



Modern Management with Microsoft Intune

Jason Searle, Principal FastTrack Architect

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Market trends



The cloud is everywhere

90 percent

of enterprises anticipate higher cloud usage than before COVID-19



Endpoint threats are increasing

24 percent

of enterprise mobile endpoints were exposed to device threats in 2019



Continuous updates keep you moving forward

1–4 times/month

is the typical update cycle, ensuring both security and your ability to work seamlessly



Cybersecurity breaches are getting smarter

36 billion

records were exposed through cybercrime in 2020



BYOD is now standard

59 percent

of organizations let employees use their own devices for work



Today's workplace is evolving

4.3 million

people in the US work from home at least half the time

The challenges of endpoint management

Distributed workers

Remote and hybrid work environments

49 million

Remote workers report it takes days—and even weeks—to get issues fixed.

Endpoint diversity

Multiple devices and app platforms

48 percent

IT leaders say ensuring data security is their top challenge in supporting end-user productivity.

Employee satisfaction

Easy, fast access to company resources

44 percent

Remote workers say they have access, but not to everything they need.

Cybersecurity

Mitigating risk and vulnerabilities

65 percent

Enterprises need to ensure security and compliance across multiple device types.

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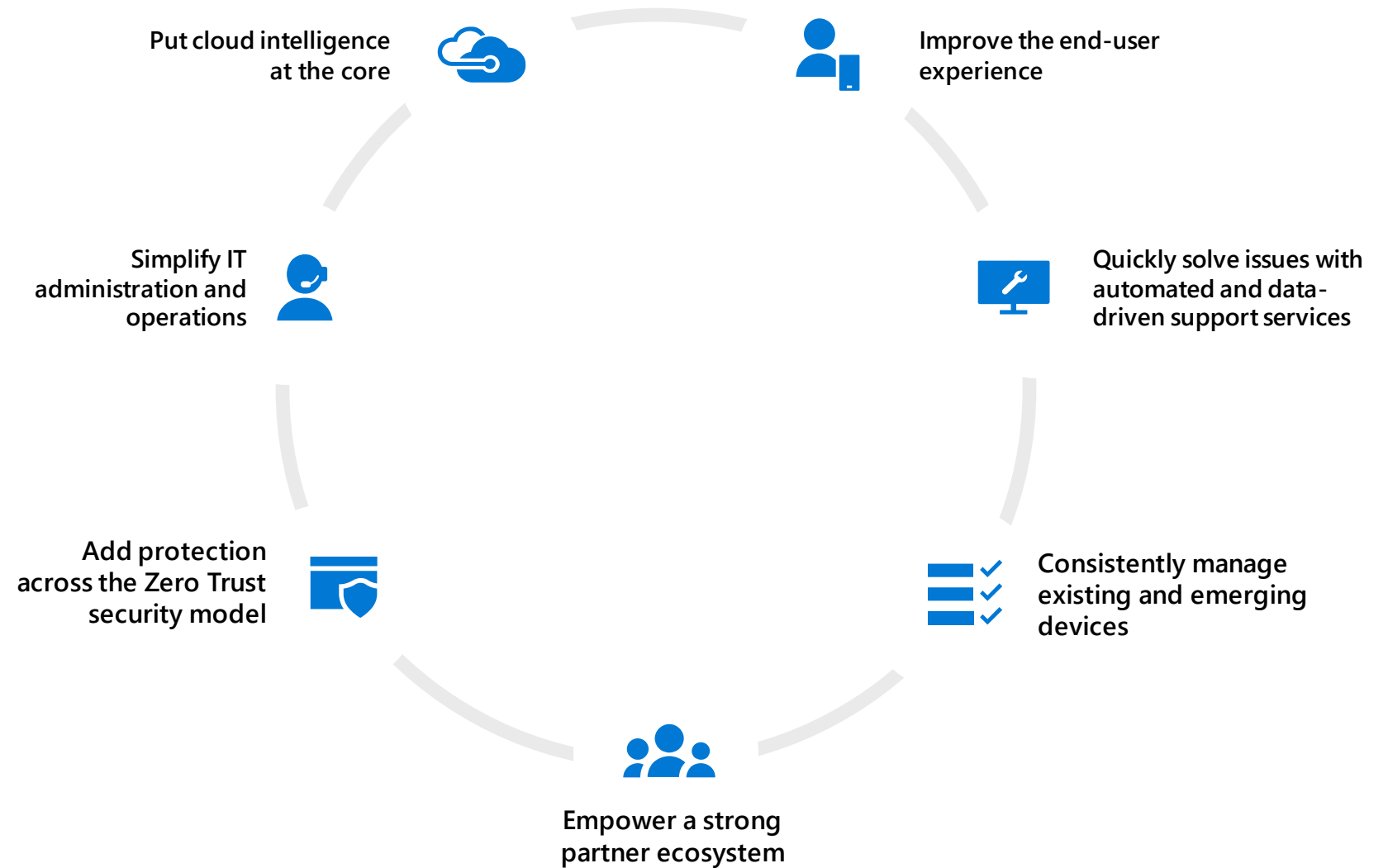
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What do we mean by "modern management"?



Microsoft Intune

Microsoft Intune is our cloud-based unified endpoint management solution which provides modern management of endpoints with the protection of a Zero Trust strategy.

