Driven Autoscaler

Drive the scaling of any container based on a growing list of 35+ event sources, known as: scalers



Run containers,  
at scale

Accelerate developer  
productivity

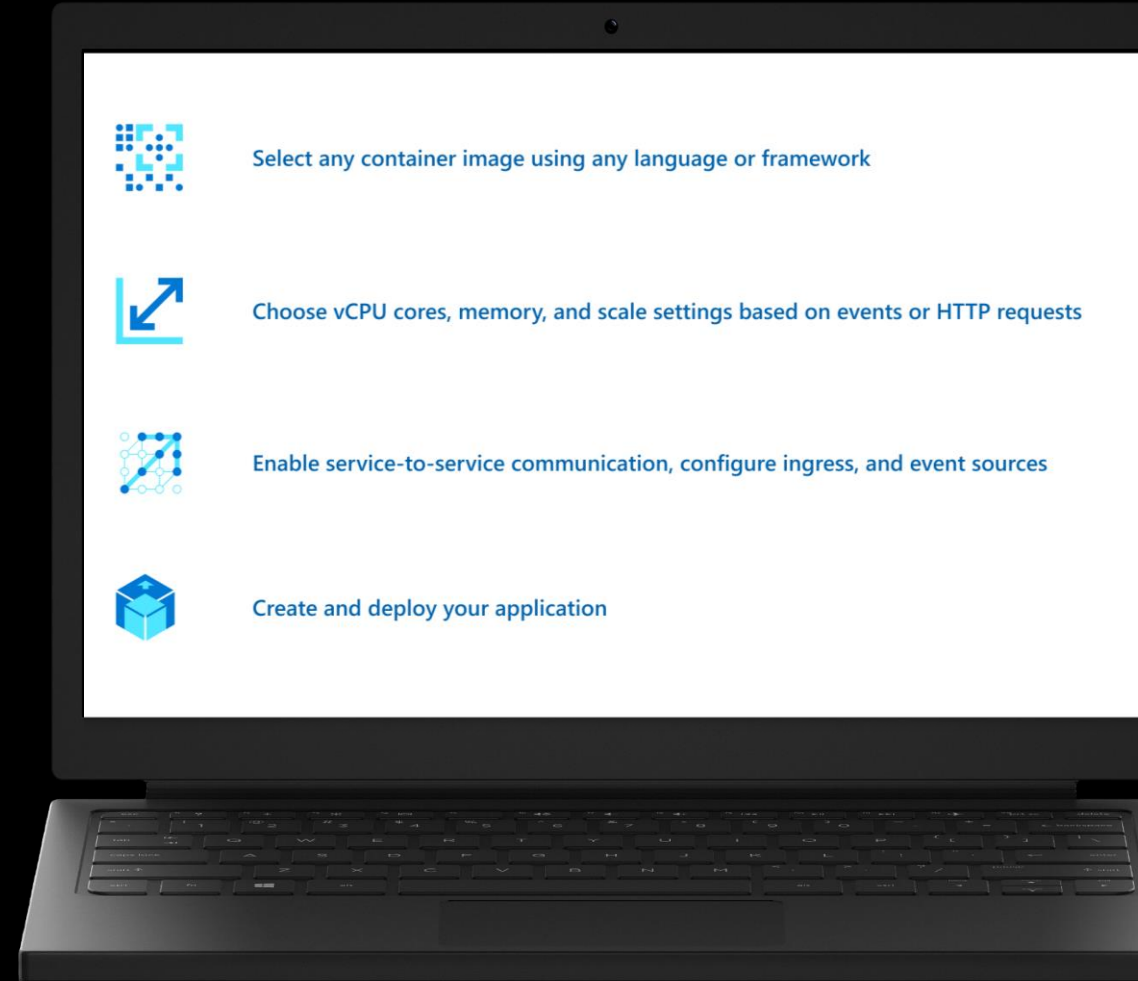
Build modern apps  
on open-source

# Accelerate developer productivity

Build microservices, APIs, event processing workers, and background jobs using containers.

Write code in your favorite programming language and accelerate development with built-in Distributed Application Runtime (Dapr) integration to simplify common tasks like event processing, pub/sub, and service invocation.

Set up a code-to-cloud pipeline using GitHub Actions.



Select any container image using any language or framework



Choose vCPU cores, memory, and scale settings based on events or HTTP requests



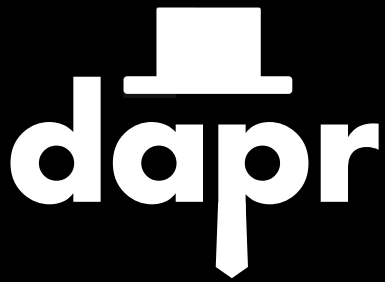
Enable service-to-service communication, configure ingress, and event sources



Create and deploy your application

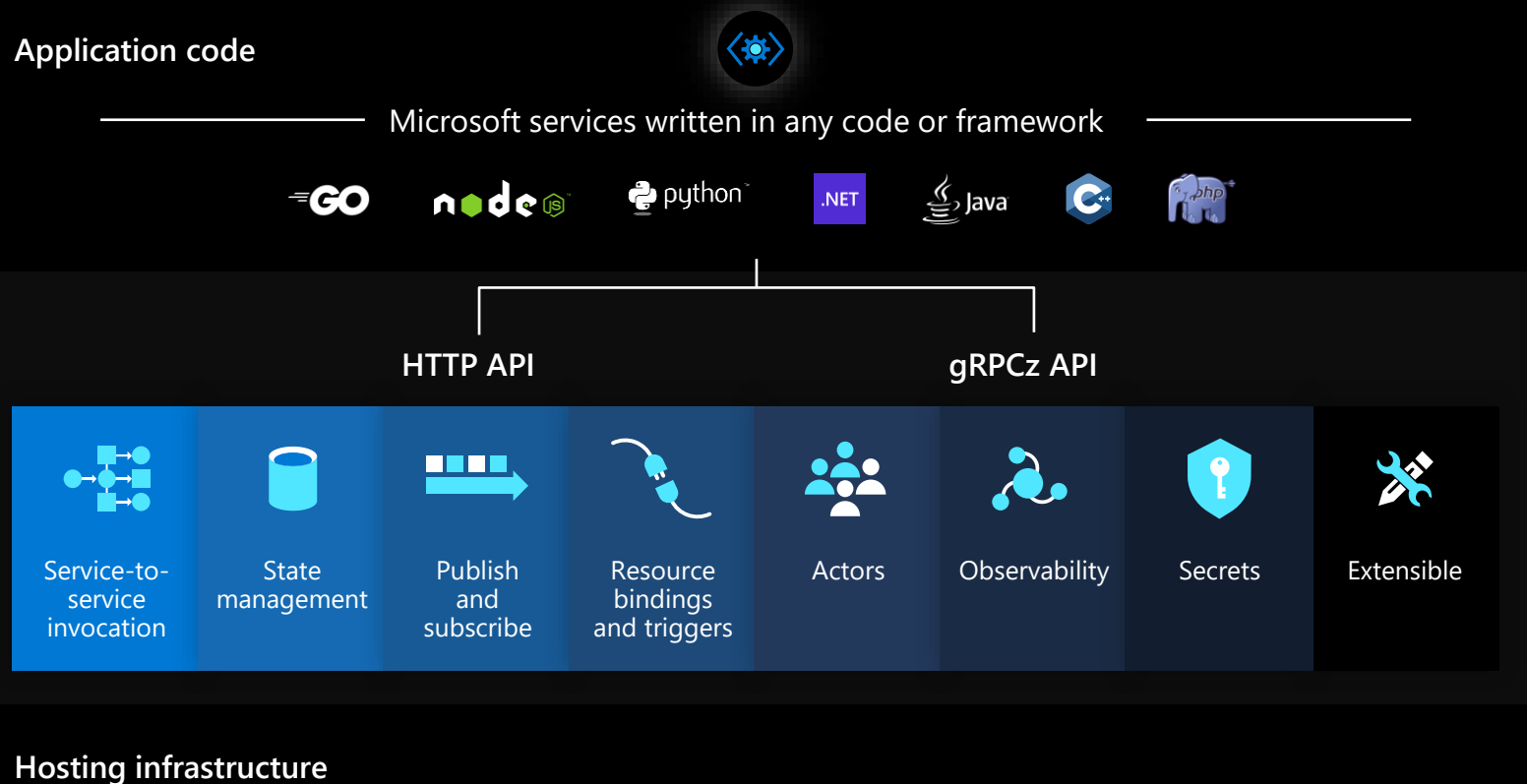
# Microservices using any language or framework

Any cloud or edge infrastructure



## Distributed Application Runtime

Portable, event-driven, runtime for building distributed applications across cloud and edge

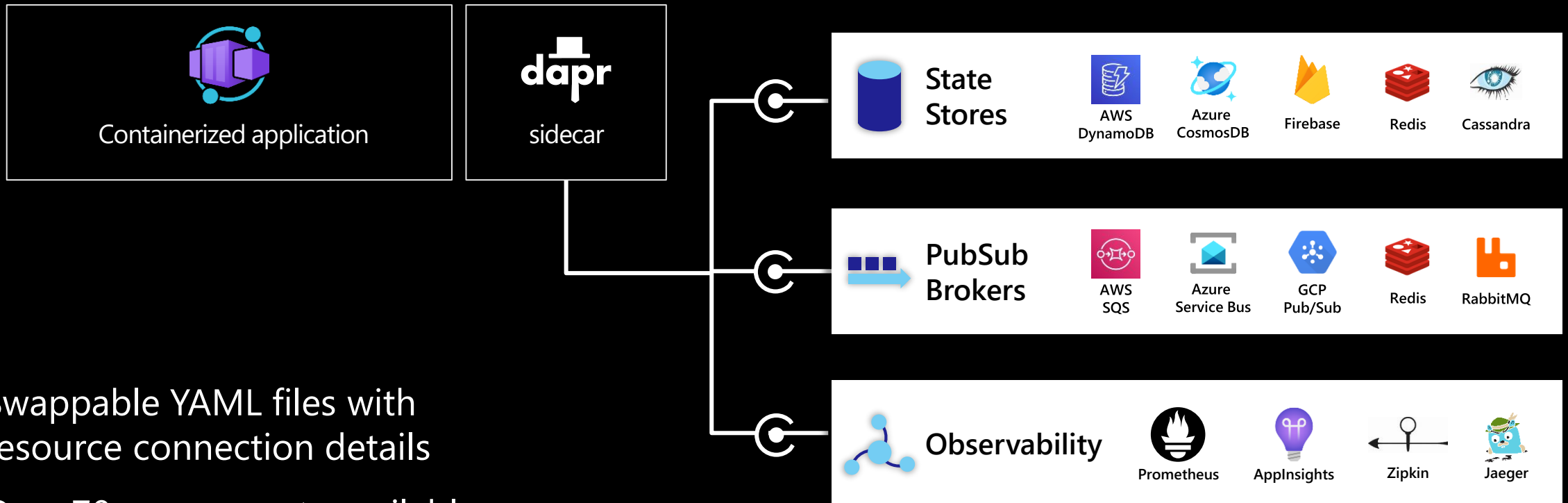


[dapr.io](https://dapr.io)





# Dapr components



Swappable YAML files with resource connection details

Over 70 components available

Create components for your resource at:  
[github.com/dapr/components-contrib](https://github.com/dapr/components-contrib)

Run containers,  
at scale

Accelerate developer  
productivity

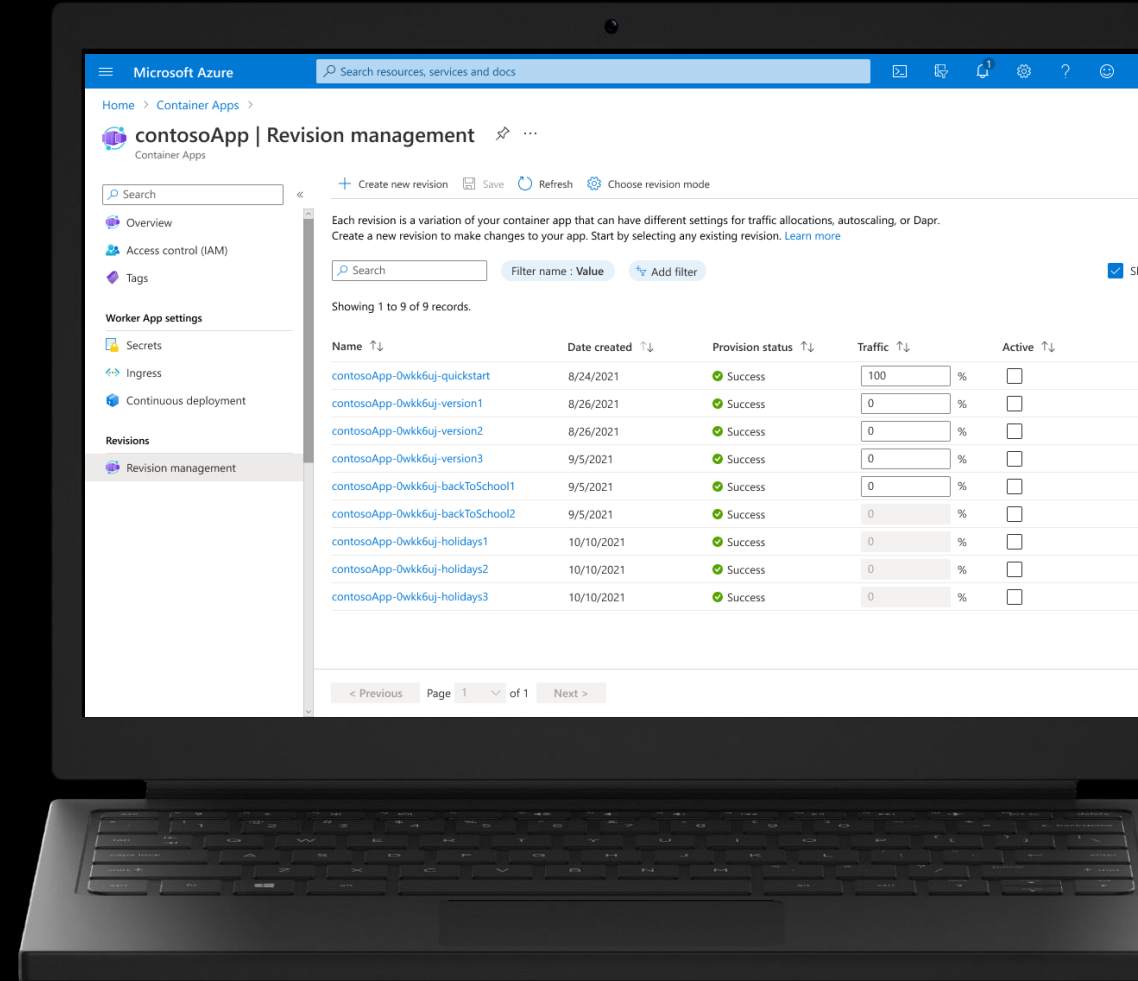
Build modern apps  
on open-source

# Build modern apps on open-source

Create modern apps with open standards on a Kubernetes foundation with portability in mind.

