Creating Value Through Technology

S/4 Hana SAPPHIRE

June / 18
1. Who we are?
2. Cloud Offer
3. S/4 Hana Architecture
4. Activate Methodology
At a glance

**OUR PURPOSE**
Value Through Technology

**WHO WE ARE**
A new breed of system integrator

**HIGHLIGHTS**
› The leading global services provider from Latin America
› Comprehensive global delivery from Latin America, complemented by Europe and Asia
› Centered around human element, with a strong culture that promotes agility, collaboration, entrepreneurship and trust
› Rapidly increasing portfolio of top tier corporations

**CORE SERVICES**
› Digital Adoption Acceleration
› Application Portfolio Transformation
› IT Services Transformation

**CAPABILITIES**
› ~12K professionals
› 15 global delivery centers
› End to end technology capabilities
› Presence in +20 countries.

**INDUSTRY FOCUS**
› Banking & Insurance
› Manufacturing
› Healthcare
› Retail & Consumer Services
› Telecom & Media
› Government

Softtek helps organisations bridge the digital gap
SAP Offer

MULTIPLE PARTNER AWARD | PREMIER SAP PARTNERS IN AMERICAS

- 25 year in the Americas market
- 20 Award Excellences, 2 ASUG Impact Award
- Local operations in 10 countries in the Americas
- Strong SAP client base
- Use local, regional capabilities for projects and AMS
- CoE’s for rollouts and localization support
- Integrated services with local expertise, regulatory knowledge, mature implementation and running methodologies.
- Same experience in different markets

World Class Hosting services (traditional & cloud)
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Customer challenges

Challenges

- Traditional server/storage/network hardware with backup/HA solutions can be costly
- Sizing is often difficult and customers realize hardware/hosting vendors oversized after rollout
- People to run SAP on-premises without automation solutions is the biggest cost factor
- Dev/Test/QA busy during implementation, go idle after go-live, except QA for trouble shooting
- Choices of datacenter locations are limited in spite of global user access
- SAP customers cannot afford having a second datacenter for disaster recovery and tend to rely on old-style tape backup
- Other technologies are needed when SAP doesn’t meet customer’s requirements
Cloud Infrastructure

Cloud Software

Managed Services Consulting

**Business Case**

- $ current infrastructure
- CAPEX
- OPEX
- $ current licenses
- Licenses
- $ services expenses
- application maintenance and support
- Projects
- $ bundle other applications

**Digital Transformation**
Adoption Scenarios

- Migrate Infrastructure Only
- Upgrade S/4 Hana
- New Implementation S/4
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SAP Version Evolution

- R/1: 1973
- R/2: 1979
- R/3: 1992
- ERP: 2004
- Hana DB: 2011
- Suite on Hana: 2013
- S/4 Hana: 2015

Maintenance Deadline: 12.31.2025
S/4 Hana Architecture
Architecture Simplification
Tables structure change

Number of inserts / updates

SAP Finance with aggregates and indices
Adaptive Device Experience
SAP Fiori – New End User Experience
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SAP Activate Methodology
Leveraging with the best practices

Define process policies
- SAP Organizational Structure

Accelerate and Mitigate Transaction errors
- SAP Master Data
- SAP Transactions

Operational Activities
- Market GAPs
- Localization

Global
Local

SAP Activate