Protect apps and devices for a resilient workforce

Maximize digital investment with co-management

Get integrated Conditional Access controls

Use simplified management workflows

Secure managed and unmanaged devices and apps

Unified management

Apps, device controls, and insights are brought together in one cloud-based endpoint management platform.

Built-in protection

IT is empowered to apply the controls needed for a Zero Trust security model and protect their digital estate without getting in the way of user productivity.

Comprehensive scalability

Intuitive management controls, workflows, and analytics ensure healthy and compliant device and app deployments.

← Reduced total cost of ownership (TCO) →

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Unified management

Extend the benefits of cloud management

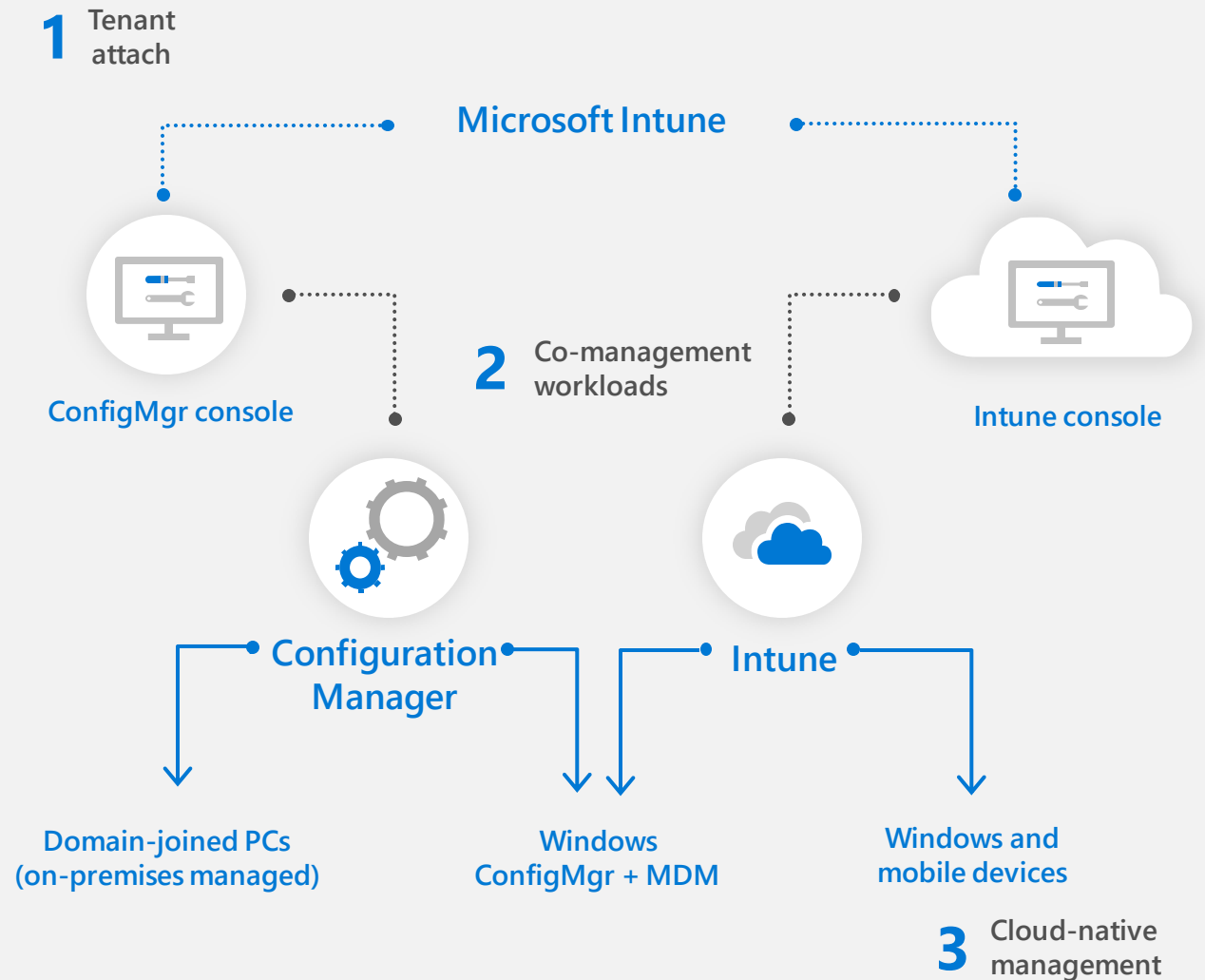
Ability to attach on-premises devices to the cloud with tenant attach

A centralized console to co-manage apps and physical or virtual devices with Windows

Centralized visibility across device platforms into device health and compliance

Instant access to Azure Active Directory (Azure AD) across physical and virtual devices