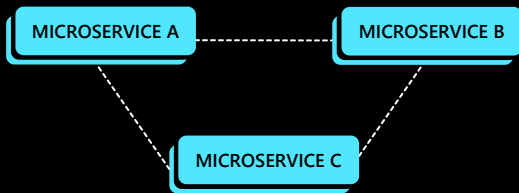
Contribute directly to OSS projects to influence product capabilities.

Rely on streamlined application lifecycle tasks such as application upgrades and versioning, traffic shifting, service discovery, and monitoring.



# What can you build with Azure Container Apps?

## Microservices



Deploy and manage a microservices architecture with the option to integrate with DAPR.

### AUTO-SCALE CRITERIA

Individual microservices can scale independently using any KEDA scale triggers

## Event-driven processing

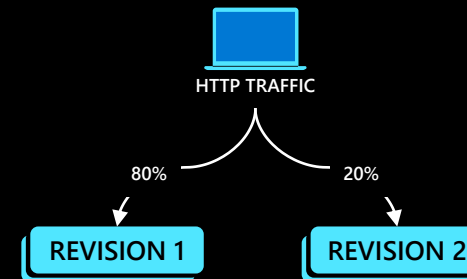


E.g. queue reader application that processes messages as they arrive in a queue.

### AUTO-SCALE CRITERIA

Scaling is determined by the number of messages in the queue

## Public API endpoints



HTTP requests are split between two versions of the container app where the first revision gets 80% of the traffic, while a new revision receives the remaining 20%.

### AUTO-SCALE CRITERIA

Scaling is determined by the number of concurrent HTTP requests

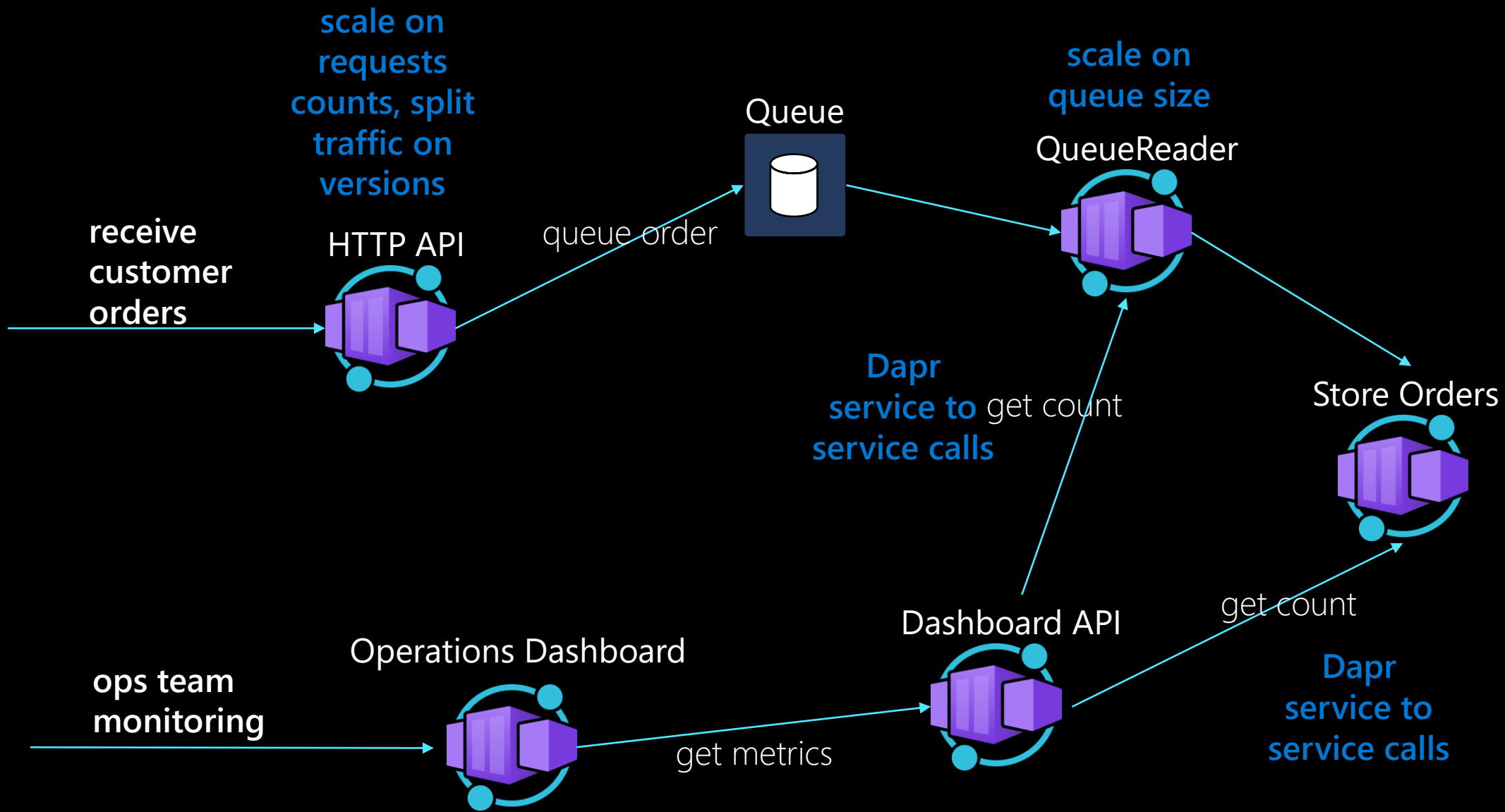
## Background processing



E.g. continuously-running background process that transforms data in a database.

### AUTO-SCALE CRITERIA

Scaling is determined by the level of CPU or memory load



# Azure hybrid

Innovation anywhere with Azure



**Azure Stack**  
Integrated systems



**Azure Arc**  
Any datacenter, cloud, edge



**Azure IoT**  
Any edge device



Management

Security + Identity

App + Data Services

Dev Tools + DevOps

# Azure Arc

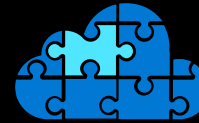
Bring Azure services and management to any infrastructure



Run Azure  
Services anywhere



Extend Azure management  
across your environments



Adopt cloud  
practices on-premises



Implement Azure  
security anywhere

---

Azure Arc is a set of technologies that extends Azure management and enables Azure services to run across on-premises, multi-cloud, and edge

# Azure application services New

Run your apps, anywhere



App  
Service



Functions



Logic  
Apps



API  
Management



Event  
Grid



Azure

| On-premises

| AWS

| GCP

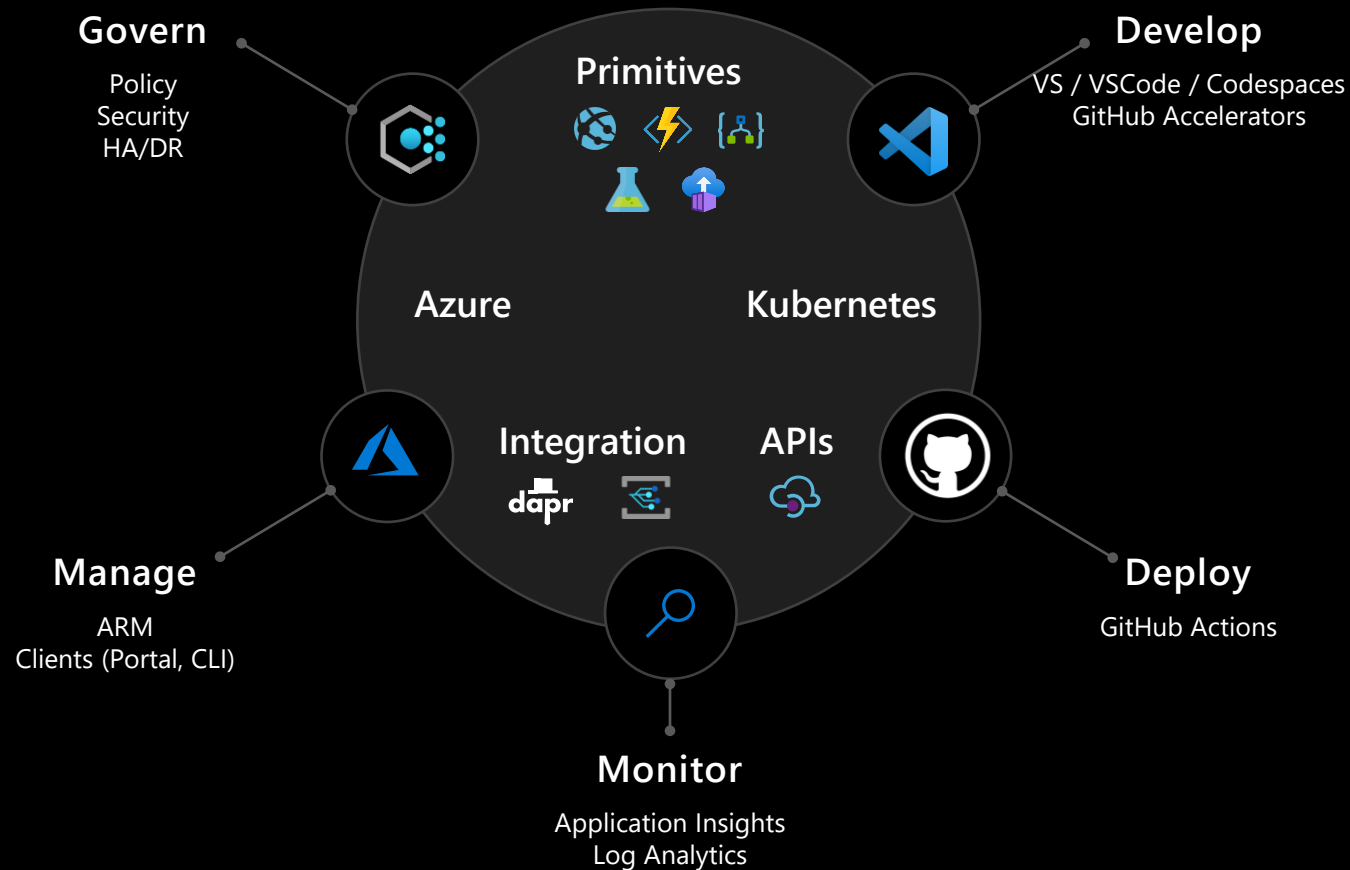


# Arc-enabled developer services

Primitives for specific use case

Consistency across developer and operator lifecycle

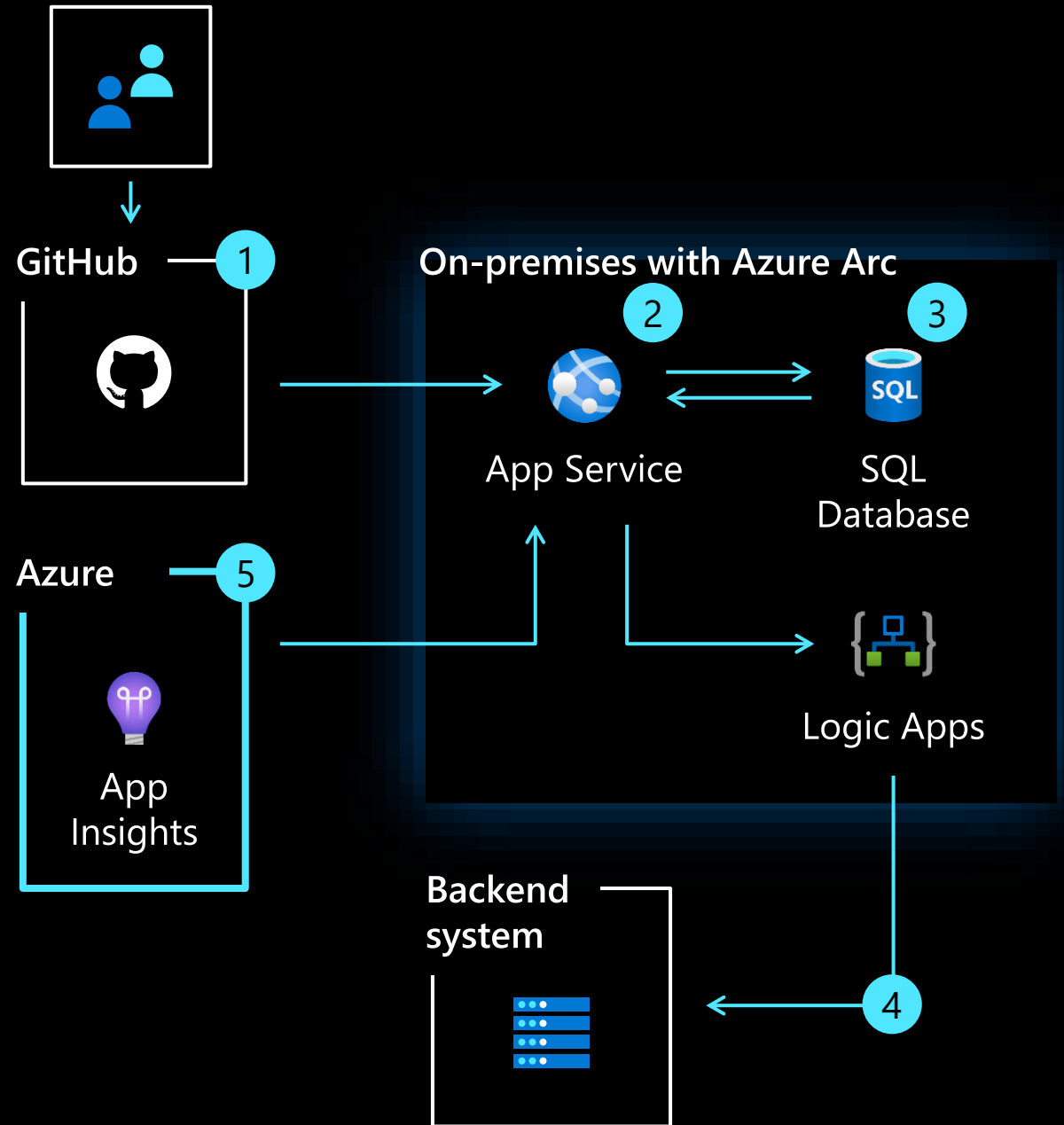
Integrates with common services





# App modernization

1. GitHub Actions for DevOps pipelines regardless of where the app is running
2. App Service deployed locally for web front end
3. Data modernization using managed SQL database in edge location
4. Data from legacy system is surfaced using Logic Apps connectors
5. App Insights running in Azure to provide app telemetry and performance metrics