Support for remote actions like restart, remote control, and factory reset





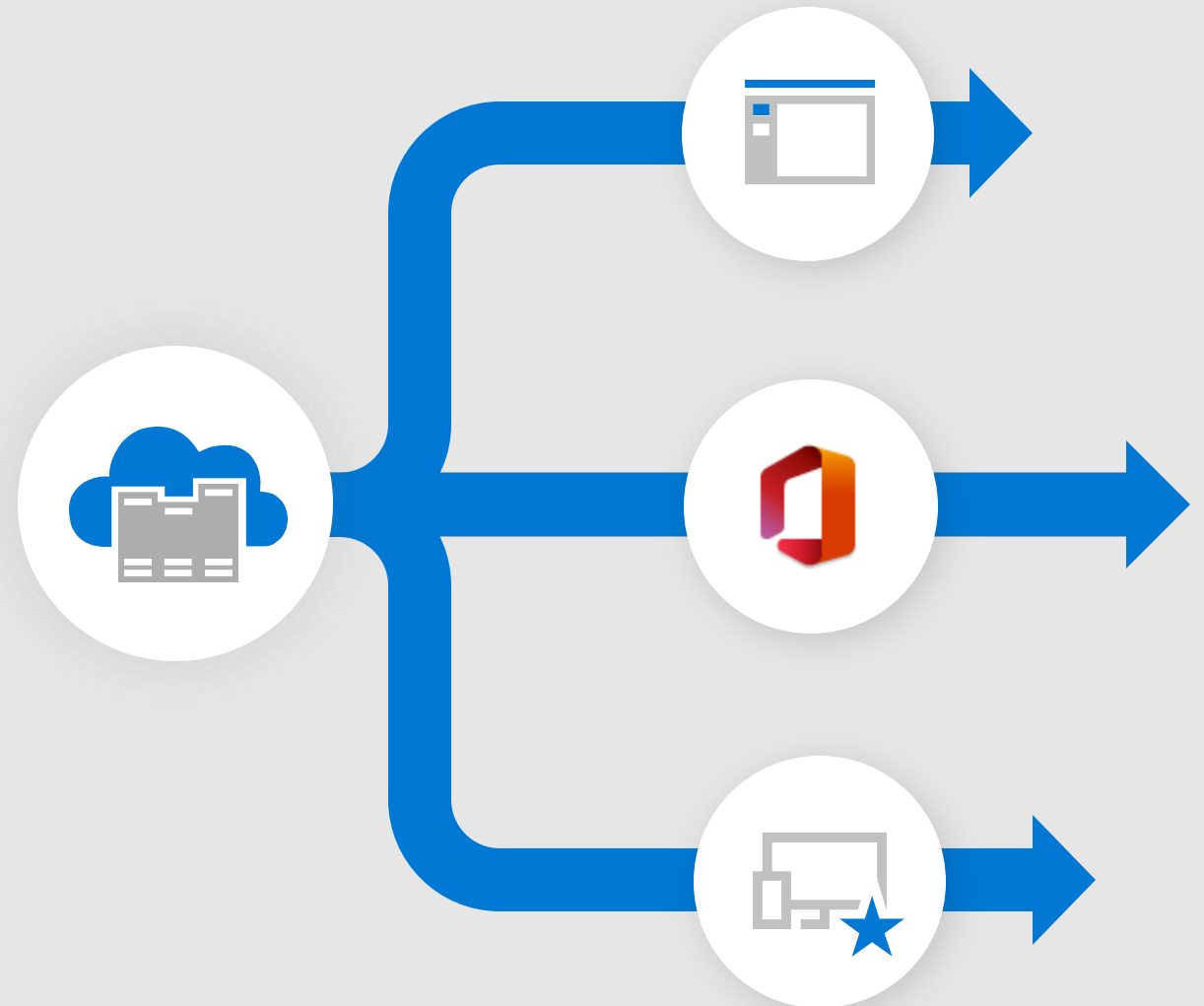
Unified management Provide business continuity for remote and hybrid workers

Protection for data on managed and unmanaged devices, whether they're company-owned or personal

Built-in protection with native integration with Microsoft 365 apps and services

Enterprise-grade remote assistance to quickly resolve end-user issues

Touchless provisioning with Windows Autopilot





Unified management Manage both virtual and physical assets

One tool to manage physical devices and virtual desktops

Integration with Windows 365 and Azure Virtual Desktop

Use of cloud config to easily apply a uniform set of configurations to Windows devices