# Infuse AI into your applications: Speech, Language, Vision and OpenAI



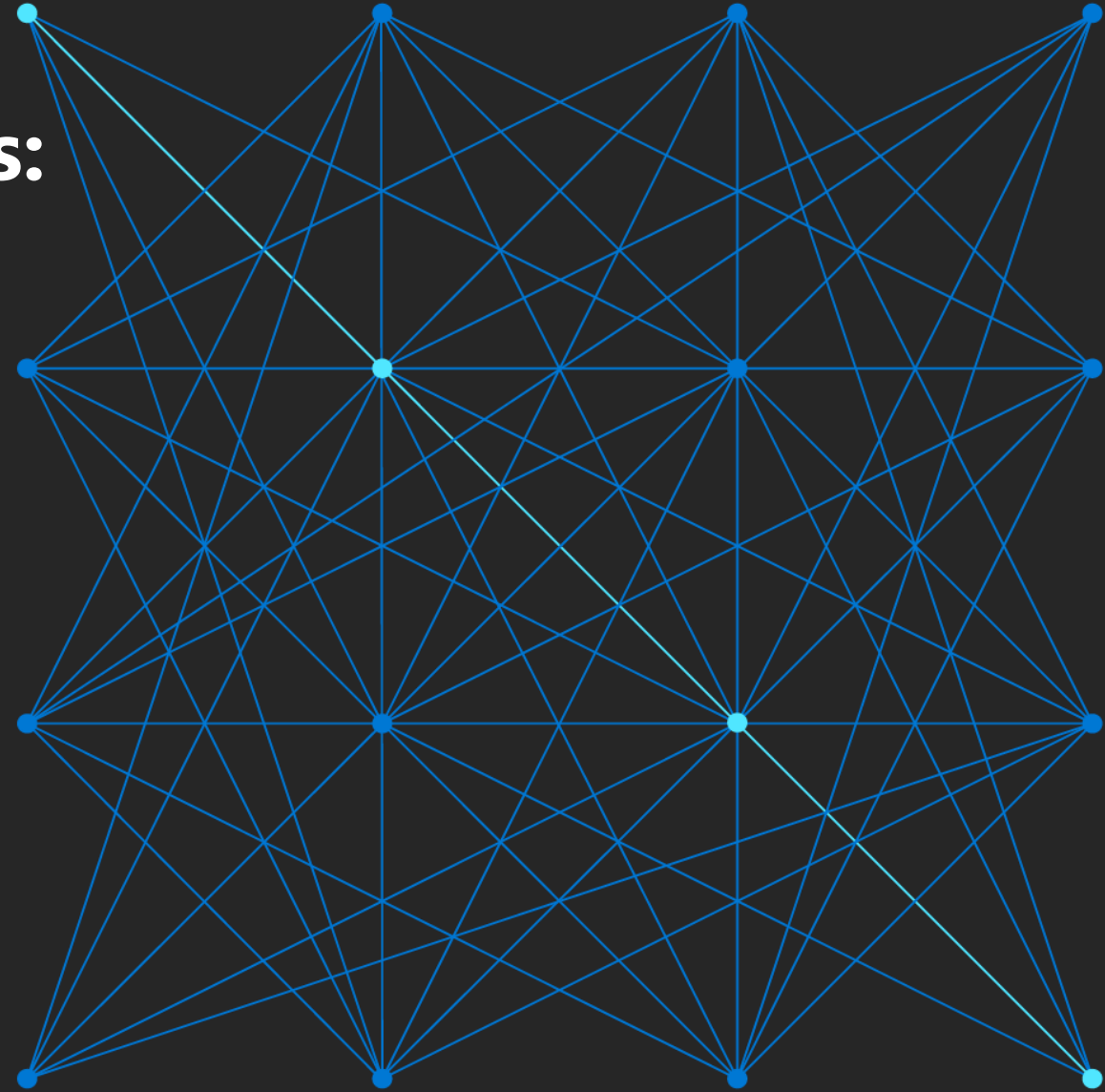
***Xiapeng Li***  
*AI Business Lead*  
*Microsoft Western Europe*