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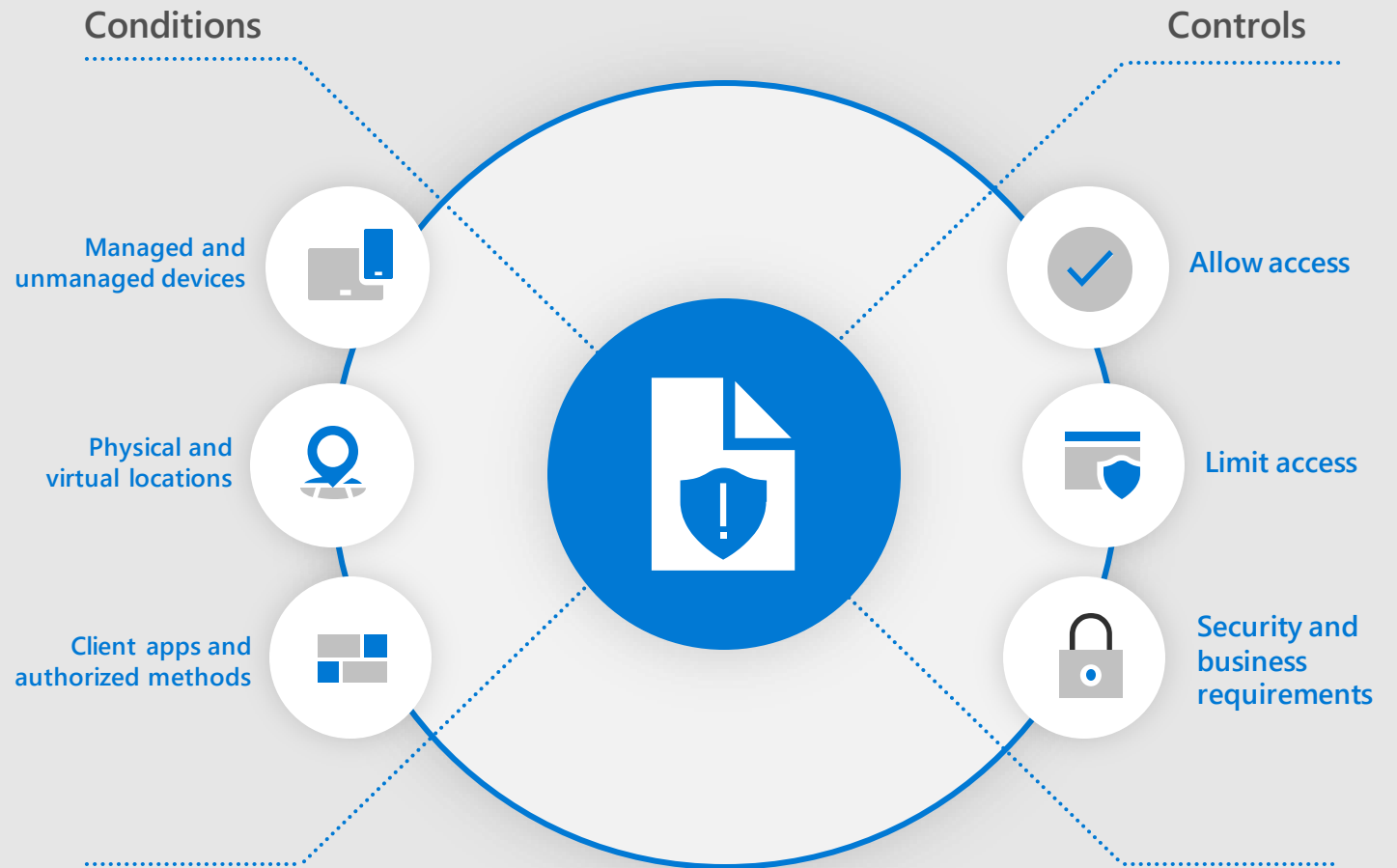
Built-in protection

Protect your company data

Protection for your organization's data, whether it's accessed from managed or unmanaged devices

Conditions can be defined to gate access to your corporate data based on location, device, user state, and application sensitivity

Every device must meet your security and business requirements before accessing your network





Built-in protection

Ensure device and app compliance

Device compliance policies evaluate devices that don't comply with rules you specify

Policies with Conditional Access allow or block access to resources

Compliance policies can be deployed according to need: tenant-wide for all devices or platform-specific for groups of users or devices



Devices



Apps

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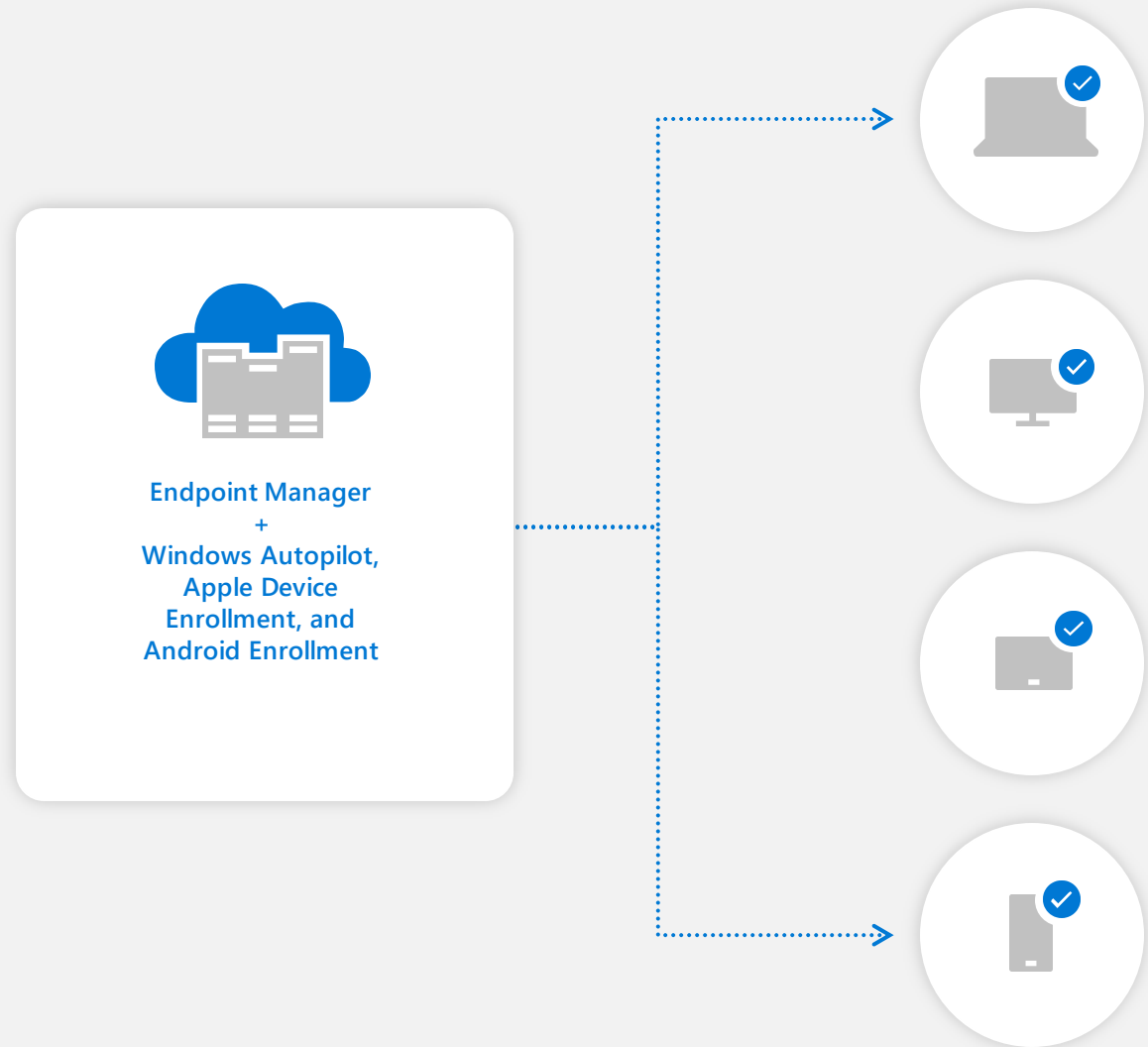
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Comprehensive scalability Deploy with zero touch