***Gabrielle Davelaar***  
*AI Solution Specialist, Global Black Belt*  
*Microsoft*



***Francesco Tumiatti***  
*AI Solution Specialist, Global Black Belt*  
*Microsoft*



# Agenda

## **Introduction**

*Xiaopeng Li*

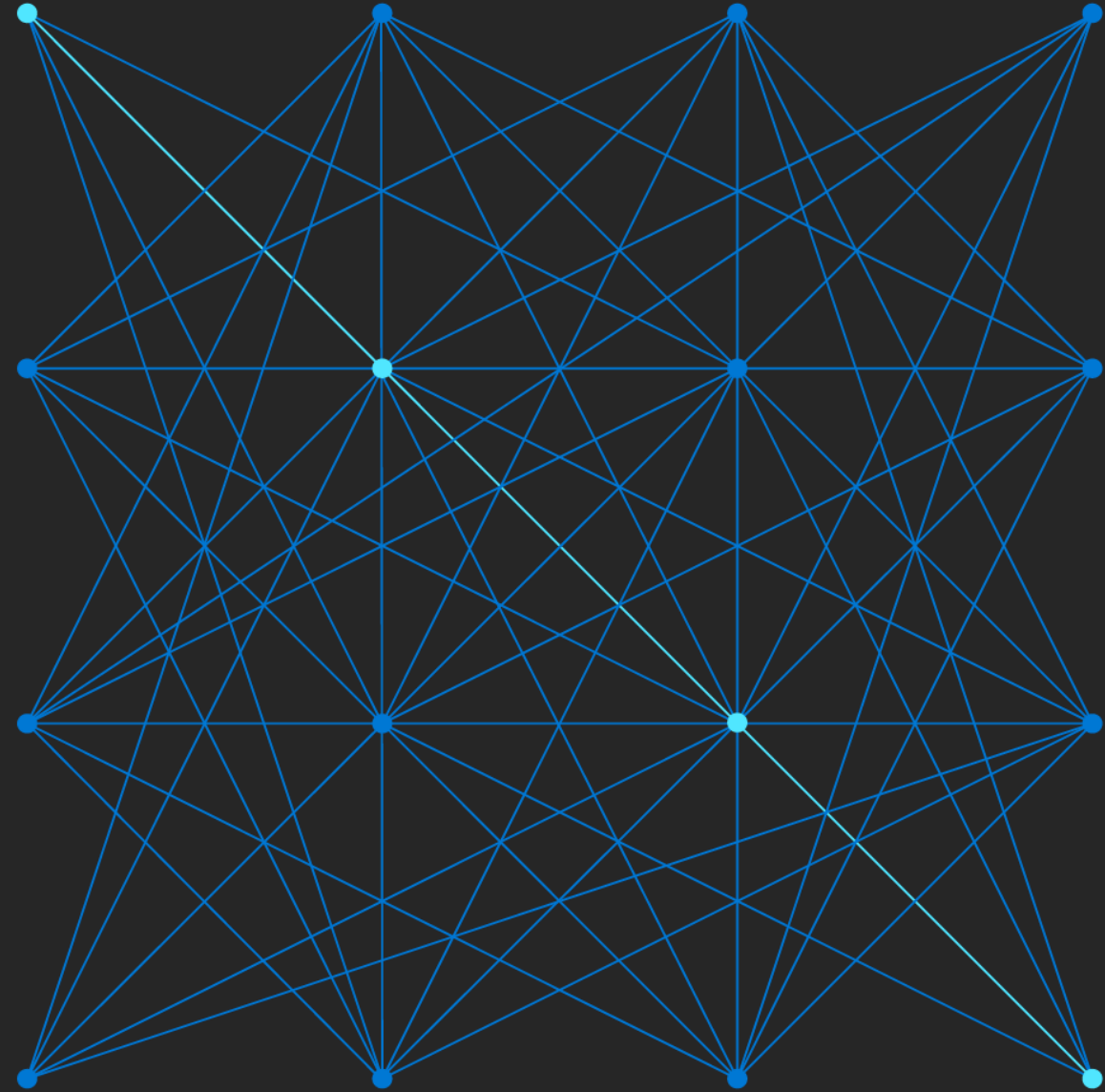
## **Speech, Language, OpenAI**

*Francesco Tumiatti*

## **Vision**

*Gabrielle Davelaar*

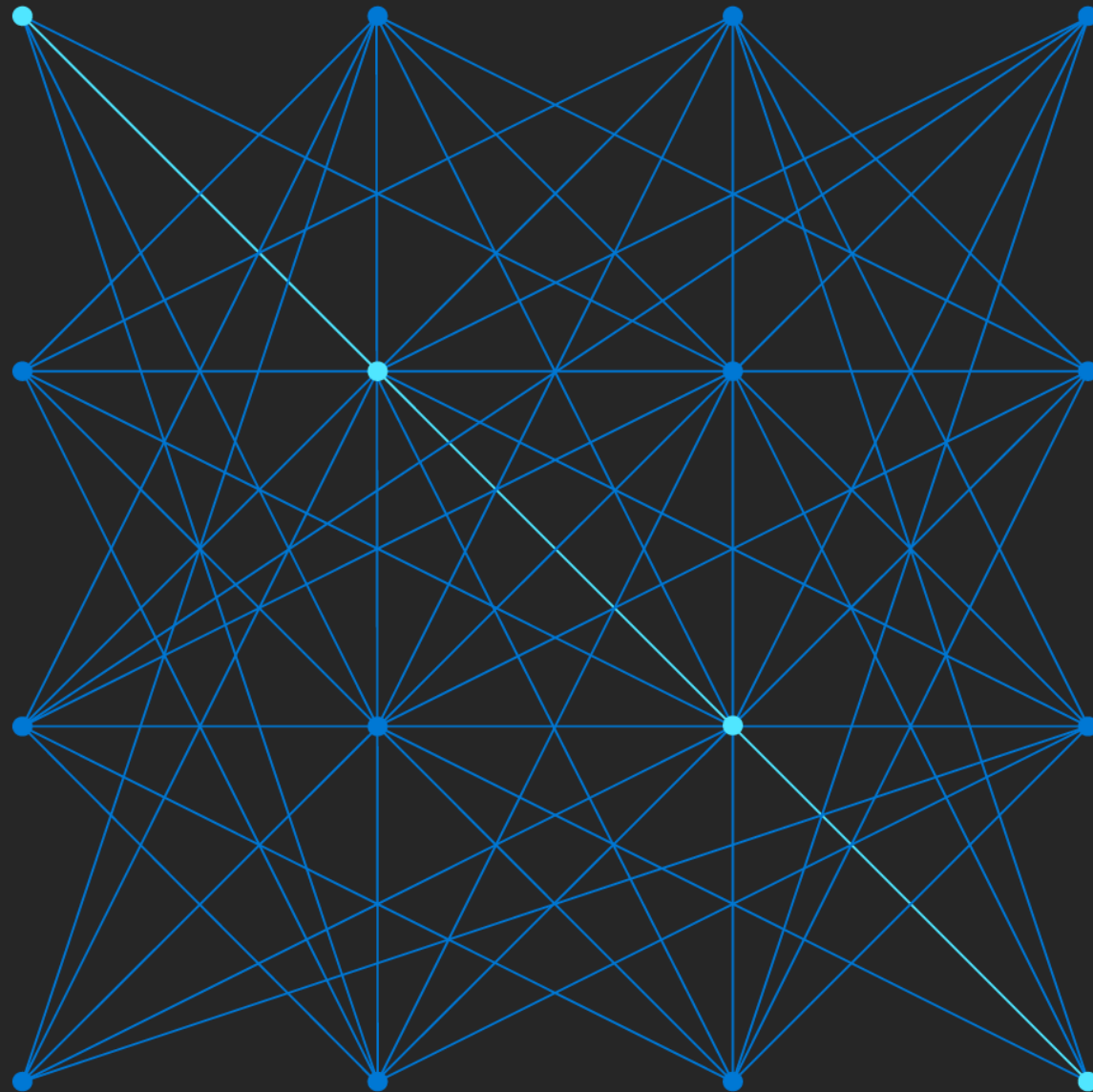
## **Q&A**



# Introduction



**Xiaopeng Li**  
AI Business Lead



# Microsoft Research

Turning ideas into reality for 30 years



**8**  
MSR Labs

**1k+**  
Researchers

**20+**  
Fields

**4k+**  
WW Patents

**22k+**  
Papers

# Driving innovation

Fueled by breakthrough research



2016

Object recognition  
human parity



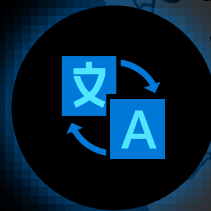
2017

Speech recognition  
human parity



2018

Reading comprehension  
human parity



2018

Machine translation  
human parity



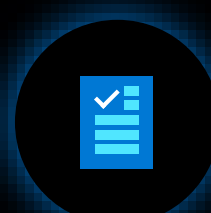
2018

Speech synthesis  
near-human parity



2019

General language  
understanding human parity



2020

Document summary  
AND Vision Captioning at  
human parity

# Azure AI

Tested at scale in Microsoft solutions



Microsoft Teams



Microsoft 365



XBOX

**1.8M**

Hours of meetings  
transcribed in real-time

**1B**

PowerPoint Designer  
slides used in a day

**80M**

Personalized experiences  
delivered daily

Built on breakthrough AI research

# Azure AI

## Azure Applied AI Services



Azure Cognitive Search



Azure Form Recognizer



Azure Bot Service



Azure Video Analyzer



Azure Metrics Advisor



Azure Immersive Reader

## Azure Cognitive Services



Language



Vision



Speech



Decision



OpenAI

NEW

## Azure Machine Learning



Azure Machine Learning



# Cloud AI Services Fueling Application Innovation

**52%**

lack proper data science and machine learning experience

**60%**

struggle with data integration and data quality

**51%**

cite long development times as a key issue

## Key traits of cloud AI services

- Responsibly built and tested AI models accessible via APIs
- Prebuilt, configurable AI services that do not require data science experience
- Ongoing support from cloud partners

## Key benefits of cloud AI services

- Greater options for AI capabilities and scale across multiple apps
- Faster deployment time
- Better support and troubleshooting

# Kahoot!

**Customer:**  
Kahoot!

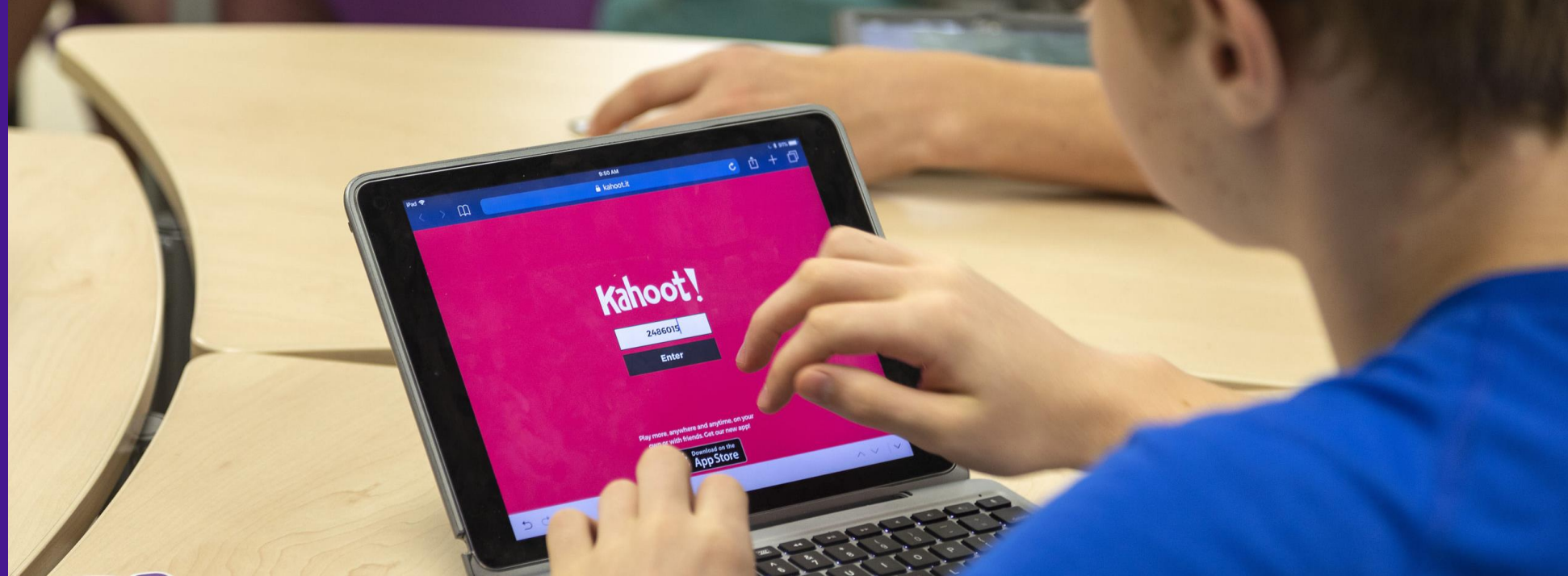
**Industry:**  
Partner Professional Services

**Size:**  
50–999 employees

**Country:**  
Norway

**Products and services:**  
Microsoft Azure  
Azure Cognitive Services  
Text to Speech

[Read full story here](#)



“Kahoot! knew that its online learning games contributed to positive student outcomes, but we wanted to make those games accessible to more students by layering them with inclusive and accessible design features.”

—Alexander Remen, Senior Product Manager, Kahoot!

## Situation

Kahoot! is well-known for creating engaging games that have a positive impact on students’ outcomes. However, it saw an opportunity to empower even more instructors and students by layering its platform with inclusive design features.

## Solution

It used a combination of **Text to Speech**, part of Microsoft Azure Cognitive Services, and other Azure AI resources to give its applications read-aloud capabilities to help learners engage with content and help teachers support students.

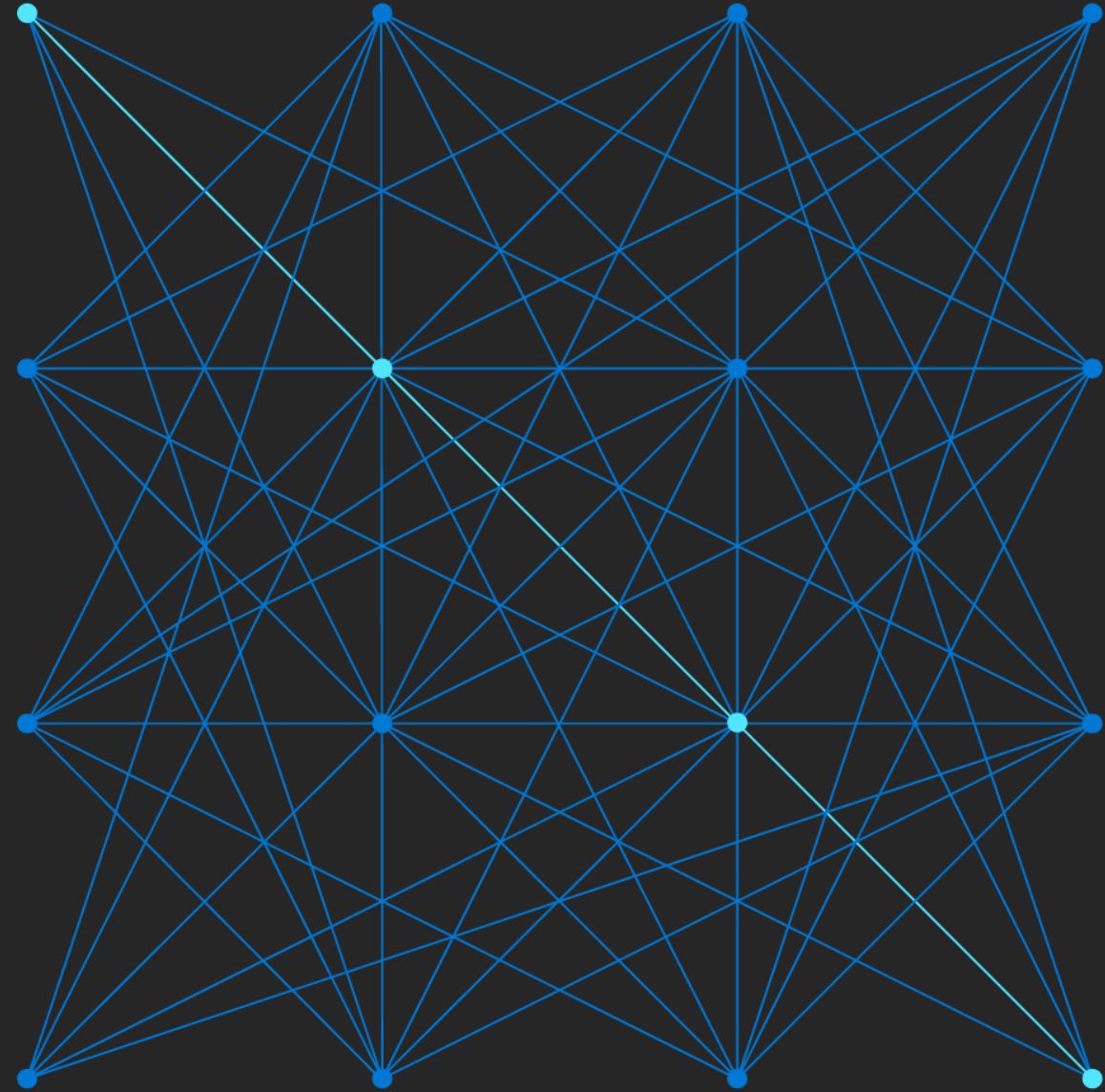
## Impact

Kahoot! games now reach and empower a wider audience of teachers and students and support a diversity of learning styles. The company also positioned itself to use its new capabilities to expand its offering in key markets like language learning.

# Speech, Language, OpenAI



**Francesco Tumiatti**  
AI Specialist



# Azure AI

## Azure Applied AI Services



Azure Cognitive Search



Azure Form Recognizer



Azure Bot Service



Azure Video Analyzer



Azure Metrics Advisor



Azure Immersive Reader

## Azure Cognitive Services



Language



Vision



Speech



Decision



OpenAI

NEW

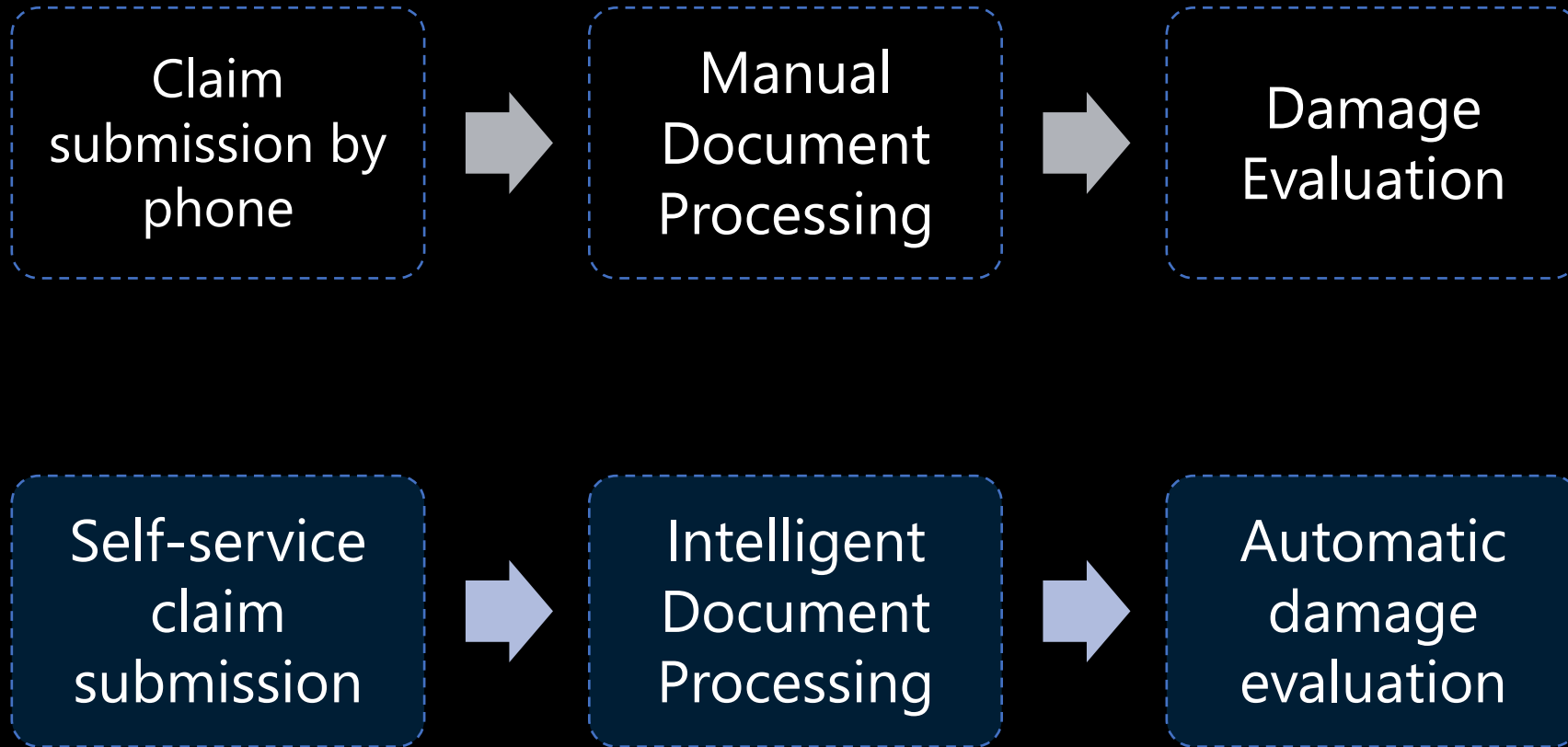
## Azure Machine Learning



Azure Machine Learning

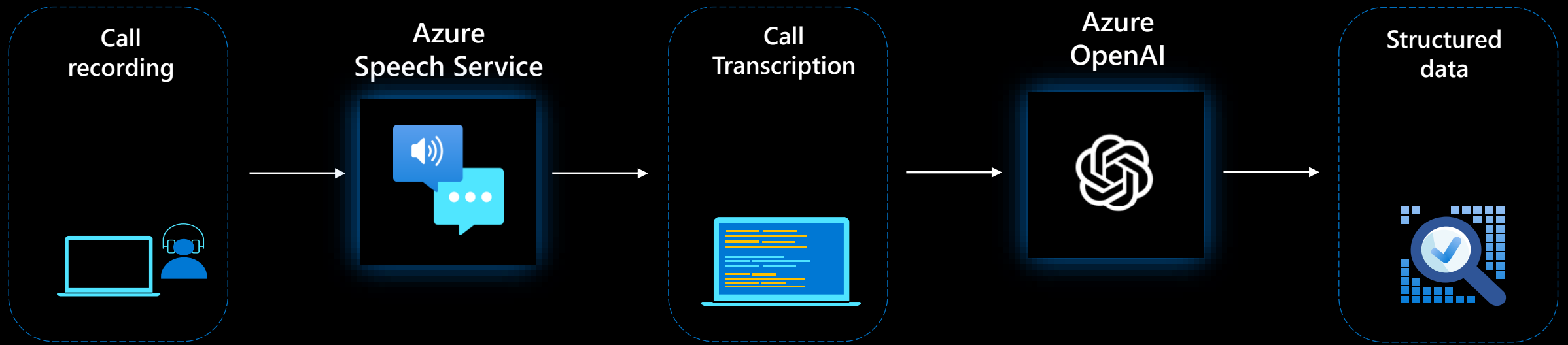
# Claims automation

Automate claims processing with Cognitive Services



# Speech Transcription & Analytics

Transcribe speech-to-text to unlock applications and deliver insight



# Azure Speech Services



## Speech to Text

Base vs. Custom Model

Acoustic and Language adapt

Live vs. Batch transcription

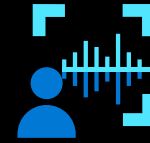


## Text to Speech

Standard Voices

Neural Adapted Voices

Custom Voices



## Speaker Recognition

Speaker Identification

Speaker Verification



## Speech Translation

Language Detection

Real Time Translation



Speech SDK



Devices SDK



docker

AI Containers

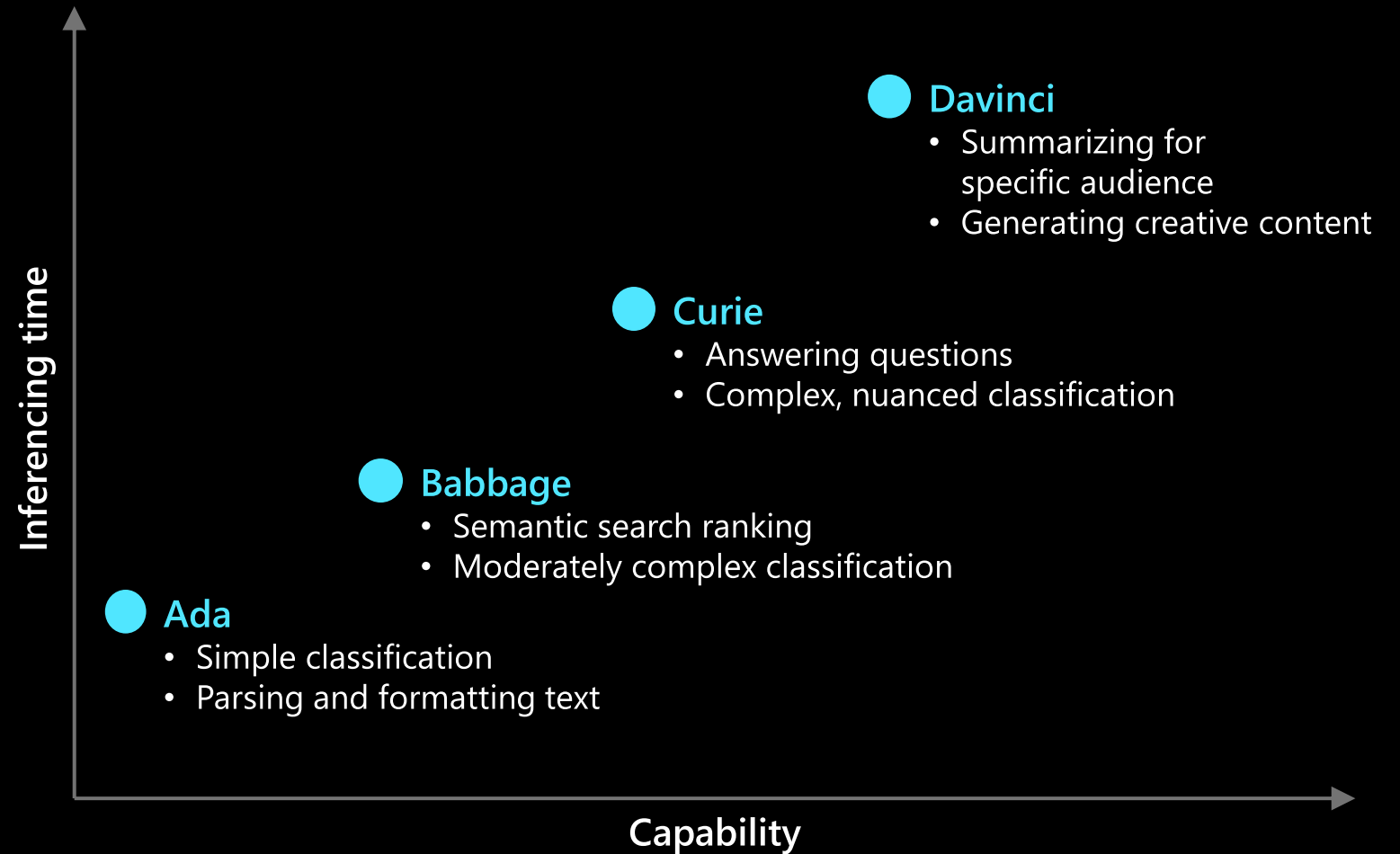


Languages

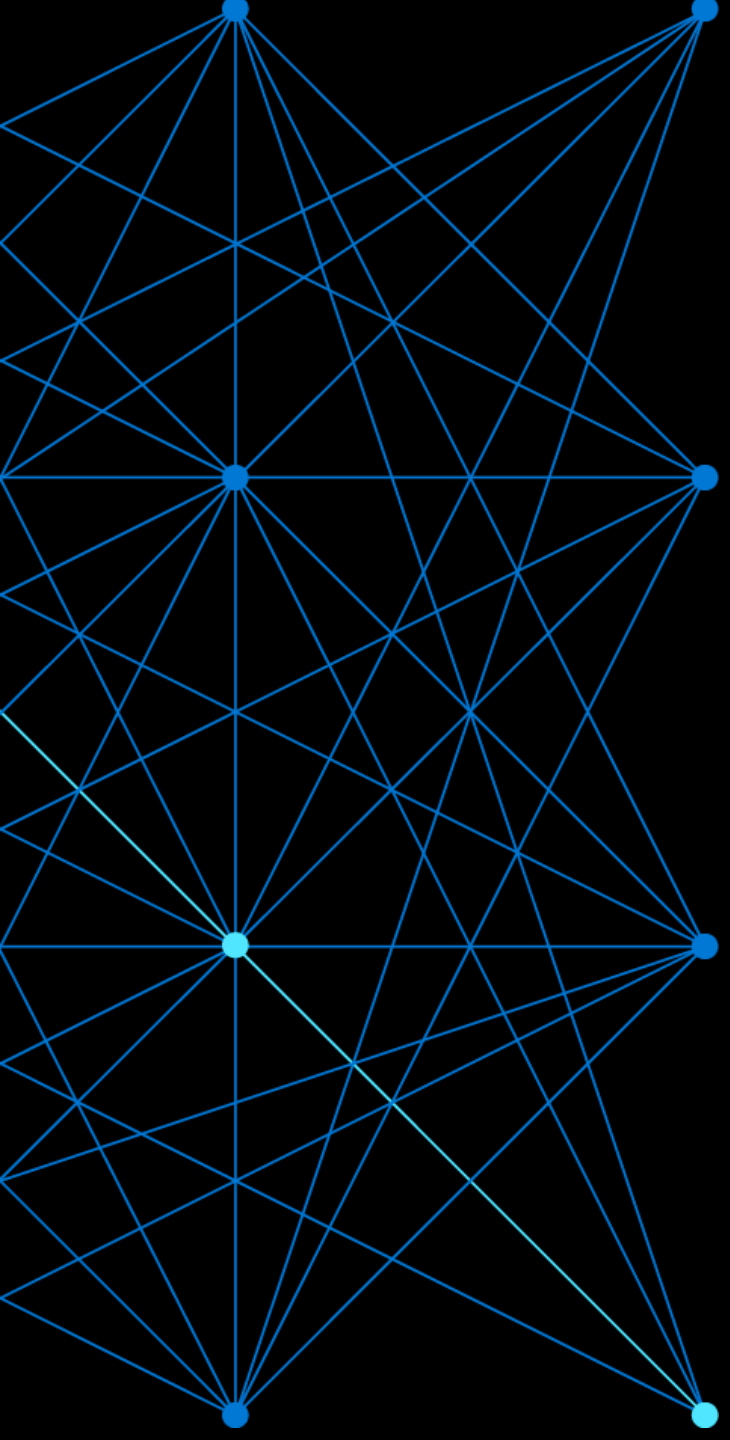


Voice Models

# GPT-3 models







# Demo Automatic Claim Collection

# Automatic Claim Collection

Azure  
Speech API creates the  
transcript of the call

Azure OpenAI creates a  
summary



Create a detailed summary:

Azure  
OpenAI  
extract  
entities



Extract the following:

1. Call reason
2. Cause of the incident
3. Drivers names
4. Insurance information
5. Accident location
6. Car damages

Values:

# Intelligent Document Processing

INGEST

EXTRACT

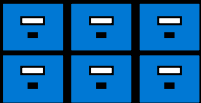
ENRICH



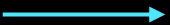
Images




Claims




Classify type of document



**Information Extraction**

  
Damage Detection

  
Form Recognizer  
key value extraction



**Post processing**



OpenAI



Text Analytics  
Entity & PII detection



Intelligent Automation



Analytics Dashboard



Expert Systems



# Azure Form Recognizer

Prebuilt analyze

Help us improve Form Recognizer. Take our survey!

**CONTOSO LTD** **INVOICE**

Contoso Headquarters  
123 456th St  
New York, NY, 10001

Microsoft Corp  
123 Other St,  
Redmond, WA, 98052

Microsoft Finance  
123 Other St, Redmond WA, 98052

Microsoft Corp  
123 Other St,  
Redmond, WA, 98052

Microsoft Delivery  
123 Ship St,  
Redmond, WA, 98052

Microsoft Servers  
124 Service St,  
Redmond, WA, 98052

INVOICE: 123456  
INVOICE DATE: 11/15/2019  
DUE DATE: 12/15/2019  
CUSTOMER NAME: MICROSOFT CORPORATION  
SERVICE PERIOD: 07/01/2019 - 07/31/2019  
CUSTOMER ID: 12345678

BILL TO: SHIP TO: SERVICE ADDRESS:  
Microsoft Finance Microsoft Delivery Microsoft Servers  
123 Bill St, 123 Ship St, 124 Service St,  
Redmond, WA, 98052 Redmond, WA, 98052 Redmond, WA, 98052

SALESPERSON	P.O. NUMBER	REQUISITIONER	SHIPPED VIA	F.O.B. POINT	TERMS
	803-3333				

DATE	ITEM CODE	DESCRIPTION	QTY	UM	PRICE	TAX	AMOUNT
8/4/2021	A123	Consulting Services	2	hours	\$30.00	10%	\$60.00
8/5/2021	B456	Document Fee	3		\$10.00	5%	\$30.00
8/6/2021	C789	Printing Fee	10	pages	\$1.00	20%	\$10.00

SUBTOTAL: \$100.00  
SALES TAX: \$10.00  
TOTAL: \$110.00  
PREVIOUS UNPAID BALANCE: \$500.00  
AMOUNT DUE: \$610.00

THANK YOU FOR YOUR BUSINESS!