Direct device shipments to users' homes without pre-configuration steps

Remote deployment and configuration of devices through a zero-touch process, right out of the box





Comprehensive scalability Simplify and speed deployments

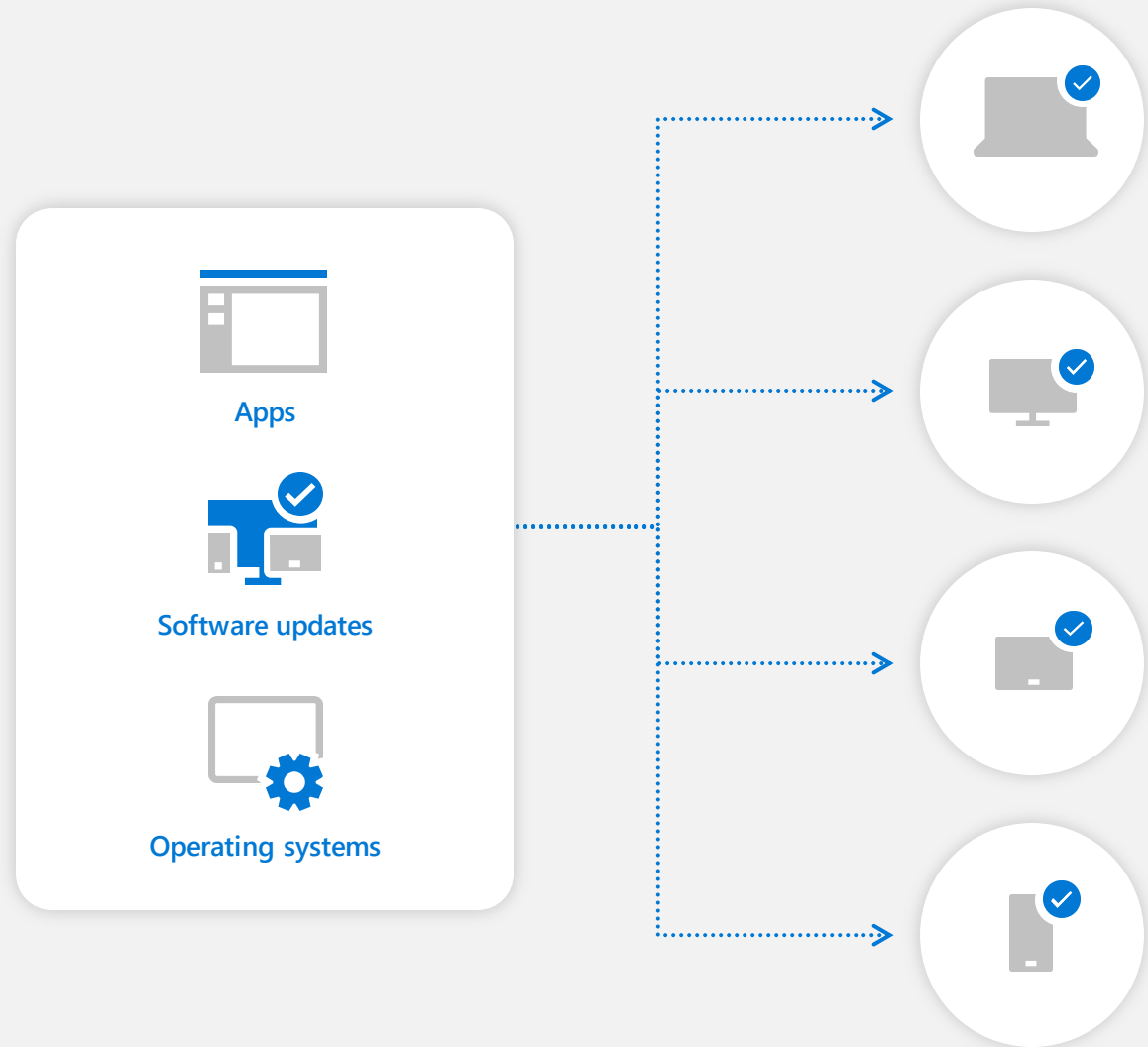
A comprehensive tool for mobile device management (MDM) and mobile application management (MAM) for your apps and devices