REMIT TO:  
Contoso Billing  
123 Remit St  
New York, NY, 10001

Microsoft Finance 95.40%  
CustomerAddress 95.10%  
123 Other St, Redmond WA, 98052  
CustomerAddressRecipient 95.40%  
Microsoft Corp 96.10%  
CustomerId  
CID-12345  
CustomerName 94.60%  
MICROSOFT CORPORATION  
DueDate 96.90%  
text: 12/15/2019  
valueDate: 2019-12-15  
InvoiceDate 96.70%  
text: 11/15/2019  
valueDate: 2019-11-15  
InvoiceId 97.00%  
INV-100  
InvoiceTotal 96.70%  
text: \$110.00  
valueNumber: 110  
Items  
Click to view analyzed table  
PreviousUnpaidBalance 95.60%  
text: \$500.00  
valueNumber: 500  
PurchaseOrder 96.20%  
PO-3333  
RemittanceAddress 94.80%  
123 Remit St New York, NY, 10001  
RemittanceAddressRecipi... 95.40%  
Contoso Billing  
ServiceAddress 94.60%  
2.1-ac3dbf1

Extract text and structure with simple API

Customize extraction to your forms

Deploy anywhere, from cloud to edge

## USE CASES



Claims management  
and automation



Document process  
automation



Government forms  
automation



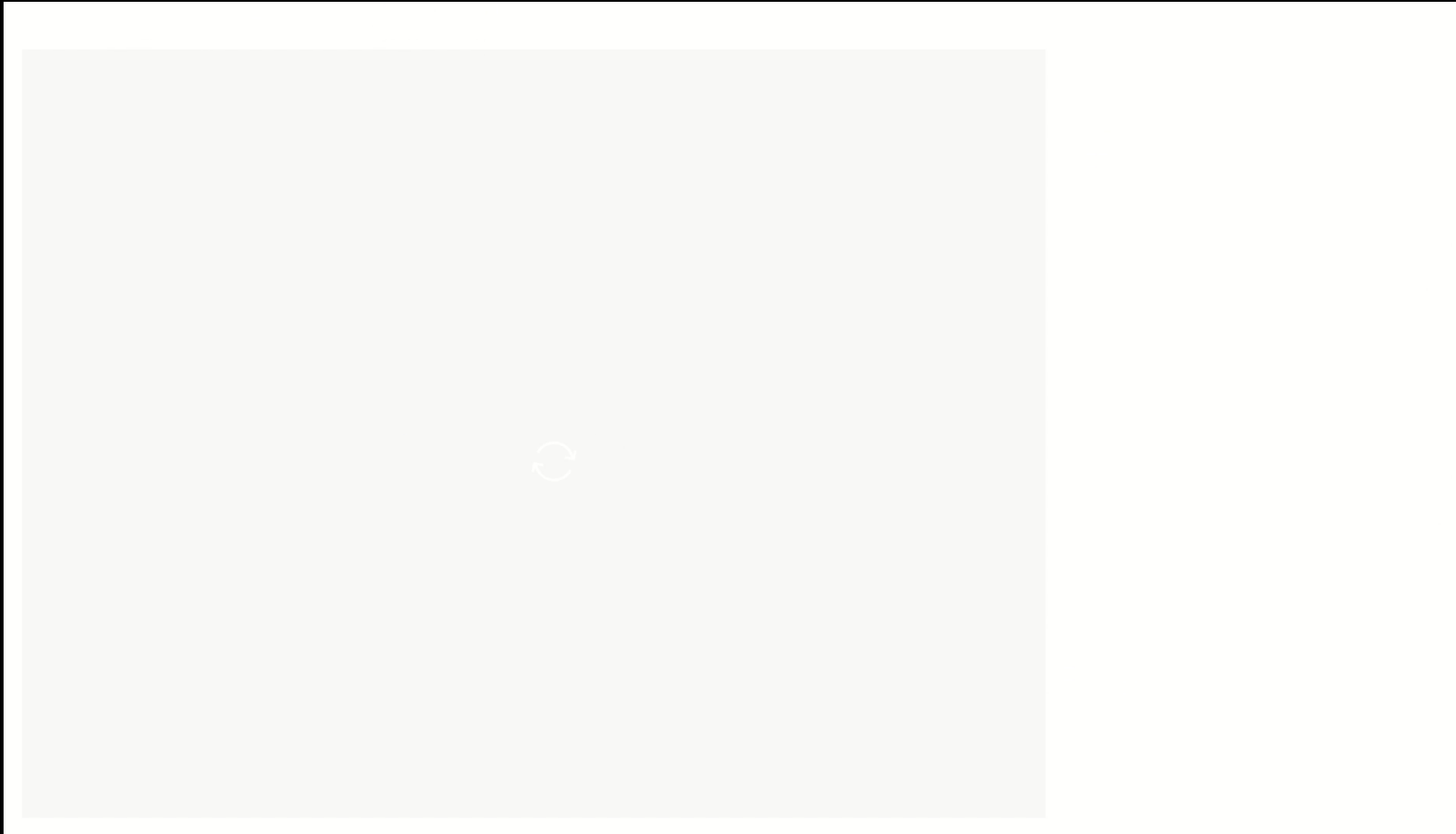
# Demo Documents Processing

# Extract data from vehicle registration document

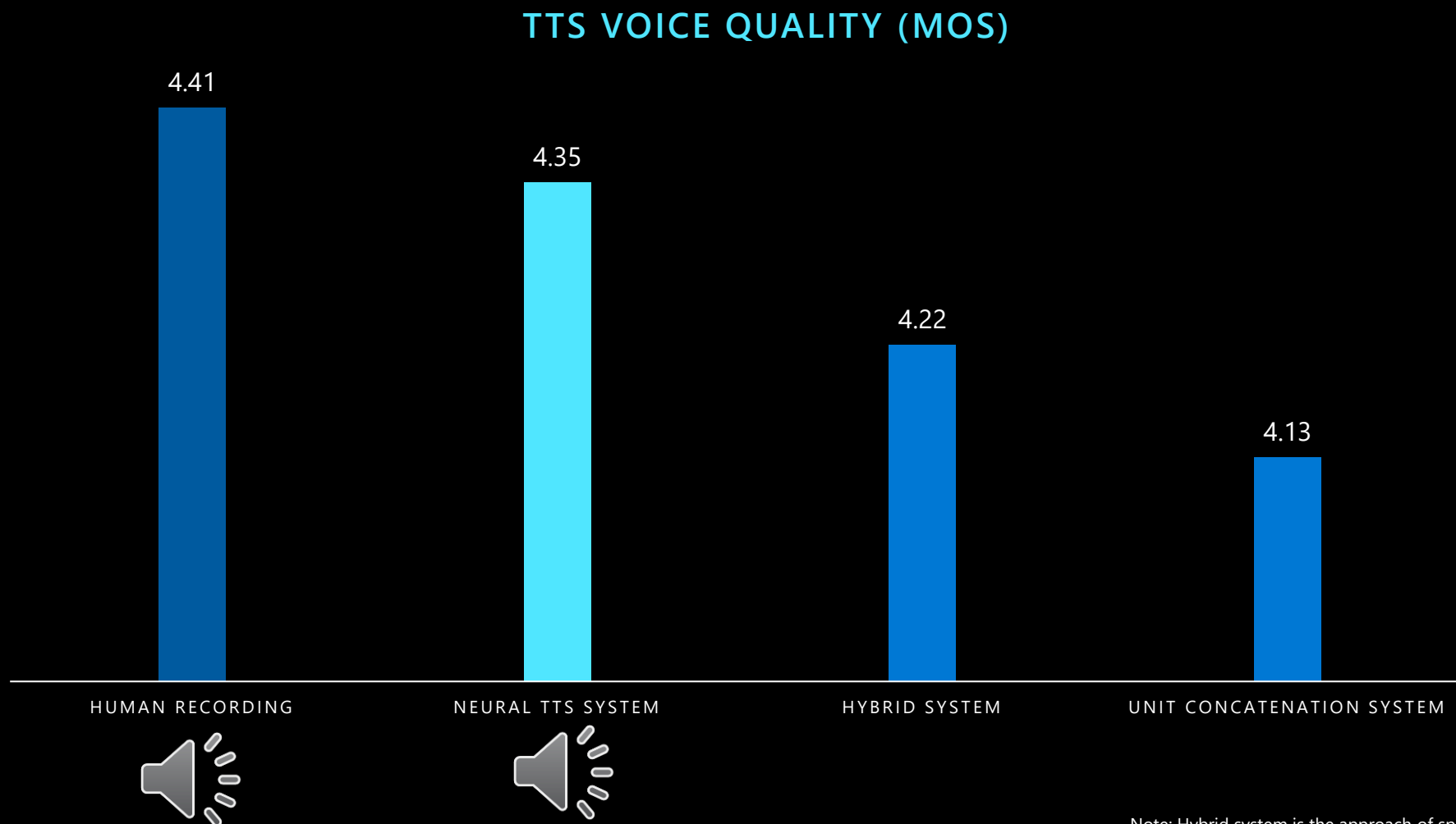
The screenshot displays a document analysis application interface. At the top left, there is a '+ Add' button and a filter icon. The main area is a document viewer showing a blurred document with an 'Analyze' button at the top. A modal dialog is open over the document, displaying the text 'Custom files (png, jpeg, ...)' and 'Open' and 'Cancel' buttons. On the right side, there is a table with three columns: 'Fields', 'Result', and 'Code'. The 'Fields' column is currently empty, and a message states 'Your results will be visible after you analyze the document.' At the bottom, there is a navigation bar with a back arrow, a page indicator 'of ##', and several icons for zooming and navigation.

Fields	Result	Code
Your results will be visible after you analyze the document.		

# Automatic Damage Classification



# Neural TTS produces voices that are near human-parity

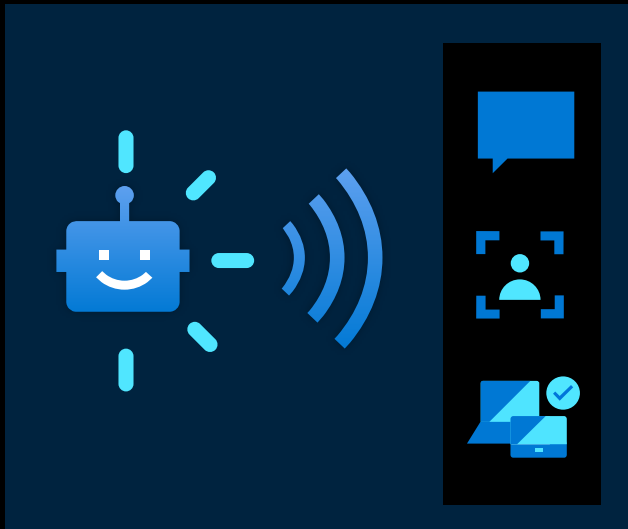


Note: Hybrid system is the approach of speech synthesis that combines traditional acoustic prosody prediction plus WaveNet Synthesizer



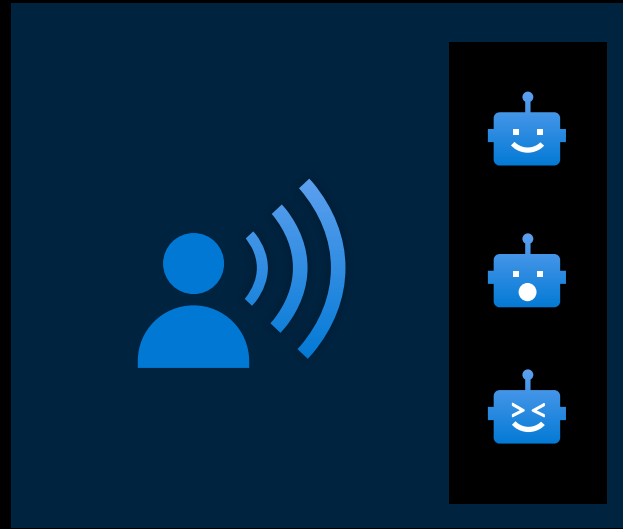
# Custom Neural Voice

Custom Neural Voice enables you to build highly realistic branded voices with just a small number of training audios, using end-2-end Neural TTS technology



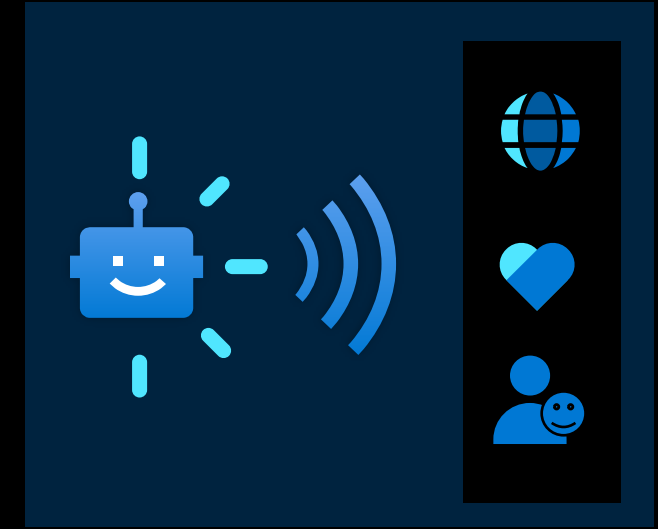
## Brand Identity

Design, and implement, a voice model that complements, or augments, your brand strategy



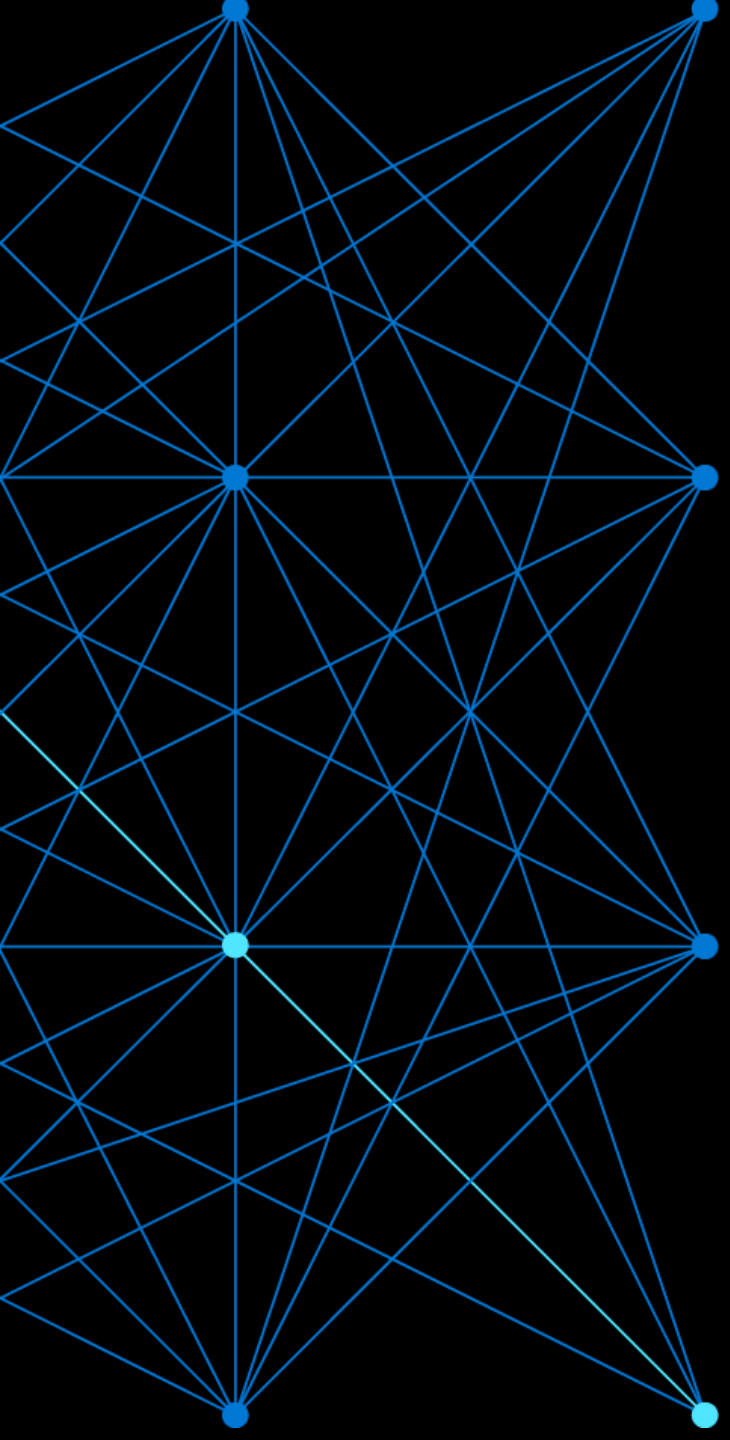
## Custom Persona

Extract value from your analytics to work by accommodating customer sentiment with custom voice characteristics



## Natural Interaction

Increase your customers' emotional connection, as well as their interactions, with your applications

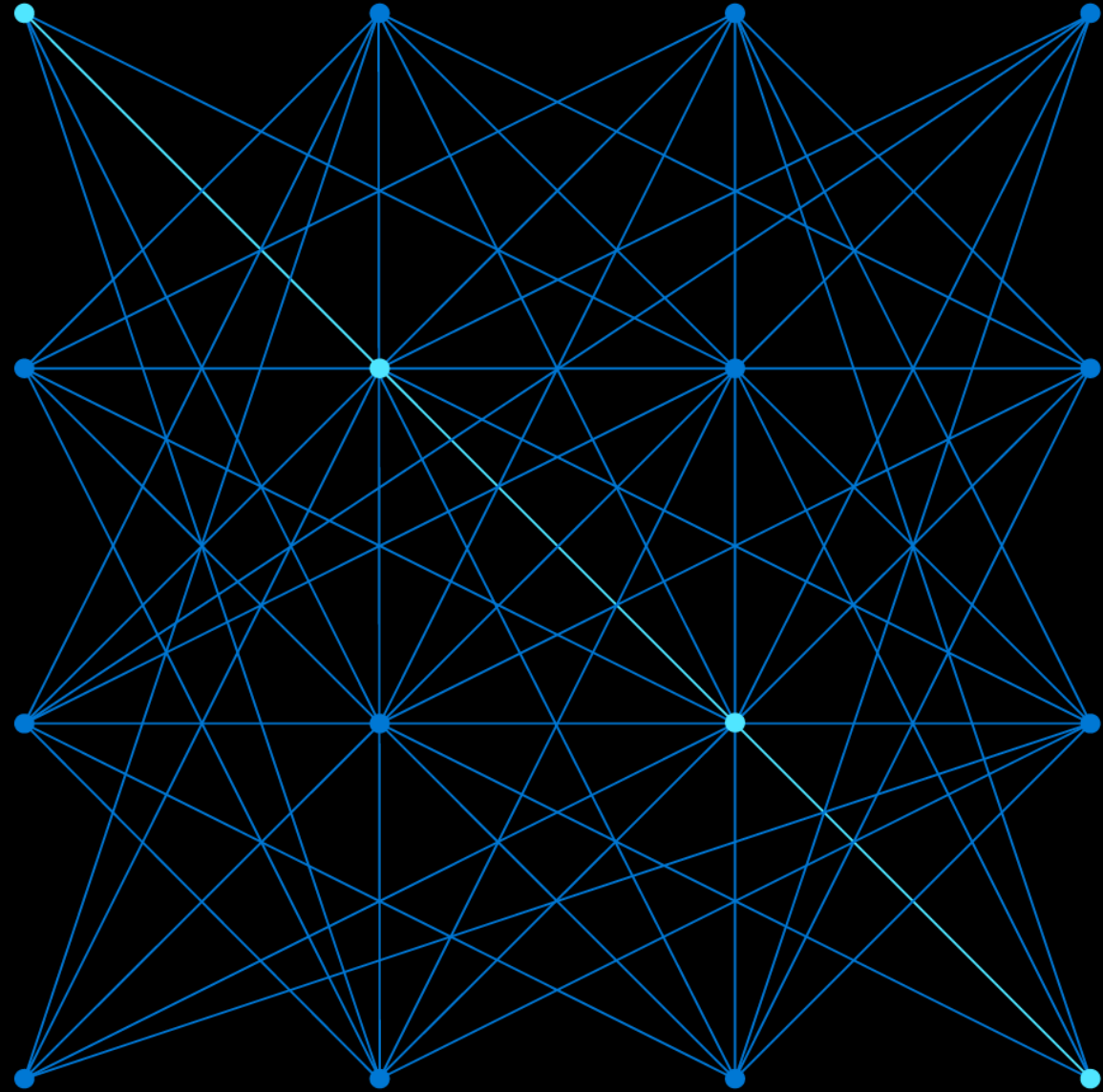


# Demo Voice Notification

# Computer Vision & Intelligent Video Analytics



*Gabriëlle Davelaar  
Global Black Belt  
Microsoft*



# Azure AI

## Azure Applied AI Services



Azure Cognitive Search



Azure Form Recognizer



Azure Bot Service



Azure Video Analyzer



Azure Metrics Advisor



Azure Immersive Reader

## Azure Cognitive Services



Language



Vision



Speech



Decision



OpenAI

NEW

## Azure Machine Learning

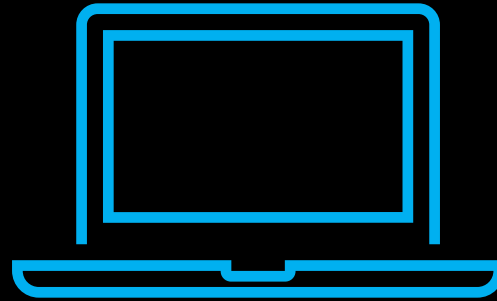


Azure Machine Learning

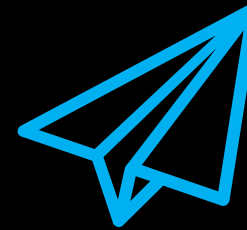
# Interpretation of an image or video



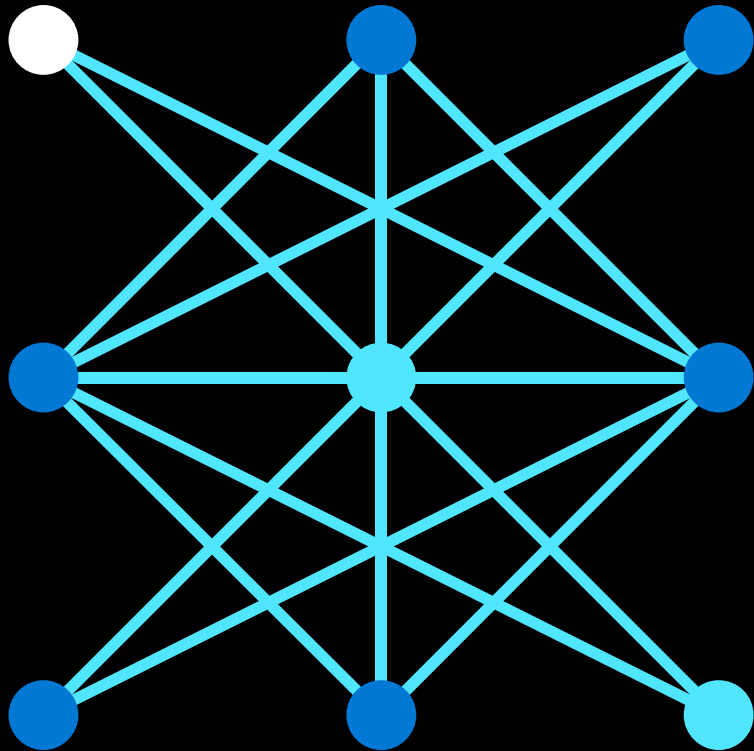
A sensing device captures  
an image or video



The image or video is then sent  
to an interpreting device



Information is sent back to  
the user



- Object classification - [demo](#)
- Object identification - [demo](#)
- Object tracking - [demo](#)
- Optical character recognition - [demo](#)

# Real Time Computer Vision Spatial Analytics

# RXR

## Scenario

RXR is developing a Building Health Index (BHI) dashboard. They want to supplement it with data relevant to COVID.

## Goal

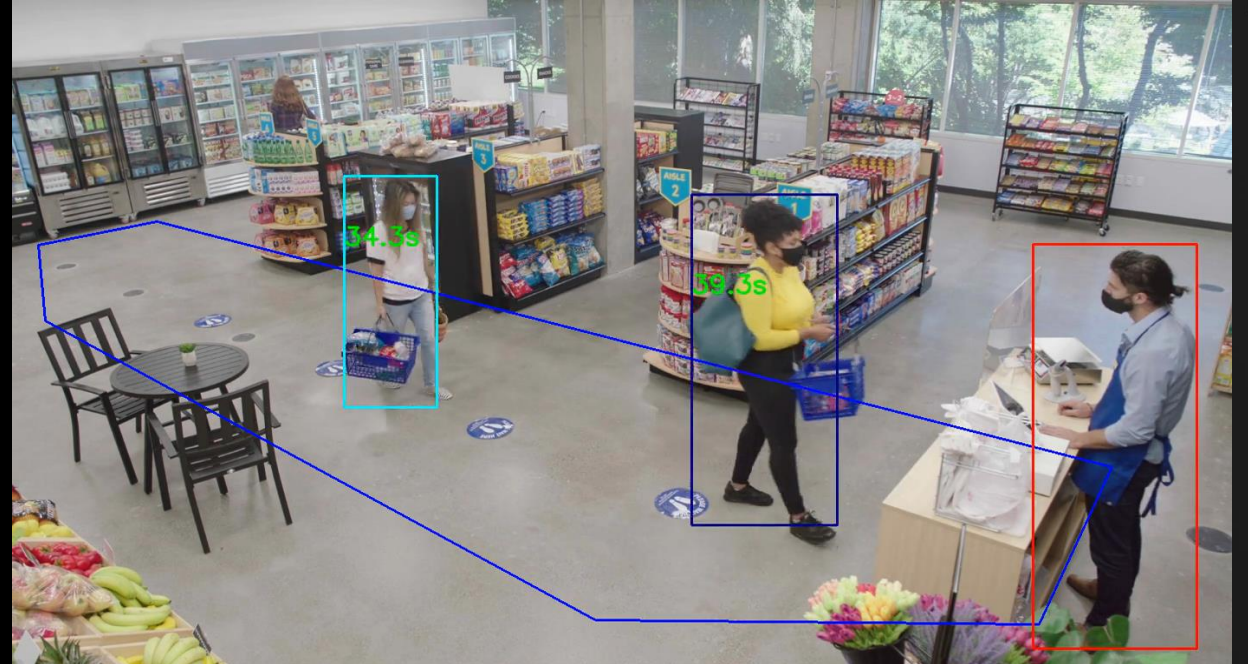
Empower employees to decide if, and when, to come to the office.