Ability to deploy apps, software updates, and operating systems for desktops, servers, and laptops from on-premises or the cloud

Remote deployment and management of Microsoft Office, including updates and settings

Support for zero-touch provisioning with Windows Autopilot, Apple Device Enrollment, and Android Enrollment

Remote deployment and configuration of devices through a zero-touch process, right out of the box

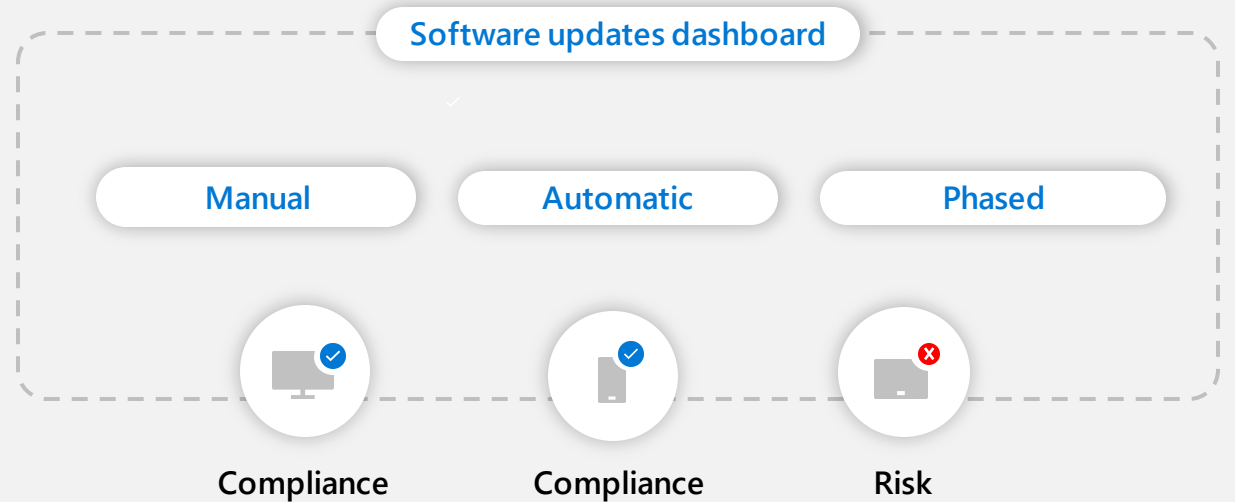


Comprehensive scalability
Automate updates

Set of tools and resources to help manage the complexities of tracking and applying updates to client devices

Ability to easily manage the software update process with manual, automatic, and phased deployment scenarios

Software updates dashboard to view compliance status and quickly analyze data to determine which devices are at risk



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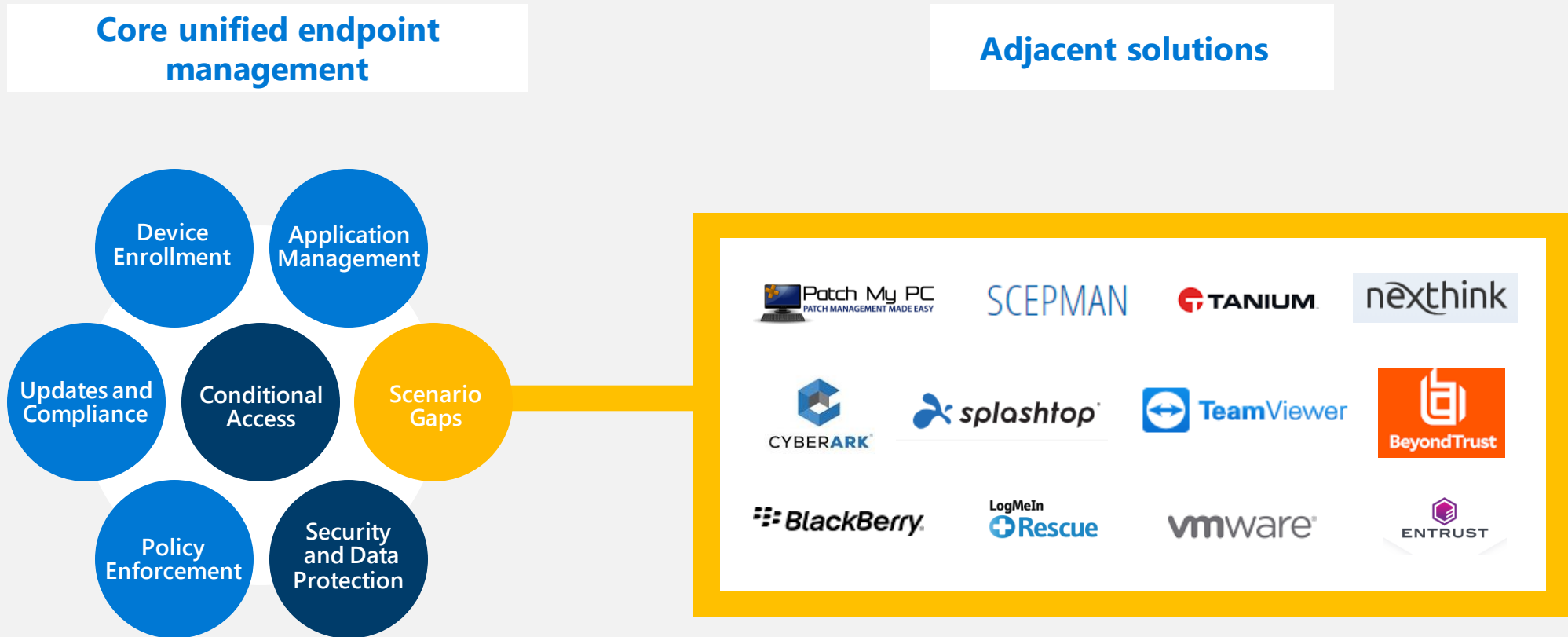
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Current situation