# Spatial Analysis

Region of interest

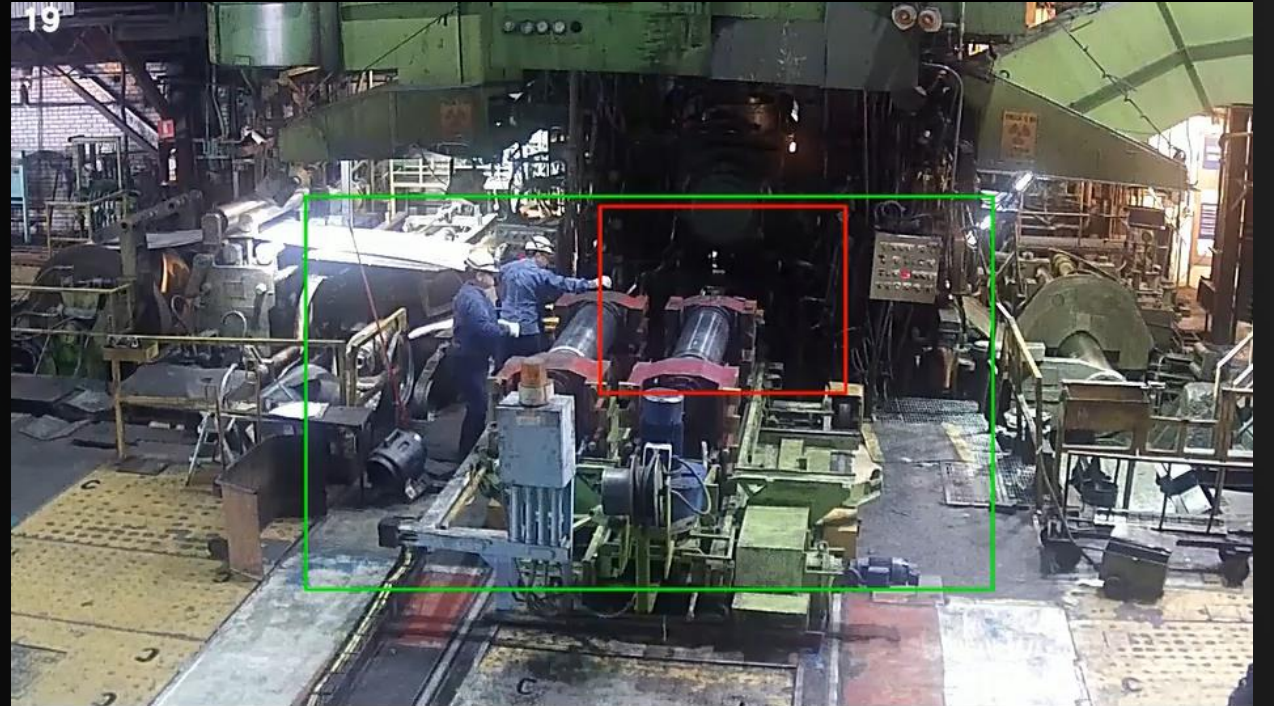






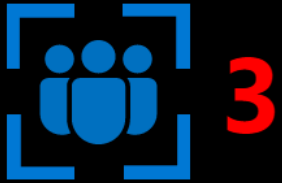
# Spatial Analysis

People detection



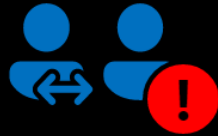
# Spatial Analysis

The core operations of Spatial Analysis are all built on a pipeline that ingests video, detects people in the video, tracks the people as they move around over time, and generates events as people interact with regions of interest.



## People detection

It finds people in an image and passes a bounding box indicating the location of each person to the people tracking component.



## People tracking

This component passes People detections over time as people move around in front of a camera. It uses temporal logic about how people typically move and basic information about the overall appearance of the people.



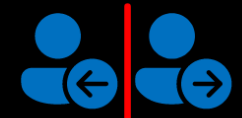
## Face mask detection

This component detects the location of a person's face in the camera's field of view and identifies the presence of a face mask.



## Region of interest

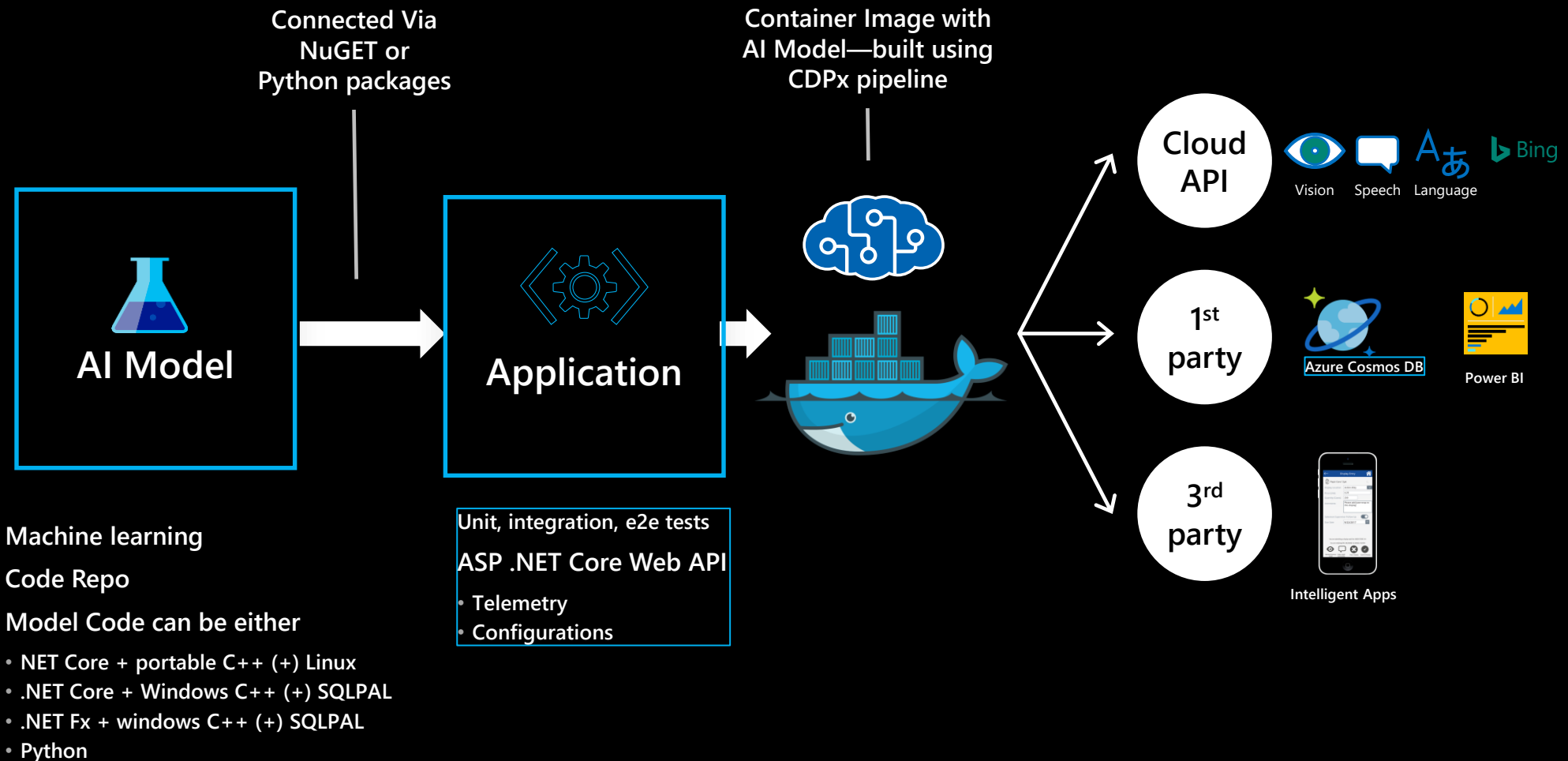
This is a user-defined zone or line in the input video frame. When a person interacts with this region on the video, the system generates an event.



## Event

An event is the primary output of Spatial Analysis. Each operation emits a specific event either periodically (like once per minute) or whenever a specific trigger occurs.

# Azure Cognitive Services at the Edge





**Customer:**  
Sensyne Health

**Industry:**  
Partner Professional Services

**Size:**  
Medium (50-999 employees)

**Country:**  
United Kingdom

**Products and services:**  
Microsoft Azure  
Microsoft Azure Cognitive Services  
Microsoft Azure Cosmos DB  
Microsoft Azure Kubernetes Service (AKS)  
Microsoft Azure Machine Learning  
Microsoft Power BI

[Read full story here](#)



“Our initial benchmark of 500 tests per second is impressive. But after tuning our algorithm and working with Microsoft to use the latest technology from Azure Cognitive Services, we achieved more than 1,000 tests per second running the predictions model on a six-node machine using Triton Inference Server on NVIDIA GPUs in Azure.”

—Alan Payne, Chief Information and Product Officer, Sensyne Health

#### Situation:

The United Kingdom’s National Health Service (NHS) put out a call for a solution that could quickly and accurately read Lateral Flow Tests (LFTs) for COVID-19. To answer that call, Sensyne Health needed technology that would deliver fast processing of huge data stores.

#### Solution:

Sensyne Health created a mobile device app that connects users to a web app that processes LFT results. It combines Microsoft Azure technologies, including Machine Learning, with NVIDIA Triton Inference Server and NVIDIA GPUs and CPUs to assess the LFTs.

#### Impact:

The Sensyne solution, MagnifEye, far outperforms the original NHS standard, reading 1,000 tests per second with a stunning 99.6 percent accuracy rate.



## Boliden builds a sustainable future for mining with automation, AI, and Azure

### Azure IoT Products:

- Azure IoT Edge
- Azure IoT Hub
- Microsoft Azure Time Series Insights

### Other Products:

- Microsoft Azure
- Azure Stack Edge
- Computer Vision

Partner: Nexer Group

Organization size: 6,000 employees

Industry: Mining

Country: Sweden

Business need: Remote Monitoring, Predictive Maintenance

[Read the case study >](#)



*"By working with a flexible, fully featured cloud infrastructure, we can bring more productivity, sustainability, and safety to all our sites, without needing to invent everything all over again."*

*"Before, we couldn't track any trends, and we only took detailed measurements once or twice a week. With our new platform, we're constantly analyzing those streams in depth. We can add in other data, such as weather forecasts, or information about how much sand we're pumping out to the dams—and we can watch those trends over time."*

*Fredrik Hases, IT Manager, Garpenberg, Boliden*

### Situation

Located in remote and rugged areas, mining operations rarely have the capacity for the high-demand computing an advanced data and analytics platform required. The company needed to automate and centralize data collection, increase visibility across processes, and add new ways to analyze information.

### Solution

By working with Azure, Boliden is bringing scalability and flexibility to its operations, combining the power of the cloud with the benefits of working locally. The team can build systems and tools in Azure and deploy them anywhere using devices.

### Impact

Teams no longer have to dedicate hours of manual work to watching video streams, saving two hours a day and helping Boliden draw more value from its camera network. Site managers, inspectors, and analysts now get a deeper view of how the site is performing and can spend more time out in the field, and working on business development activities that help improve performance

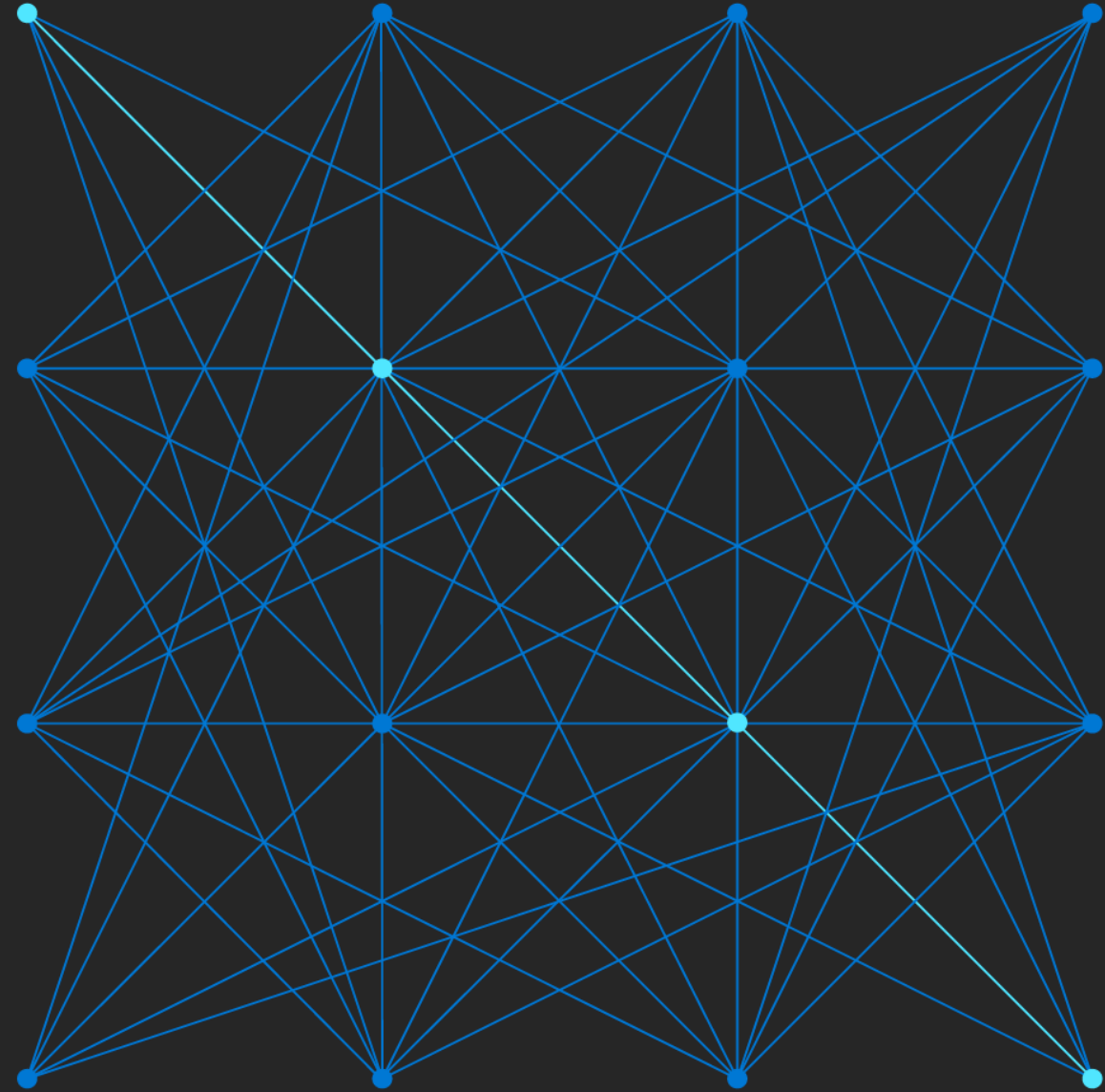


Meet: **Saqib Shaikh**, Microsoft project lead and co-founder of Seeing AI, who built an app to 'see'



# Call to Actions

- Learn more about [Azure AI for Developers](#)
- Kick start your [4-week AI learning journey](#)
- Read the O'Reilly report: [A Developer's Guide to Building AI Applications](#)
- Read the Forrester study: [Fuel Application Innovation with Specialized Cloud AI Services](#)



# Thank you & Conclusion

***Andres Prieto***

*Digital & Application Innovation Lead  
Microsoft Western Europe*