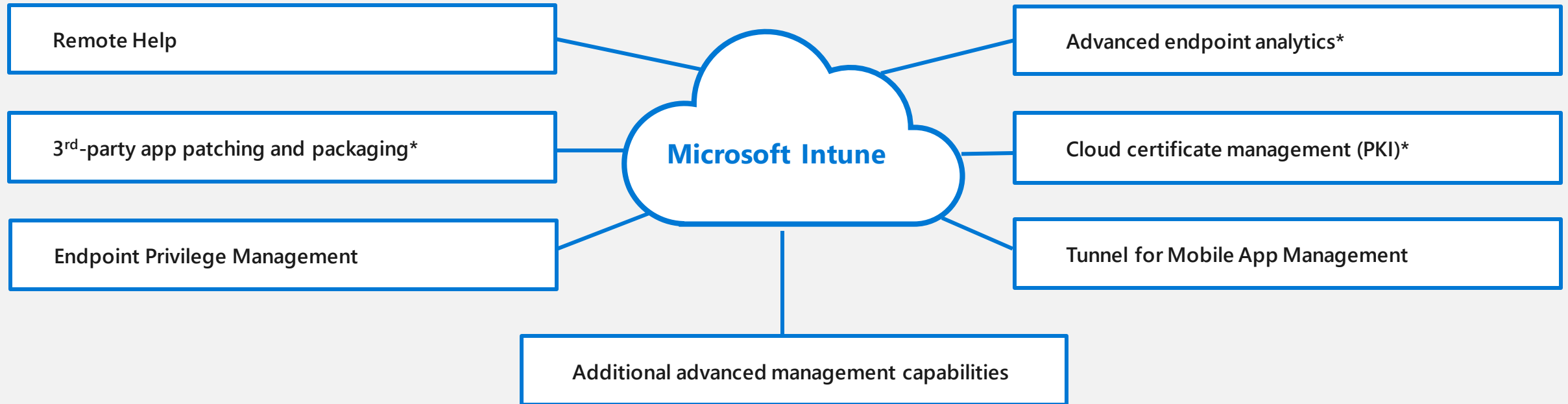
Bring together mission-critical management and security tools into a single, cloud-powered solution.



Conditional access and Security and Data Protection are enabled through integration with Azure Active Directory and Endpoint Defender.

The solution

Bring together mission-critical management and security tools into a single, cloud-powered solution.

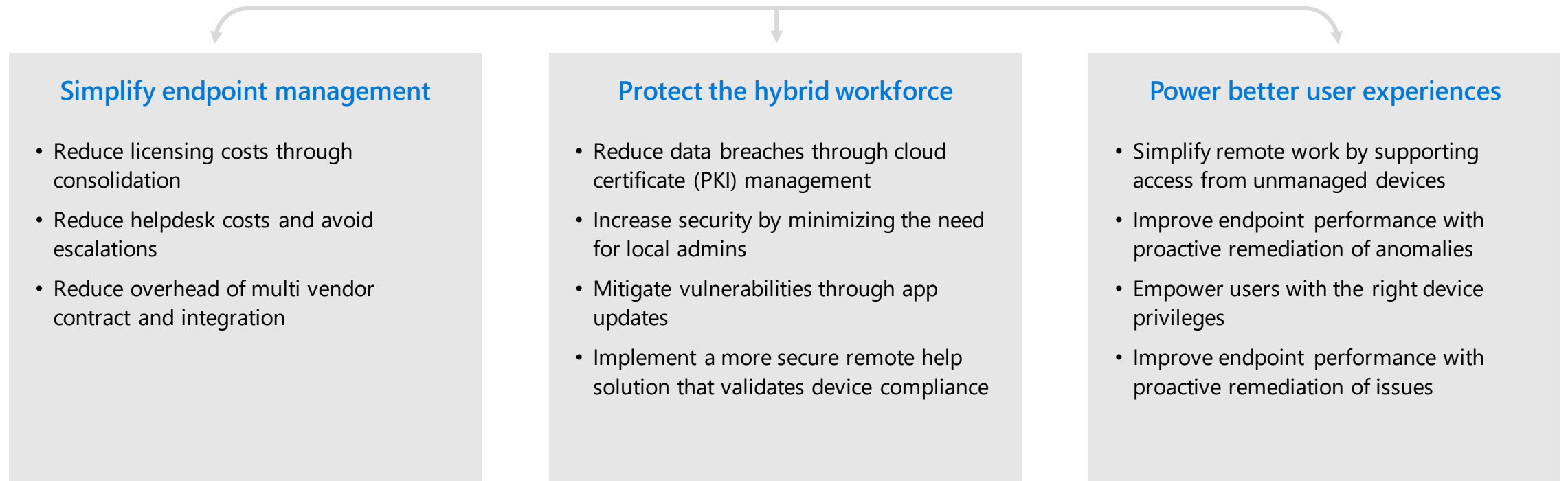


Simplify endpoint management
Reduce TCO

Protect hybrid workforce
Strengthen security posture

Power better user experiences
Increase satisfaction

Advanced management solutions empower you to **do more with less**



What could you do next?



Secure access for a connected world



Improve productivity through easier collaboration



Enable flexibility with better employee experience



Spend more time with customers



Recruit, develop, and retain top talent

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Next steps



Request the Endpoint Management Workshop via one of our Partners (Microsoft Investment)

[Aka.ms/mmh](https://aka.ms/mmh)



Plan your deployment with our [FastTrack](#) experts

www.microsoft.com/fasttrack



Download this deck at
[Aka.ms/itechintunesession](https://aka.ms/itechintunesession)

Partners eligible to deliver the Endpoint Management Workshop

Choose your preferred partner from the list below and register for the workshop directly or reach out to your Microsoft Account Team who can introduce you to the right partner for you.



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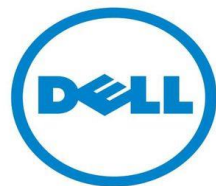
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FastTrack for Microsoft 365 eligibility

Get started with your qualifying subscription

FastTrack provides

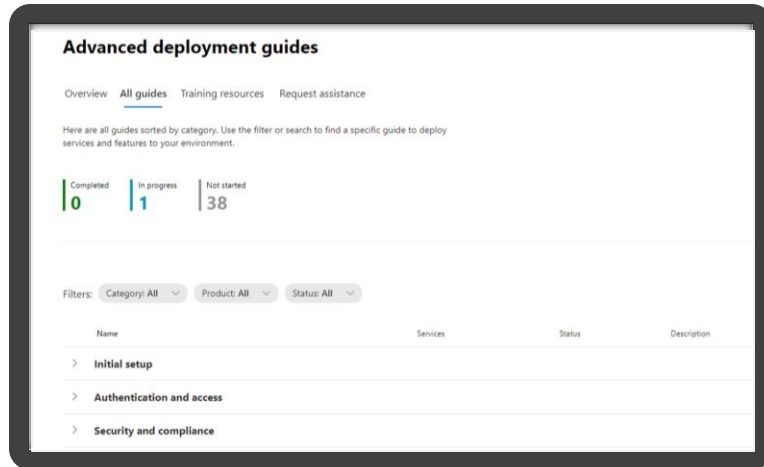
Microsoft 365 customers Customers with 150+ licenses Customers with 500+ licenses

| FastTrack provides | Microsoft 365 customers | Customers with 150+ licenses | Customers with 500+ licenses |
|---|-------------------------|------------------------------|------------------------------|
| Access to FastTrack website for self-serve planning and resources | ● | ● | ● |
| Ongoing remote guidance from FastTrack Specialists* | | ● | ● |
| Assistance with data and email migration | | | ● |

* FastTrack Specialists can include Microsoft employees, Microsoft vendors, and approved FastTrack Ready Partners (FRPs).

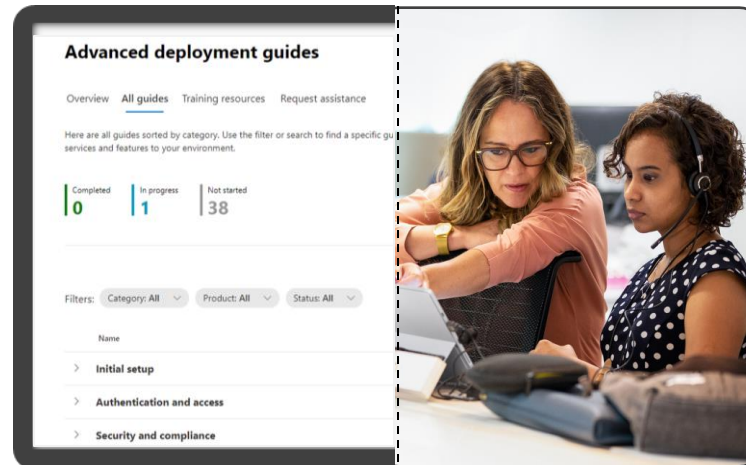
FastTrack services are delivered in multiple ways

Self-serve



All customers can use in-product advanced deployment guides available in the Microsoft 365 admin center

FastTrack OnDemand



Customers with 150+ eligible licenses of certain workloads get a delivery model that combines remote guidance together with in-product advanced deployment guides

FastTrack Specialists



Customers with 150+ eligible licenses of certain workloads receive FastTrack services delivered remotely by FastTrack Specialists

FastTrack services and guidance are available at no additional cost for the life of your eligible subscription.

Resources



Solution website: aka.ms/endpointmanager



Zero Trust overview (includes e-book): aka.ms/zero-trust



Microsoft Intune Evaluation Lab Kit: [Access here](#)



Cloud Connecting with Co-management: aka.ms/comanagement



Click-through Demos: [Access 1. Desktop Applications Management Demo & 2. Device Management Demo](#)

Thank you.